



energy-autonomous **P**ortable **A**ccess points for **I**nfrastructure-**LESS** networks



This project has received funding from the European Union's Horizon 2020 research and innovation programme 2014-2018 under the Marie Skłodowska-Curie grant agreement No. 812991

PAINLESS at a glance

<http://painless-itn.com/>

PROJECT	H2020-MSCA-ITN-2018 – No: 812991
TITLE	PAINLESS: energy-autonomous Portable Access points for INfrastructure-LESS networks
FUNDER	European Commission
DATES	1 st October 2018 – 30 th September 2022



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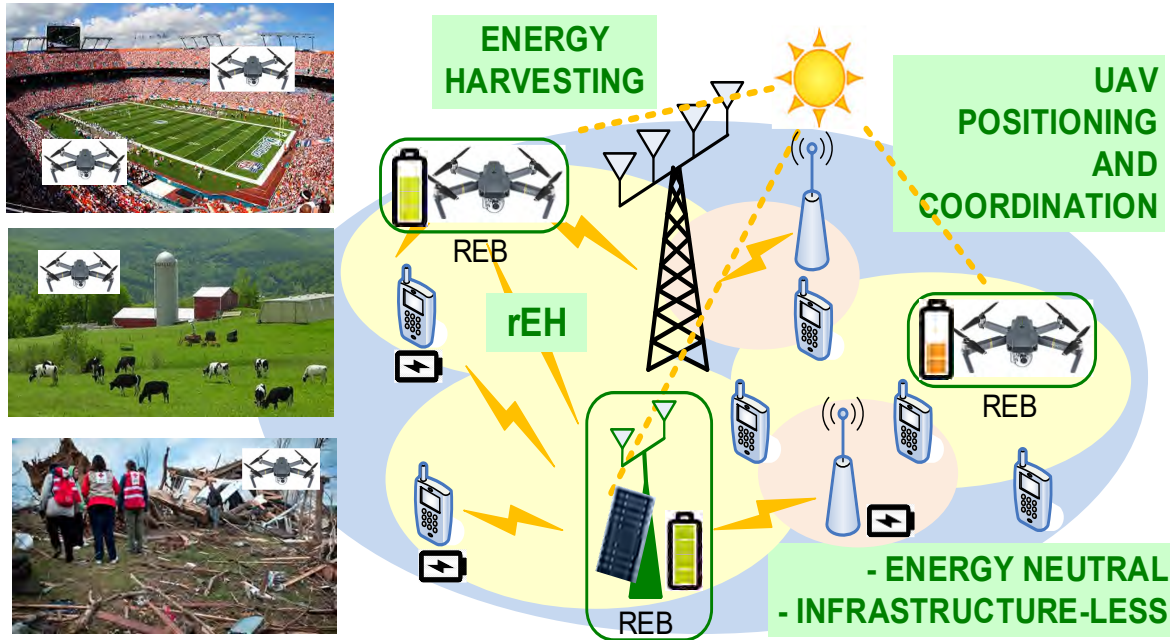
PAINLESS Approach

energy-autonomous **P**ortable **A**ccess points for
Infrastructure-**L**ESS networks

Need for Network Coverage
beyond the reach of the
Power Grid

Paradigm Shift:
Energy Efficient →
Energy Autonomous

Integration of Comms
Networks with Renewable
Sources and Energy Storage



Objective 1. Establish a **training platform** for energy-autonomous BSs

Objective 2. Promote **energy-autonomy** in infrastructure-less networks

Objective 3. Joint management of **energy generation / harvesting, storage and consumption** for future networks

Objective 4. Enable **flexible, off-the-grid**, portable access points

Objective 5. Define and **demonstrate** energy-autonomy

PAINLESS Scope

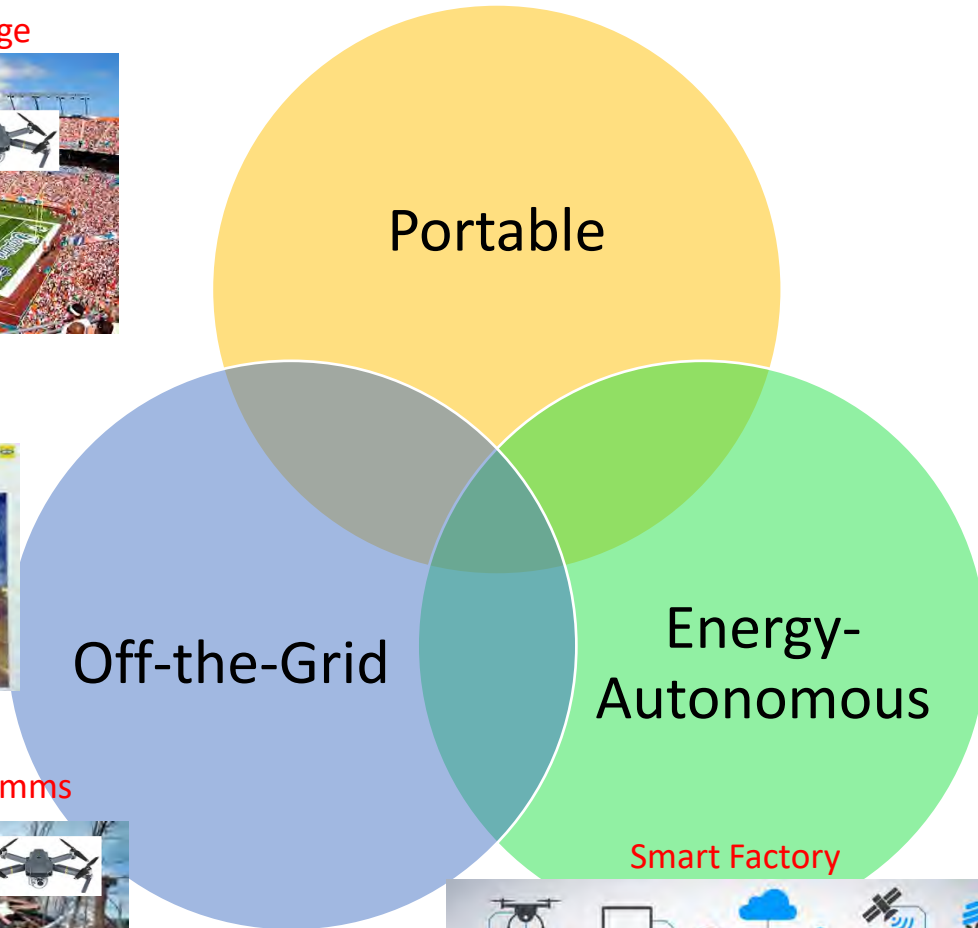
On-demand Coverage



Remote Coverage



Emergency / Disaster Comms



Smart Factory



WP3: Research Program (**ALBA**)

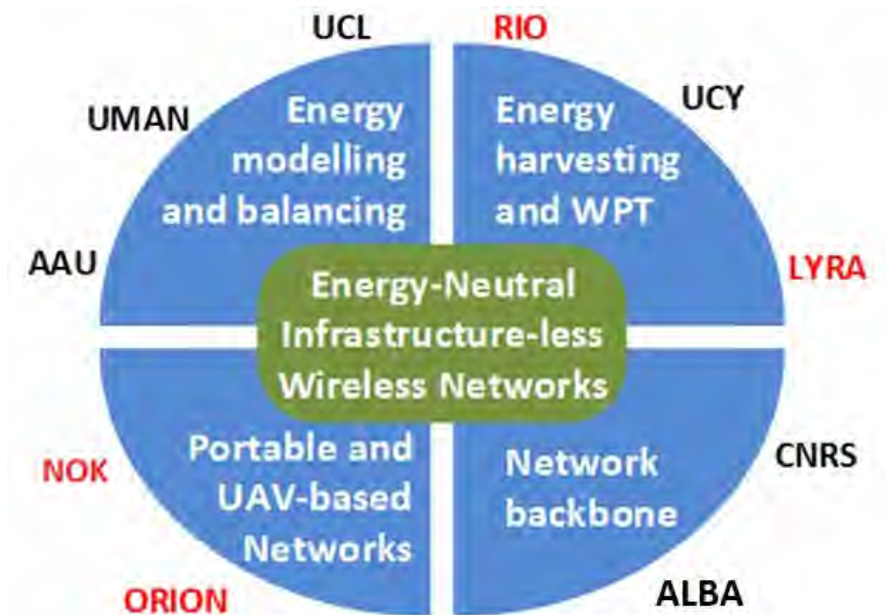
T3.1 Energy modelling, balancing and optimisation for portable access points (**UCL**)

T3.2 Enabling EN Techniques (**UMAN**)

T3.3 UAV cell planning, coordination, and control (**CNRS**)

T3.4 Radiated EH and Optimization (**UCY**)

T3.5 Integration and Proof of Concept (**AAU**)



PAINLESS Scenarios (D2.2) [NOK]



• Outdoor Broadband Access

- Capacity & range extension in urban / sub-urban nets
- Rural / remote rural access
- Special events (sports arenas, concerts, etc.)
- Emergency events (traffic jams, train accidents, etc.)
- Moving nets? (cars, ships, etc.)

• Outdoor Massive IoT

- Large-scale outdoor sensor networks
- Other?

• Indoor Broadband Access

- Office / corporate / public indoor access
- Large indoor (e.g. special events, etc.)
- Emergency (in subways, malls, etc.)
- Other?

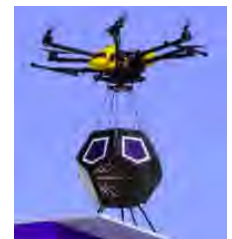
• Indoor URLLC

- Factory floors (Industry 4.0)
- Indoor logistics
- Other?



Scenarios Impact:

- The comms channel
- The connectivity / network topology
- Energy sources
- Performance metrics
- UAV technology
- ...



Activities, Outputs

<http://painless-itn.com/dissemination/>

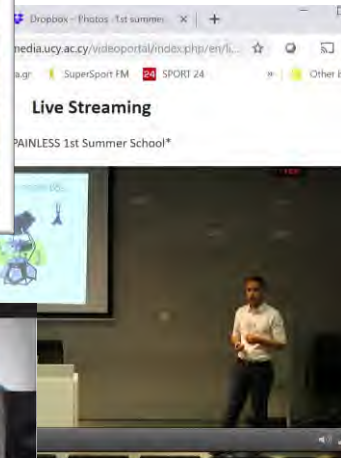
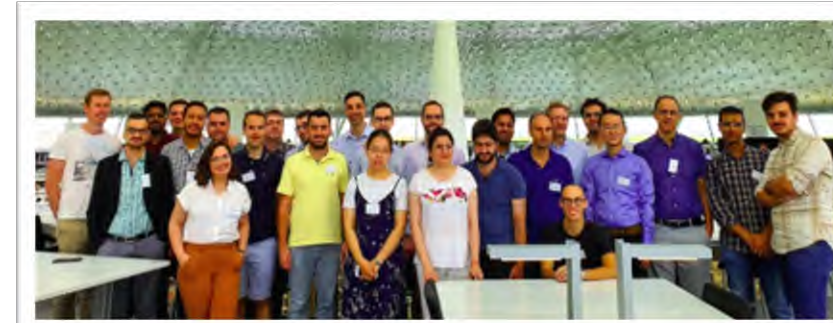
5 Summer/Winter Schools

36 Publications – 1 Best Paper award

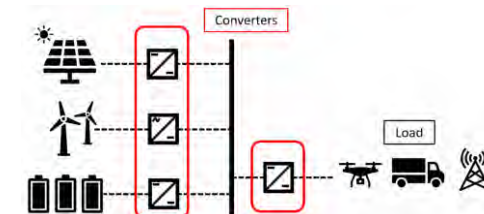
10 Conference Tutorials

6 Conference Workshops

1 Standards Contribution



from the European Union's Horizon 2020 research and Marie Skłodowska-Curie grant agreement No 812991



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Wireless Powered Communications in the Era of 6G: A Bottom-up Multi-layer Approach

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May 9, 2022





1 Introduction & Basic Background

- Wireless Power Transfer Technologies
- Wireless Powered Communications

3 Conclusion

2 Research Studies

- Mathematical modelling
- Fundamental limits
- Link-layer design
- System-level design
- Experimental studies



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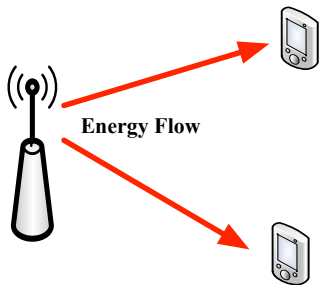
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Wireless Power Transfer Technologies



Wireless Power Transfer (WPT) → deliver power wirelessly (without wires) through a generated/controlled electromagnetic field.

- Continuous, stable, and fully-controlled (vs. ambient energy harvesting).
- Applications with critical quality-of-service (QoS) constraints.



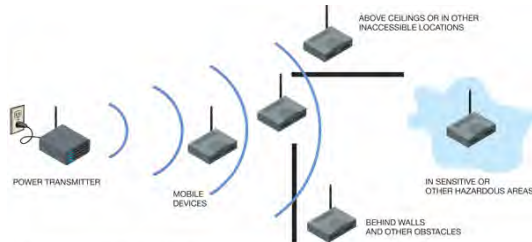
Three technologies available:

- ① Inductive coupling.
- ② Coupled magnetic resonance.
- ③ Electromagnetic (EM) radiation.



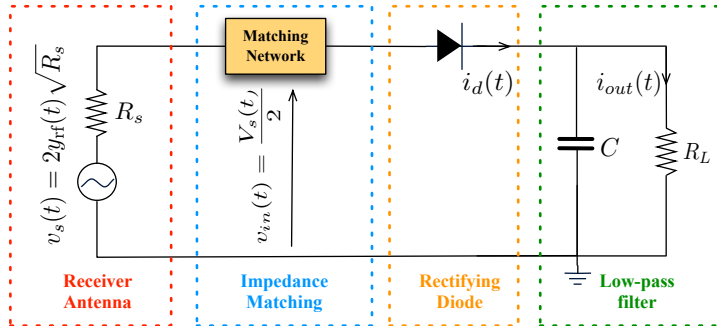
3. Electromagnetic Radiation

- Electromagnetic radiation uses propagation waves for WPT
→ antennas are used to transmit and receive energy signals (**far-field**).



- **Long range**, small TX/RX devices, flexibility, multicasting, mobility, LOS/NLOS environments, easy implementation in wireless communication systems.
- Low efficiency, safety issues.
- Industry: PowerCast, Ossia / Industrial standard: **3GPP Passive IoT**.
- Applications: Wireless sensor networks, consumer electronics, IoT, RFID tags etc.

Rectenna Model



Physics-based diode model

Output DC current: Time average of the diode current $i_d(t)$

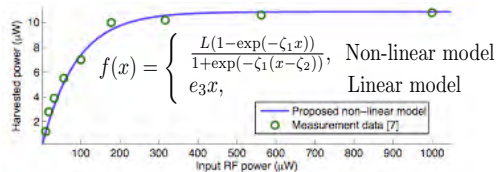
$$i_{out} = \mathbb{E}[i_d(t)] \approx \sum_{i \text{ even}}^{n_0} k_i \mathbb{E}[y_{rf}(t)^i]$$

Linear model ($n_0 = 2$): $i_{out} = k_2 P_{RF}^r$

Non-linear model ($n_0 = 4$): $i_{out} = k_2 P_{RF}^r + k_4 (P_{RF}^r)^2$

Curve fitting diode model

Parametric non-linear function/curve fitting $P_{DC}^r = f(P_{RF}^r)$

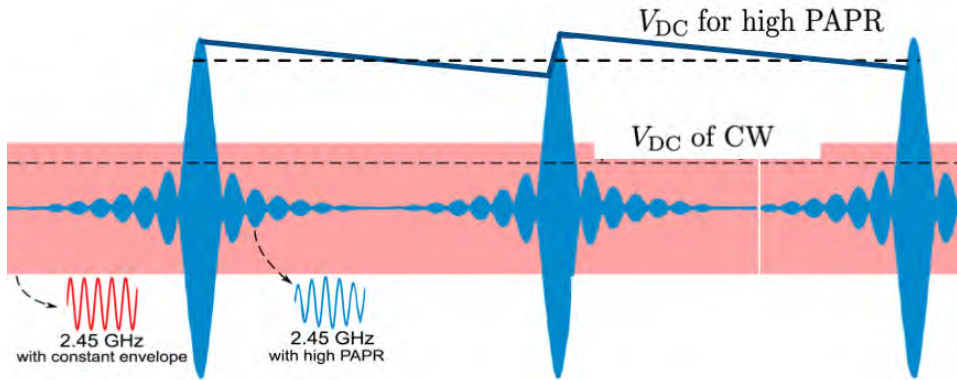




Wireless Power Transfer: PAPR

Signals with high peak-to-average power ratio (PAPR) boost the wireless energy harvesting e.g., multisine signals, OFDM, chaotic signals etc.

- High-power amplifier (HPA) nonlinearities (?)
- PAPR enhances WPT but deteriorates information transfer.





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Wireless Powered Communications- Network architectures

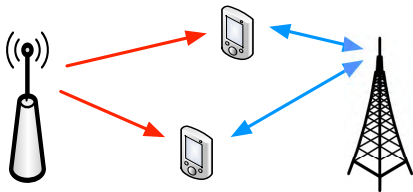


Wireless Powered Communications (WPC) - integration of the WPT process in wireless communication systems (**energy** and **information** flows co-exist).

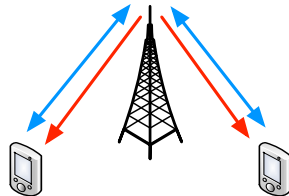
1 Wireless Powered Communications Networks (WPCN)

- **Orthogonal (frequency/time)** information and power transfer.
- Trade-off due to orthogonalization; design is optimized for each operation mode.

→ **Energy Flow**
→ **Information Flow**



Separate Information & Energy Transmitters



Co-located Information & Energy Transmitters

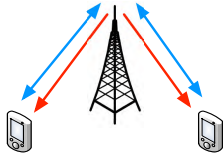
Wireless Powered Communications: Network Architectures (2)



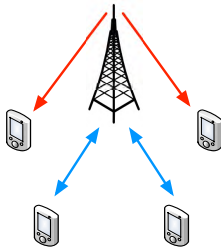
② Simultaneous Wireless Information and Power Transfer (SWIPT)

- **Simultaneous (same waveform)** information and power transfer.

→ Energy Flow
→ Information Flow

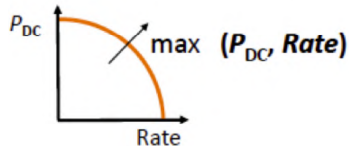


Co-located Information & Energy Receivers



Separate Information & Energy Receivers

Information-Energy Trade-off



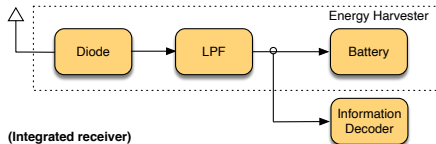
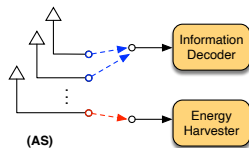
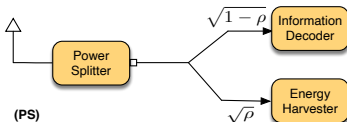
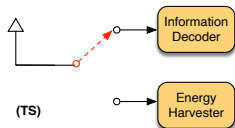
• Fundamental information-energy trade-off

- TX signal design; input distribution, modulation, waveform, precoding etc.
- Receiver structure/signal processing techniques (Wireless devices).

Practical Receiver Structures



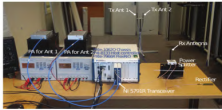

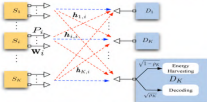
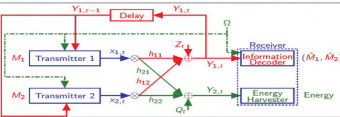
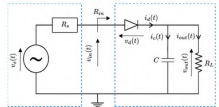
- Information theoretic studies assume that a signal simultaneously can be used for decoding/harvesting (outer bound) [Varshney'08].
- Practical techniques: time switching (TS), power splitting (PS), antenna switching (AS); integrated receiver.



A Bottom-up Cross-Layer Research Approach



Advanced signal processing technologies for wireless powered communications (APOLLO)

Experimental		<ul style="list-style-type: none"> • Software-defined Radio • Fine-tune theoretical models <p>✓ Microwaves/antenna</p>
System-level		<ul style="list-style-type: none"> • Macroscopic modeling, analysis • Cellular, ad-hoc architectures • Multi-user interference, randomness <p>✓ Stochastic Geometry, probability theory</p>
Link Design		<ul style="list-style-type: none"> • Waveforms, modulation, precoding • SWIPT architectures <p>✓ Signal processing ✓ Optimization theory</p>
Fundamentals Limits		<ul style="list-style-type: none"> • Trade-off information-energy • Input distribution <p>✓ Information theory</p>
Modelling		<ul style="list-style-type: none"> • Accurate rectenna modeling • Non-idealities (RC filter etc) <p>✓ Circuit analysis</p>

Bottom-up design approach



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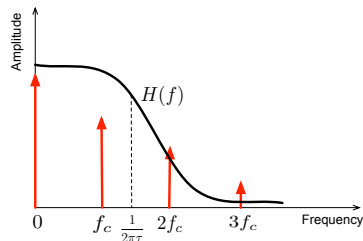
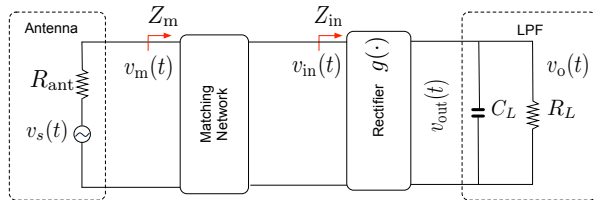
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RC Filter Design for WPT- A Fourier Series Approach



Low-pass resistor-capacitor (RC) filter is an essential component of a rectenna circuit.

- RF bandwidth by removing the harmonics ($f_{\text{cut}} \uparrow \Rightarrow \text{RF band} \uparrow \Rightarrow \text{DC voltage} \uparrow$)
- DC ripple voltage at the output of the rectifier ($f_{\text{cut}} \uparrow \Rightarrow \text{DC voltage ripple} \uparrow$).



A mathematical framework (Fourier series) to capture the **trade-off between DC voltage (harvesting) and DC ripple**.



RC Filter Design for WPT- Proof Sketch

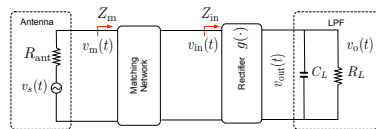
- Source's sinewave signal: $x(t) = A \cos(\omega_c t)$, $0 \leq t \leq T$.
- Full/half-wave rectifier i.e., $g(x) = |x|$ and $g(x) = \max(0, x)$.
- The input voltage at the rectifier: $v_{in}(t) = \delta A \cos(\omega_c t)$ with $\delta \triangleq \sqrt{\frac{R_L}{1+\omega_c^2 \tau^2}}$.
- Rectifier's output (periodic/real): $v_{out}(t) = \delta A \left(\frac{a_0}{2} + \sum_{k=1}^{\infty} d_k \cos(\omega_c k t + \phi_k) \right)$, where a_k, b_k are the Fourier coefficients, $d_k = \sqrt{a_k^2 + b_k^2}$, and $\phi_k = \tan^{-1}(-b_k/a_k)$.
- RC filter (transfer function) i.e., $H(f) = \frac{R_L}{1+j2\pi f R_L C_L} = |H(f)| e^{j\angle H(f)}$.
- RC filter output: $v_o(t) = \delta A \left(\frac{a_0 R_L}{2} + \sum_{k=1}^{\infty} |H(kf_c)| d_k \cos(\omega_c k t + \phi_k + \angle H(kf_c)) \right)$

Ripple peak: $\rho = \delta A R_L \left(\frac{a_0}{2} + \sum_{k=1}^{\infty} \frac{d_k \cos(\phi_k)}{\sqrt{1+(2\pi k f_c \tau)^2}} \right)$.

- $f_{cut} \rightarrow \infty \Rightarrow \rho(\max)$.

DC voltage: $V_{DC} = \mathbb{E}_t\{v_o(t)\} = \delta A R_L \frac{a_0}{2}$,

- $f_{cut} \rightarrow \infty \Rightarrow V_{DC}(\max)$, $f_{cut} \rightarrow 0 \Rightarrow V_{DC} = 0$.



RC Filter Design for WPT- Results

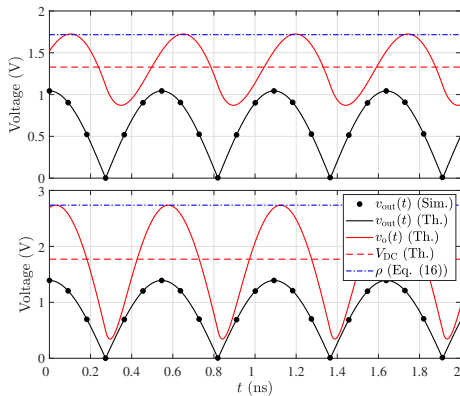


Figure: Output voltage versus t ; top: $f_{\text{cut}} = 1$ GHz, bottom: $f_{\text{cut}} = 5$ GHz.

- A higher f_{cut} (i.e., a lower $R_L C_L$), the system achieves a higher DC voltage but there is also a larger ripple.
- V_{DC} converges to its maximum value as f_{cut} increases.

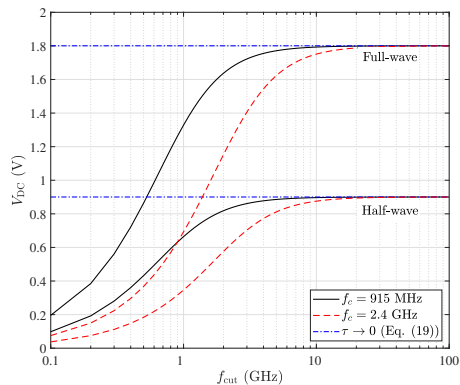


Figure: V_{DC} in terms of the cut-off frequency f_{cut} .



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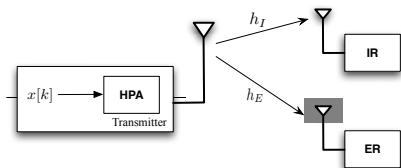
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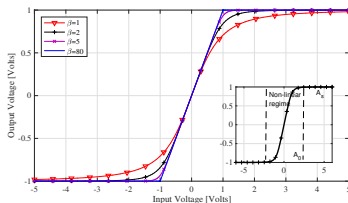
SWIPT with Power Amplifier Nonlinearity



- Information-Energy capacity region (?)
- Input distribution (?)

- PAM signal $x(t) = \sum_{k=-\infty}^{\infty} x[k]p(t - kT)$, with rectangular $p(t)$.
- $x[k]$ i.i.d real random variable X with CDF $F_X(x)$.
- AP: $\mathbb{E}[X^2] \leq \sigma_x^2$, PP: $|X| \leq A$, where A is the peak amplitude.
- Energy harvesting $\propto \mathbb{E}[I_0(Bh_E|\hat{X}|)]$ (power channel).
- Solid state power amplifier (SSPA) model i.e., $\hat{X} = d(X)$.

$$d(r) = \frac{r}{\left[1 + \left(\frac{r}{A_s}\right)^{2\beta}\right]^{\frac{1}{2\beta}}},$$



Power Ampl. Nonlinearity: Information-Energy Capacity Region



- We consider firstly the case where the IR is not present/active.

$$(P1) \quad \max_{F_X} \quad \mathbb{E}[I_0(Bh_E|\hat{X}|)]$$
$$\text{s.t.} \quad \mathbb{E}[X^2] \leq \sigma_X^2, |X| \leq A.$$

- The optimal input probability function F_X is binary or ternary.
- We consider the case where the target of the system is to maximize the Shannon information capacity under both AP and PP constraints.

$$(P2) \quad \max_{F_X} \quad I(X; Y)$$
$$\text{s.t.} \quad \mathbb{E}[X^2] \leq \sigma_X^2, |X| \leq A,$$

- F_X is unique, finite and discrete [Smith, 1971].
- For small A , there is no trade-off between information/energy (binary input distribution)
- The other points of the boundary $I_{\min} \leq I \leq I_{\max}$ and $\mathcal{E}_{\min} \leq \mathcal{E} \leq \mathcal{E}_{\max}$; see (P2) with the extra constraint $\mathcal{E}_{\min} \leq \mathbb{E}[I_0(Bh_E|\hat{X}|)] \leq \mathcal{E}_{\max}$.

Power Ampl. Nonlinearity: Numerical Results

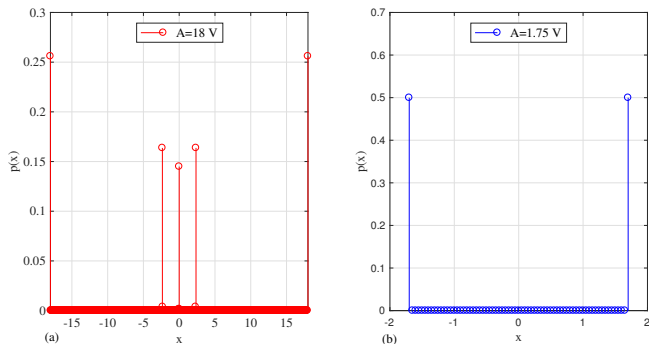


Figure: Input mass probability distribution for maximum information transfer; $\beta = 1$, $B = 0.5$, $\sigma_x^2 = 30$ dB, and (a) $A = 18$, and (b) $A = 1.75$.

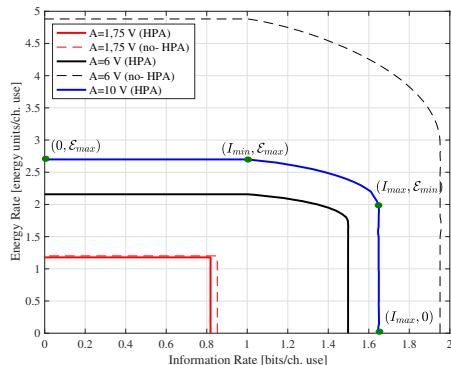


Figure: Information-energy capacity region; $A_s = 5$, $\beta = 1$, $B = 0.5$, $\sigma_x^2 = 30$ dB.



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Tone-index Multisine (TIM) Modulation



- Signals with high PAPR boost wireless energy harvesting e.g., multisine signals.
- Conventional SWIPT architectures have high complexity (e.g., RF chain, channel estimation etc) → Avoid active elements and expensive signal processing.

TIM modulation: Continuous transmission of multisine waveforms from a predefined set, information is embedded in the number of the tones.

- Integrated receiver, non-coherent maximum-likelihood (ML) detection.

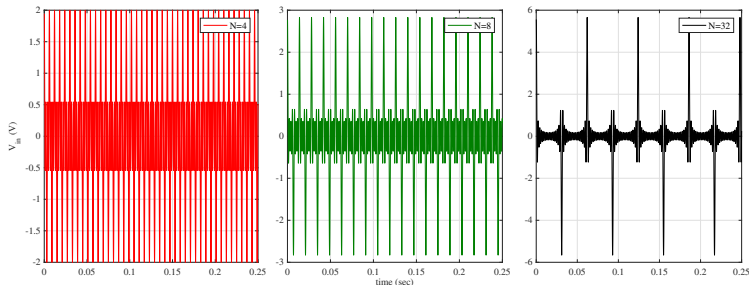
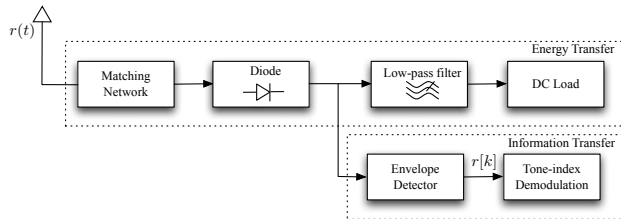


Figure: Time-domain waveform of a N -tone signal with $N \in \{4, 8, 32\}$; the transmitter conveys $\log_2(3) \approx 1.58$ bits of information.

TIM: Receiver Architecture and Analysis (1)



Unmodulated N -tone multisine signal of bandwidth W with zero phase arrangement and intercarrier frequency spacing $\Delta f^{(N)}$.

- **Received signal:** $r(t) = \sqrt{\frac{2P}{N}} \Re \left\{ \frac{\sin(\pi N \Delta f^{(N)} t)}{\sin(\pi \Delta f^{(N)} t)} h(t) e^{j2\pi f_c t} \right\} + n(t)$.
- **Linear envelope detection:** $r[k] = h x^{(N)}[k] + n[k]$, with $1 \leq k \leq K$, where $x^{(N)}[k]$ denotes the k -th sample of the transmitted waveform.

RF energy harvesting: The average DC harvested energy (physics-based diode model) is equal to $Q = \frac{1}{|S|} \sum_{N \in S} Q_N \approx k_2 \sigma_h^2 P + \frac{3k_4 \sigma_h^4 P^2}{|S|} \sum_{N \in S} N$, where k_2 and k_4 depend on the characteristics of the rectification circuit.

TIM: Receiver Architecture and Analysis (2)



ML detection and average error probability

- Conditioned on the transmitted signal $\mathbf{x}^{(i)} = [\mathbf{x}^{(i)}[1], \mathbf{x}^{(i)}[2], \dots, \mathbf{x}^{(i)}[K]]^T$, the received vector \mathbf{r} is Gaussian with PDF $p(\mathbf{r}|\mathbf{x}^{(i)}) = \frac{1}{\sqrt{|2\pi\mathbf{R}_i|}} e^{-\frac{1}{2}\mathbf{r}^T \mathbf{R}_i^{-1} \mathbf{r}}$, where $\mathbf{R}_i = \sigma_n^2 \mathbf{I} + \sigma_h^2 \mathbf{x}^{(i)} (\mathbf{x}^{(i)})^T$ denotes the covariance matrix.
- The ML detector (log-likelihood): $\hat{N} = \arg \max_{i \in \mathcal{S}} p(\mathbf{r}|\mathbf{x}^{(i)}) = \arg \max_{i \in \mathcal{S}} \log p(\mathbf{r}|\mathbf{x}^{(i)})$.
- The pairwise error probability is equal to $\mathbb{P}\{\mathbf{x}^{(i)} \rightarrow \mathbf{x}^{(j)}\} = \mathbb{P}\left\{\zeta^T \mathbf{R}_i^{\frac{T}{2}} \left(\mathbf{R}_i^{-1} - \mathbf{R}_j^{-1}\right) \mathbf{R}_i^{\frac{1}{2}} \zeta > \phi_{ij}\right\}$, where $\phi_{ij} = \log(|\mathbf{R}_j|/|\mathbf{R}_i|)$ and the vector $\zeta = \mathbf{R}_i^{-\frac{1}{2}} \mathbf{r}$ (i.i.d. zero-mean, unit-variance real Gaussian).

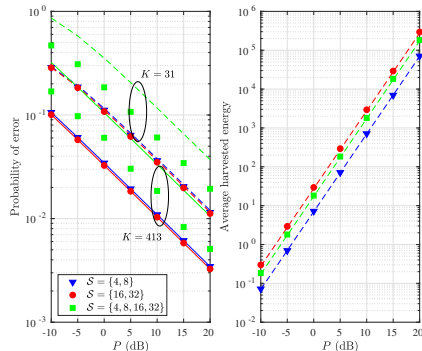
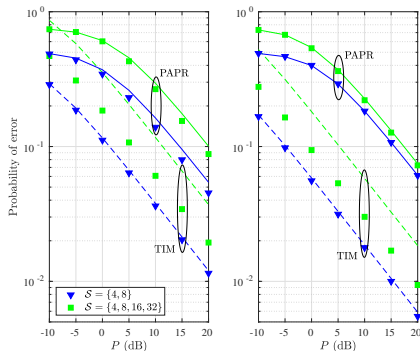
ML pairwise error probability

$\mathbb{P}\{\mathbf{x}^{(i)} \rightarrow \mathbf{x}^{(j)}\} = \frac{1}{\pi} \sum_{j=0}^{\infty} \frac{-2\sqrt{-1}}{j!(2j+1)} \left(\frac{\mu_2}{\mu_1}\right)^{j+\frac{1}{2}} \Gamma\left(j + \frac{3}{2}\right) e^{-\frac{z_0}{2}} U\left(\frac{1}{2}, -j, \frac{z_0}{2}\right)$, where $z_0 = \max(0, \phi_{ij}/\mu_2)$ and $U(\cdot, \cdot, \cdot)$ is the confluent hypergeometric function of the first kind. The union bound can be written as $P_e^{\text{TIM}} \leq \frac{1}{|\mathcal{S}|} \sum_{i \in \mathcal{S}} \sum_{j \in \mathcal{S}, j \neq i} \mathbb{P}\{\mathbf{x}^{(i)} \rightarrow \mathbf{x}^{(j)}\}$, where $|\mathcal{S}|$ is the cardinality of \mathcal{S} .

TIM: Numerical Results



- $\sigma_h^2 = 1$, $\sigma_n^2 = 1$, $W = 1$ kHz, $k_2 = 0.0034$ and $k_4 = 0.3829$, $K = 31$ samples/symbol.

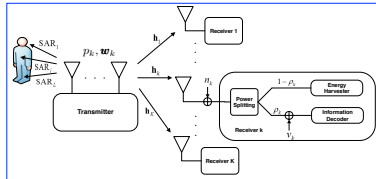


- TIM modulation outperforms the PAPR approach; higher gains for a larger symbol time.
- $\{16, 32\}$ achieves the best performance with respect to both the error probability and the average harvested energy.
- A larger K provides a lower probability of error; no effect on EH.

SWIPT MISO Downlink with SAR



Specific absorption rate (SAR) i.e., rate of energy absorption per unit mass at a specific location in the tissue [W/Kg]; **quadratic form constraint** (phase difference).



$$y_k = \underbrace{\mathbf{h}_k^\dagger \mathbf{w}_k s_k}_{\text{Information signal}} + \underbrace{\sum_{j \neq k} \mathbf{h}_k^\dagger \mathbf{w}_j s_j}_{\text{Interference}} + n_k,$$

$$P_k^r = \sum_{j=1}^K |\mathbf{h}_k^\dagger \mathbf{w}_j|^2 + N_0.$$

$$\Gamma_k = \frac{\rho_k |\mathbf{h}_k^\dagger \mathbf{w}_k|^2}{\rho_k (N_0 + \sum_{j \neq k} |\mathbf{h}_k^\dagger \mathbf{w}_j|^2) + N_C}, \quad P_k^S = F((1 - \rho_k) P_k^r).$$

- Optimization problem:** Maximize the ratios of the received SINR and EH over the target requirements subject to the SAR and total power constraints

P1:

$$\begin{aligned} & \max_{\{\mathbf{w}_k, \rho_k, t\}} t \\ & \text{s.t.} \quad \frac{|\mathbf{h}_k^\dagger \mathbf{w}_k|^2}{\sum_{j=1, j \neq k}^K |\mathbf{h}_k^\dagger \mathbf{w}_j|^2 + N_0 + \frac{N_C}{\rho_k}} \geq t \bar{\gamma}_k \triangleq \gamma_k, \\ & \quad F\left((1 - \rho_k) \left(\sum_{j=1}^K |\mathbf{h}_k^\dagger \mathbf{w}_j|^2 + N_0\right)\right) \geq t \bar{\lambda}_k \triangleq \lambda_k, \\ & \quad 0 \leq \rho_k \leq 1, \forall k, \\ & \quad \sum_{k=1}^K \mathbf{w}_k^\dagger \mathbf{A}_l \mathbf{w}_k \leq P_l, \forall l, \\ & \quad \sum_{k=1}^K \|\mathbf{w}_k\|^2 \leq P_T, \end{aligned}$$



P2:

$$\begin{aligned} & \min_{\{\mathbf{w}_k, \rho_k\}} \sum_{k=1}^K \|\mathbf{w}_k\|^2 \\ & \text{s.t.} \quad \frac{|\mathbf{h}_k^\dagger \mathbf{w}_k|^2}{\sum_{j=1, j \neq k}^K |\mathbf{h}_k^\dagger \mathbf{w}_j|^2 + N_0 + \frac{N_C}{\rho_k}} \geq \gamma_k, \\ & \quad (1 - \rho_k) \eta_k \left(\sum_{j=1}^K |\mathbf{h}_j^\dagger \mathbf{w}_k|^2 + N_0\right) \geq F^{-1}(\bar{\lambda}_k) \triangleq \lambda_k, \\ & \quad 0 \leq \rho_k \leq 1, \forall k, \\ & \quad \sum_{k=1}^K \mathbf{w}_k^\dagger \mathbf{A}_l \mathbf{w}_k \leq P_l, \forall l. \end{aligned}$$

SWIPT MISO Beamforming with SAR



① Fixed Beamforming

- Fixed beamforming vector $w_k = \sqrt{p_k} w_k^f$, $\|w_k^f\| = 1$, $G_{k,j} \triangleq |h_k^\dagger w_j^f|^2$ and $F_{k,l} = w_k^{f\dagger} A_l w_k^f$.

$$\begin{aligned} \mathbf{P6}: \quad & \min_{\{p_k, \rho_k\}} \sum_{k=1}^K p_k \\ \text{s.t.} \quad & \left(\frac{1}{\gamma_k} + 1\right) G_{k,k} p_k \geq \frac{1}{\rho_k} N_C + \sum_{j=1}^K G_{k,j} p_j + N_0, \forall k, \\ & \sum_{j=1}^K G_{k,j} p_j + N_0 \geq \frac{\lambda_k}{1 - \rho_k}, \forall k, \\ & p_k \geq 0, \quad 0 \leq \rho_k \leq 1, \forall k, \\ & \sum_{k=1}^K p_k F_{k,l} \leq P_l, \forall l. \end{aligned}$$

$$w_k^{MRT} = \frac{h_k}{\|h_k\|},$$

$$w_k^{ZF} = \frac{(I_{N_t} - H_k^\dagger H_k) h_k}{\|(I_{N_t} - H_k^\dagger H_k) h_k\|},$$

$$w_k^{RZF} = (KI + HH^\dagger + \sum_{l=1}^L A_l)^{-1} h_k,$$

with $H = [h_1, \dots, h_K]$, and $H_k = [h_1, \dots, h_{k-1}, h_{k+1}, \dots, h_K]$.

② Hybrid MRT-ZF Beamforming

- Beamforming vector $w_k^{\text{hyb}} = \sqrt{x_k} w_k^{ZF} + \sqrt{y_k} w_k^{MRT}$, where x_k and y_k are combining coefficients.
- The problem can be cast into a SOCP formulation; Gurobi solver.

SWIPT MISO Beamforming with SAR



① Fixed Beamforming

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$$w_k^{MRT} = \frac{h_k}{\|h_k\|},$$

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② Hybrid MRT-ZF Beamforming

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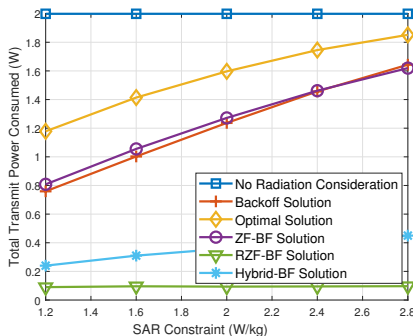
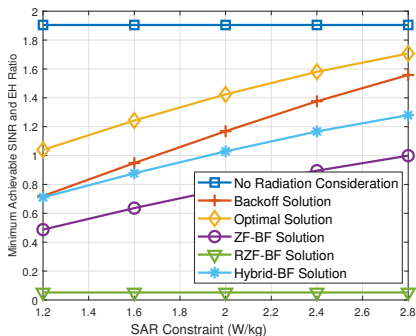
③ Optimal Beamforming scheme

- Semidefinite programming (SDR) with rank-1 relaxation.

SWIPT MISO Downlink with SAR: Numerical Results



- $K = N_t = 4$, $N_0 = -70$ dBm and $N_C = -50$ dBm, $\bar{\Gamma}_k = \bar{\Gamma} = 10$ dB, $\bar{\lambda}_k = \bar{\lambda} = -15$ dBm, $P_T = 2$ W, $P_I = P = 1.6$ W/kg, Rice fading.
- $F_k(x) = \frac{\bar{a}x + \bar{b}}{x + c} - \frac{\bar{b}}{c}$ with $\bar{a} = 2.463$, $\bar{b} = 1.635$, $c = 0.826$.



- The optimal solution can achieve substantial gain over the traditional backoff solution, especially when the SAR power constraint is low.
- The hybrid scheme is superior to the two fixed beamforming solutions.
- The hybrid scheme uses less power, thus higher power efficiency.



1 Introduction & Basic Background

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3 Conclusion

2 Research Studies

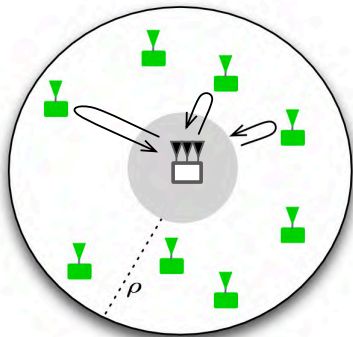
- Mathematical modelling
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- Link-layer design
- System-level design
- Experimental studies

Retrodirective Energy Beamforming in Backscatter Multi-User Networks



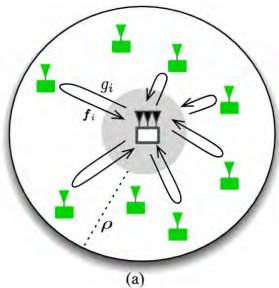
- Energy beamforming (EB) i.e., focusing the transmitted energy to the receivers' direction.
- Channel state information (CSI) at the transmitter e.g., feedback channel.

Retrodirective EB with backscattering: (a) Retrodirectivity i.e., retransmitting to the direction of arrival without processing, (b) Backscattering.



- Disc of radius ρ ; exclusive zone of radius ξ .
- Energy transmitter (ET) has a large number of antennas M .
- Energy receivers (ERs) form an HPPP $\Phi = \{x_i\}$ with density λ .
- Transmission power P_T and $M \gg K$ (massive MIMO); channel reciprocity.
- β_i reflection coefficient for the i -th ER.
- Path-loss $d^{-\alpha}$ with $\alpha > 2$, Rayleigh fading.

Retrodirective Energy Beamforming: Two Phases



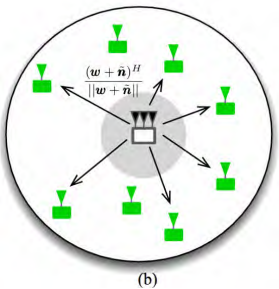
(a) Backscattering Phase

- ET broadcasts an unmodulated single-tone

$$x(t) = \sqrt{2P_t} \cos(2\pi f_c t), t \in [0, \tau]$$

- The received signal (complex equivalent) at the ET is given by

$$\mathbf{y}(t) = \sum_{x_k \in \Phi} \sqrt{\frac{\beta_k P_t}{M d_k^{2\alpha}}} g_k \mathbf{f}_k + \mathbf{n}(t), \text{ where } g_k = \sum_{m=1}^M f_{k,m}.$$



(b) Energy Beamforming Phase

- Energy signal $\mathbf{x}_e = (\mathbf{w} + \tilde{\mathbf{n}})^H / \|\mathbf{w} + \tilde{\mathbf{n}}\|$, where $\mathbf{w} = \sum_{x_k \in \Phi} \sqrt{\frac{\beta_k P_t}{M d_k^{2\alpha}}} g_k^* \mathbf{f}_k^H$;

$$\text{received signal } y_i = \sqrt{P_t d_i^{-\alpha}} \mathbf{x}_e \mathbf{f}_i + z.$$

- Harvested energy at the i -th ER i.e.,

$$Q(\beta, d_i) = \zeta |y_i|^2 = \underbrace{\zeta P_t d_i^{-\alpha}}_{Q_{\text{OM}}(d_i)} + \underbrace{\frac{\zeta P_t M d_i^{-3\alpha} \beta_i |g_i|^2}{\sum_{x_k \in \Phi} d_k^{-2\alpha} \beta_k |g_k|^2 + \frac{M \sigma^2}{P_t \tau}}}_{Q_{\text{RE}}^\Phi(\beta, d_i)}.$$

Backscattering Policies / Average Harvested Energy



① **Distance-Inversion Backscattering (DIB)** i.e., the reflection coefficient is a function of the location i.e., $\beta_i = (d_i/\rho)^{2\alpha}$; user fairness.

② **Full Backscattering (FB)** i.e., $\beta_i = 1$ ($\forall x_i \in \Phi$).

$$\mathcal{Q}_{\text{FB}} \rightarrow \Lambda(\xi, \rho) \quad \text{for } \lambda \rightarrow \infty, \text{ [Non-backscattering],}$$

$$\mathcal{Q}_{\text{FB}} \rightarrow M\Lambda(\xi, \rho) \quad \text{for } \lambda \rightarrow 0, \text{ [CSI/Beamforming].}$$

③ **Binary Backscattering schemes** i.e., $\beta_i \in \{0, 1\}$; control the retrodirective component and provide design flexibility.

- Distance-based Binary Backsc. (DBB) i.e., $\beta_i = 1$ if $d_i \geq \Delta$, otherwise $\beta_i = 0$.
- Probabilistic Binary Backsc. (PBB) i.e., probability p in backsc. mode; probability $(1 - p)$ remain silent.

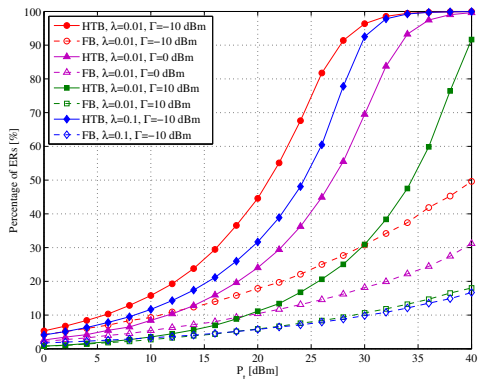
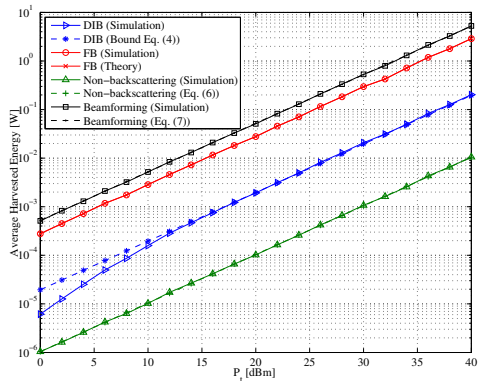
④ **Harvesting-Target Backscattering (HTB)**; a minimum harvested energy from the retrodirective component i.e., $\Gamma_i \geq 0$.

- Power control problem (Foschini-Miljanic algorithm) i.e., $\beta_i(l+1) = \min \left(1, \frac{\Gamma_i \beta_i(l)}{Q_{\text{RE}}^{\Phi}(\beta(l), d_i)} \right)$

Retrodirective Energy Beamforming: Numerical Results



- $M = 500$, $\lambda = 0.01$, $f_c = 900$ MHz, $\alpha = 3$, $\sigma^2 = -150$ dBm, $\tau = 10^{-8}$ sec, $\xi = 2$ m, $\rho = 30$ m, and $\zeta = 1$.



- FB provides a performance that is close to the perfect beamforming
- DIB provides fairness among ERs.
- The percentage of the ERs that satisfy Γ decreases, as Γ and λ increase.
- HTB outperforms FB; performance gain increases as P_t increases.



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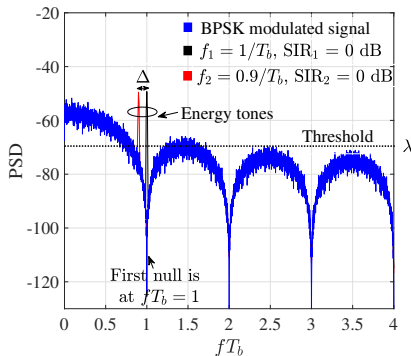
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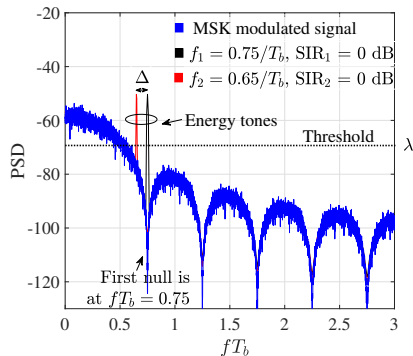
Frequency-domain SWIPT Waveform Design



- Design of a SWIPT waveform in the frequency domain.
 - Energy tones are superimposed at the spectral nulls or/and low-power sub-bands that characterize the PSD of the information-bearing signal.
 - Consequently, the resulting interference is tolerable (i.e., below a threshold).



(a)



(b)

Figure: Power spectral density of the proposed FD-SWIPT waveforms, where BPSK and MSK signals are superimposed with a two-tones energy signal.

Experimental Validation



- Harvested energy vs. Tx-Rx distance for different number of energy tones; MSK modulation, TX gain 30 dB (20 dBm).

Hardware Configuration	Details
Computer	Hp Probook 16GB RAM Core i5 processor
SDR (TX and ID RX)	USRP-2920
RF energy harvester	Powercast P21XXCSR
Access point (WPT measurements)	Microchip MRF24J40
Experimental parameters	
RF carrier frequency	915 MHz
Sampling rate	1 MSamples/s

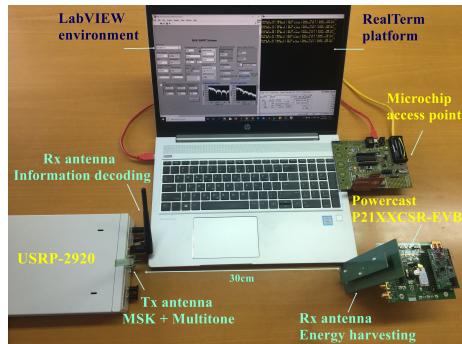


Figure: SDR-based testbed.

Experimental Validation

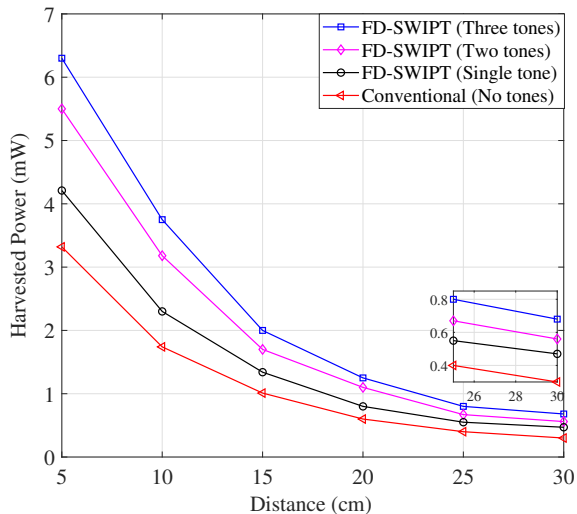


Figure: Harvested power vs. Tx-Rx distance for different number of energy tones.



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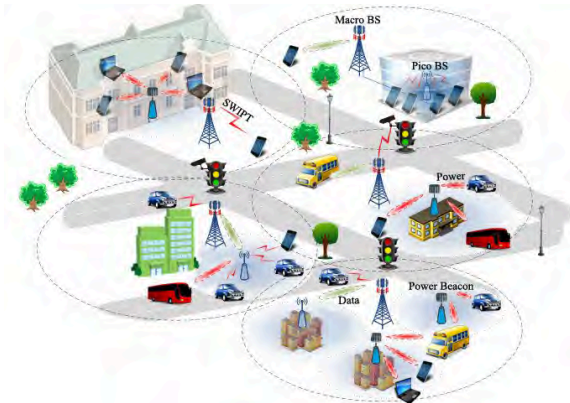
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Concluding Remarks



Information and Energy co-engineering and co-design.

- Smart Grids, Energy Harvesting, Green Radio, Power Line Communications etc.
- **Wireless Powered Communications**
 - Enabling technology, building block for the upcoming 6G wireless technologies.



Future Research Directions



① Theoretical Advances

- Mathematical models for various rectenna topologies (nonlinearities, memory).
- Fundamental limits of WPC (non-linear wireless power channel).
- Signal/waveform design for WPC systems.
- New SWIPT architectures (no trade-off).
- Safety issues (specific absorption rate, maximum permissible exposure).

② Applications of interest

- Wireless sensor networks/machine-type communications.
- Wireless powered backscatter communications.
- 6G networks (ultra densification, massive MIMO, Intelligent reflected surfaces).

③ Hardware Implementations

- Energy receivers/Rectenna designs.
- Implementation/proof of concept for SWIPT.

④ Machine Learning for WPC

- Mathematical models are too simplistic e.g., impedance mismatching, parasitic effects, frequency/intermodulation product (IM2), etc. → Deep Learning.
- SWIPT system as an autoencoder (Tx/Rx are implemented as DNNs).

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Wireless Powered Communications in the Era of 6G: A Bottom-up Multi-layer Approach

Thank you! Questions?

This work has received funding from the European Research Council (ERC) under the European Union's Horizon 2020 research and innovation programme (Grant agreement No. 819819).



European Union
European Regional
Development Fund



This work was co-funded by the European Regional Development Fund and the Republic of Cyprus through the Research and Innovation Foundation, under the project INFRASTRUCTURES/1216/0017 (IRIDA)

on models and techniques for massive access in wireless uplink and downlink

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AALBORG UNIVERSITY
DENMARK

PAINLESS 4th Summer School @ Athens, May 9, 2022

outline

massive uplink access

**model with a
common alarm message**

**user identification
in unsourced access**

massive downlink ACK

outline

massive **uplink** access

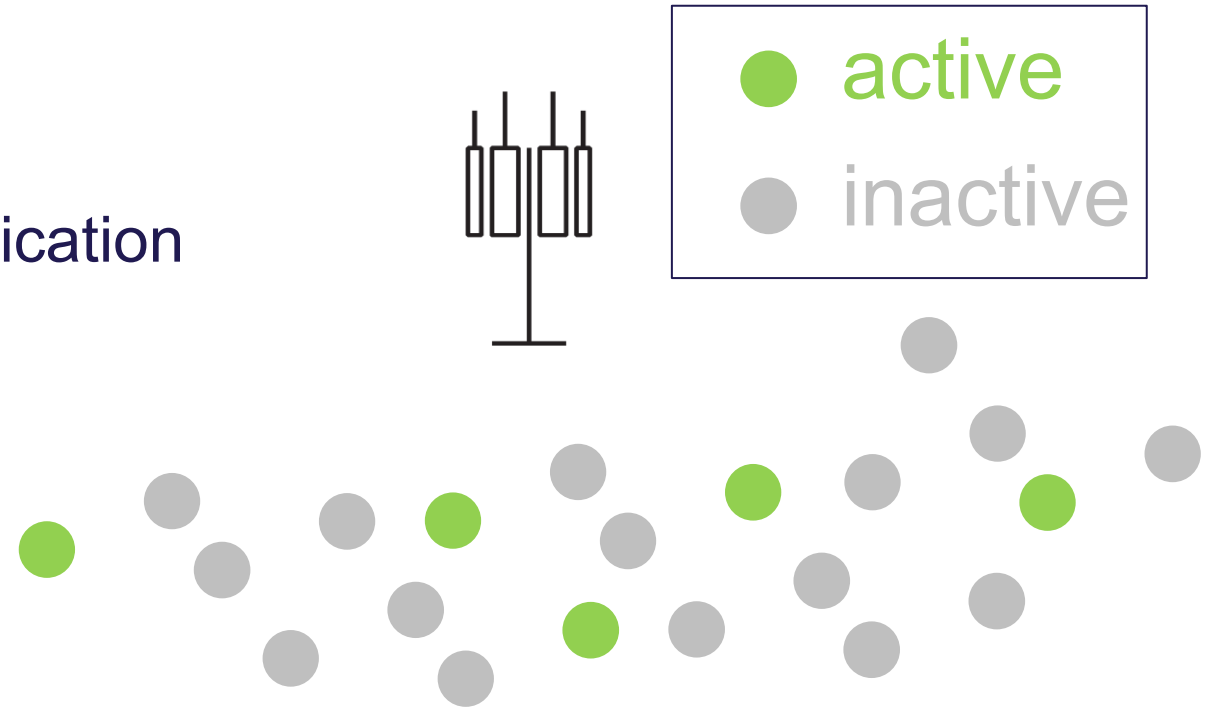
model with a
common alarm message

user identification
in unsourced access

massive **downlink** ACK

the massive access problem

mMTC:
massive Machine Type Communication



the **set of nodes** that
want to send to the BS in the **uplink** is **unknown**

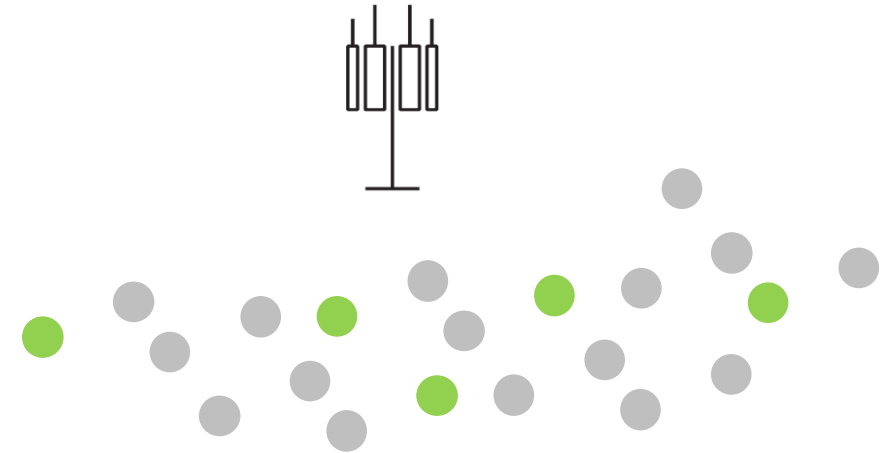
the massive access problem

quick assessment of the overhead

N nodes, K active

if N, K are known, then
the uncertainty is

$$\log_2 \binom{N}{K} \text{ [bits]}$$



maximized when $K = \frac{N}{2}$

however, mMTC works with assumption of sporadic,
low-intensity access with $K \ll N$, pointing to
random access protocols

communication model

this is a **slotted** model

single BS received signal in the k –th slot:

$$y_k = \sum_{n=1}^N h_{kn} a_{kn} x_{kn} + z_k$$

N - total number of users;

h_{kn} - wireless channel coefficient during the k –th slot;

a_{kn} - the activity of n –th user during the k –th slot,
 $a_{kn} = 1$ if the user is active and $a_{kn} = 0$ otherwise;

x_{kn} - packet/symbol sent by the n –th user during the k –th slot;

z_k - noise in the k –th slot.

sources of uncertainty

$$y_k = \sum_{n=1}^N h_{kn} a_{kn} x_{kn} + z_k$$

all of the following:

$$h_{kn}, a_{kn}, x_{kn}, z_k$$

the central role in mMTC is played by the uncertainty contained in the activity variable a_{kn}

sometimes the total number of active users $\sum_{n=1}^N a_{kn}$ can be assumed known or it can be estimated

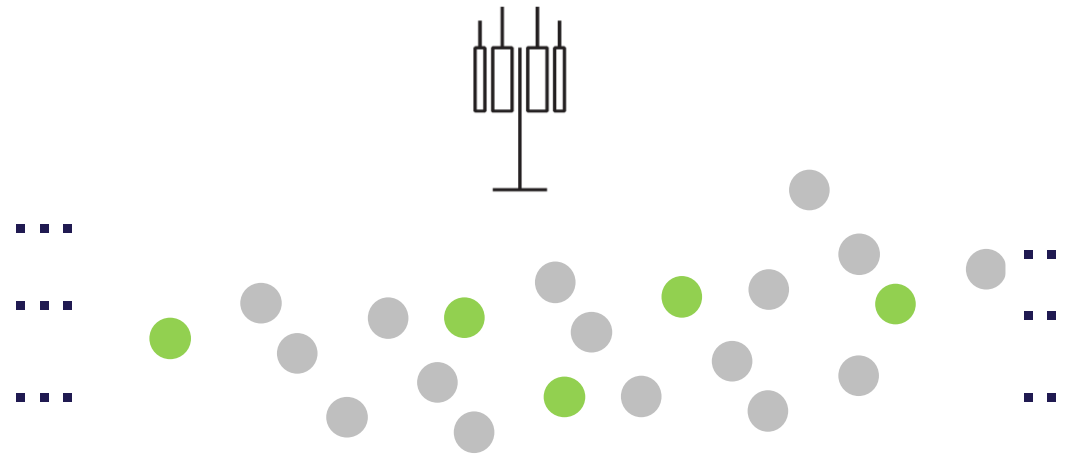
for modeling purpose we can make a_{kn}

- part of the channel $h'_{kn} = h_{kn} a_{kn}$, leading e.g. to Bernoulli-Gauss distribution for Rayleigh channel
- part of the transmitted symbol $x'_{kn} = x_{kn} a_{kn}$, leading to having a special "empty" symbol.

random access: two classical assumptions

1. packet is an atomic unit of information

2. users are activated independently



packet as an atomic unit

convenient from the protocol viewpoint
used since the earliest days of ALOHA

infinite population assumption $N \rightarrow \infty$
allows asymptotic analysis

allows to model a "once-in-a-lifetime" activation of a user,
independent of the other users

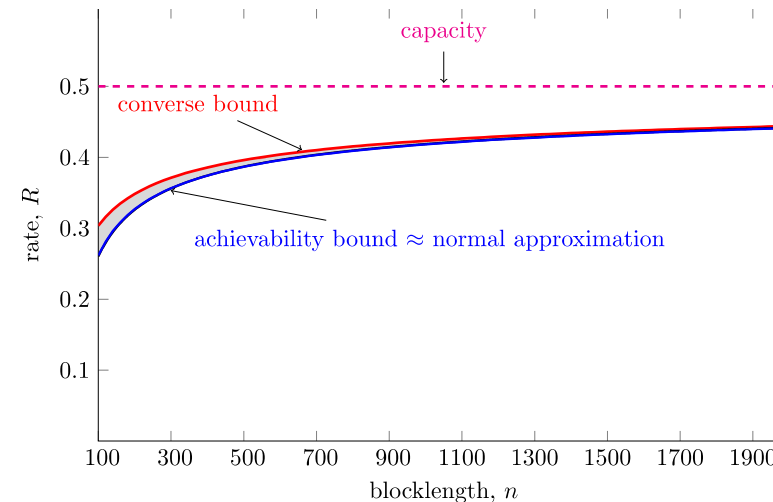
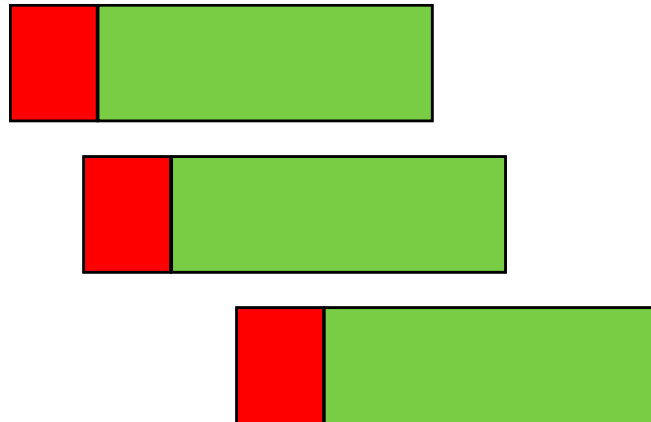
packet as an atomic unit

problems with the infinite population assumption

the packet cannot have a finite length

as the address size of a user $\log_2 N$ also goes to infinity.

finite blocklength effects in short packets



many-access channel (MnAC)

recent information-theoretic model suited for mMTC

$$Y = \sum_{k=1}^{\ell_n} S_k(w_k) + Z$$

each user accesses the channel independently with α_n

if not accessing, a special zero codeword is sent

if accessing, one of the M messages is sent

number of possible users ℓ_n tied to the packet blocklength n

X. Chen, T. Y. Chen and D. Guo, "Capacity of Gaussian Many-Access Channels," in IEEE Transactions on Information Theory, vol. 63, no. 6, pp. 3516-3539, June 2017.

unsourced massive access (U-RA)

Gaussian MAC with $h_{kn} = 1$.

K active users

D non-zero messages

all users have one and the same codebook with D codewords

- no user identification possible!

an active user chooses its message uniformly at random,
independently of any other user

decoding is done up to a permutation of transmitted messages

Y. Polyanskiy, "A perspective on massive random-access," 2017 IEEE International Symposium on Information Theory (ISIT), Aachen, 2017, pp. 2523-2527.

unsourced massive access (U-RA)

error defined from the perspective of a user

error occurs if the message is not decoded correctly
or more than one user sends the same message

finite blocklength limiting when the number of user is low,
multi-user interference when the number of users is high.

Y. Polyanskiy, "A perspective on massive random-access," 2017 IEEE International Symposium on Information Theory (ISIT), Aachen, 2017, pp. 2523-2527.

further developments in U-RA

U-RA gained importance as a model for massive IoT communication

potential for significant spectral and power efficiency gains compared to other dedicated IoT-driven schemes such as LoRA and even LTE cellular systems (in terms of bit/s/Hz per sector) *.

however, eventual practical use of U-RA requires capability to identify and authenticate users.

- Alexander Fengler, Giuseppe Caire, Peter Jung, and Saeid Haghighatshoar, “Massive MIMO Unsourced Random Access”
- A. Vem, K. R. Narayanan, J.-F. Chamberland, and J. Cheng, “A user-independent successive interference cancellation based coding scheme for the unsourced random access Gaussian channel,” IEEE Transactions on Communications, vol. 67, no. 12, pp. 8258–8272, 2019.

random access: two classical assumptions

1. packet is an atomic unit of information

2. users are activated independently

a_n - the activity of n -th user during the contention round
 $a_k = 1$ if the user is active and $a_k = 0$ otherwise;

ALOHA-type: $\Pr(a_1, a_2, a_3, \dots, a_N) = \prod_{i=1}^N \Pr(a_i)$

general activation pattern has a general joint distribution
 $\Pr(a_1, a_2, a_3, \dots, a_N)$

outline

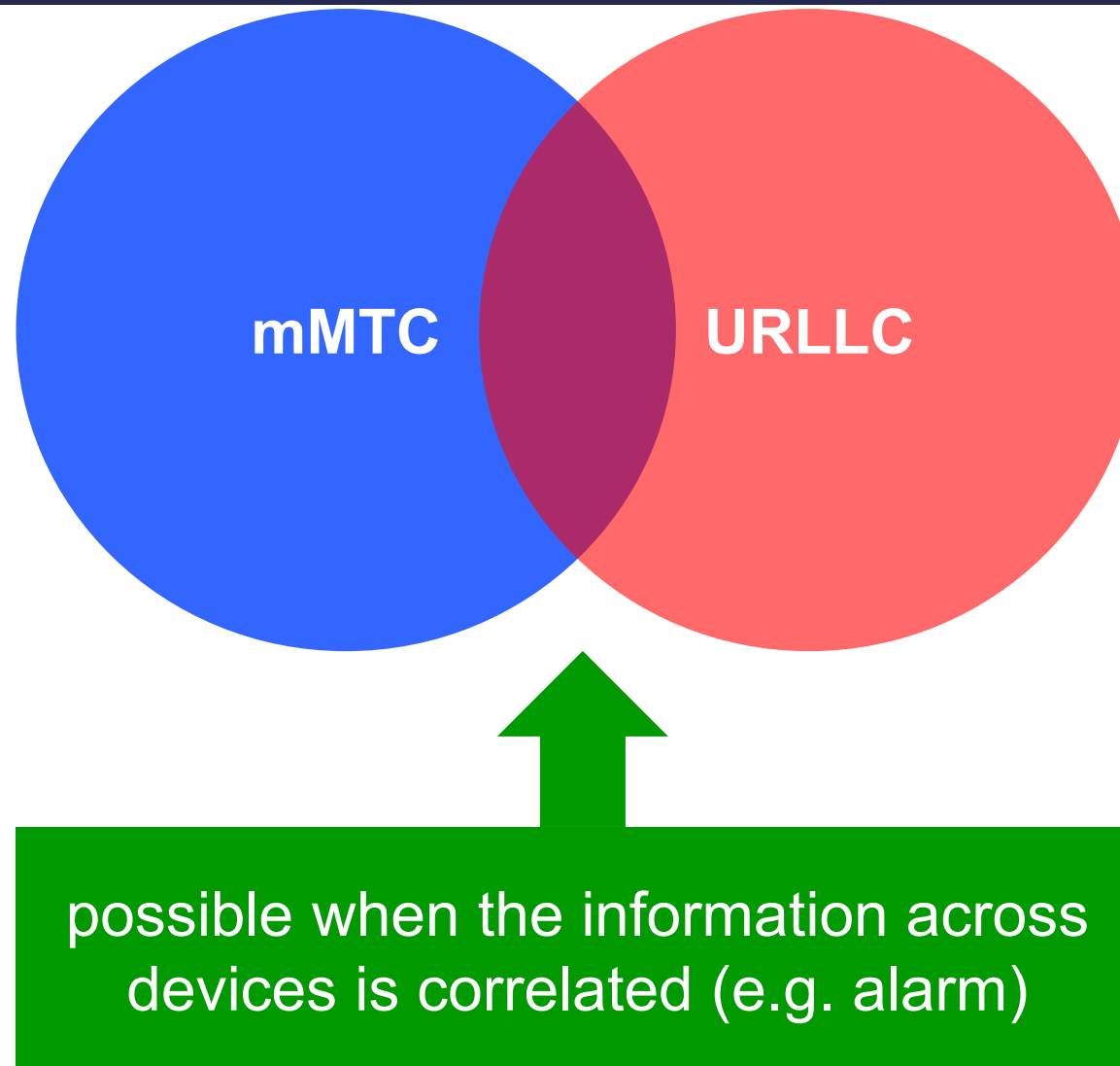
massive **uplink** access

**model with a
common alarm message**

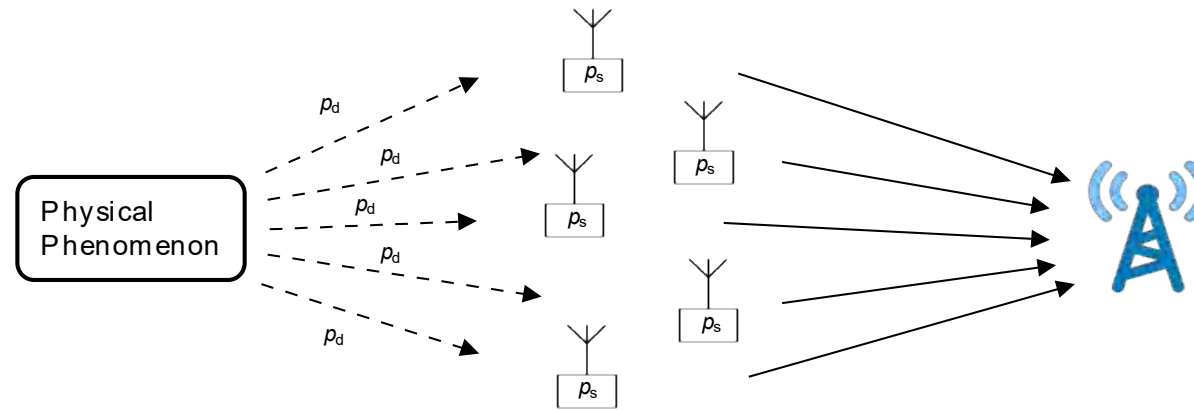
user identification
in unsourced access

massive **downlink** ACK

simultaneous massive and ultra-reliable?



the scenario



a device generates two message types
individual update, independent of others
alarm-type message, correlated for all sensors

modeling the tradeoff between massive and ultra-reliable

the alarm set has M_a messages

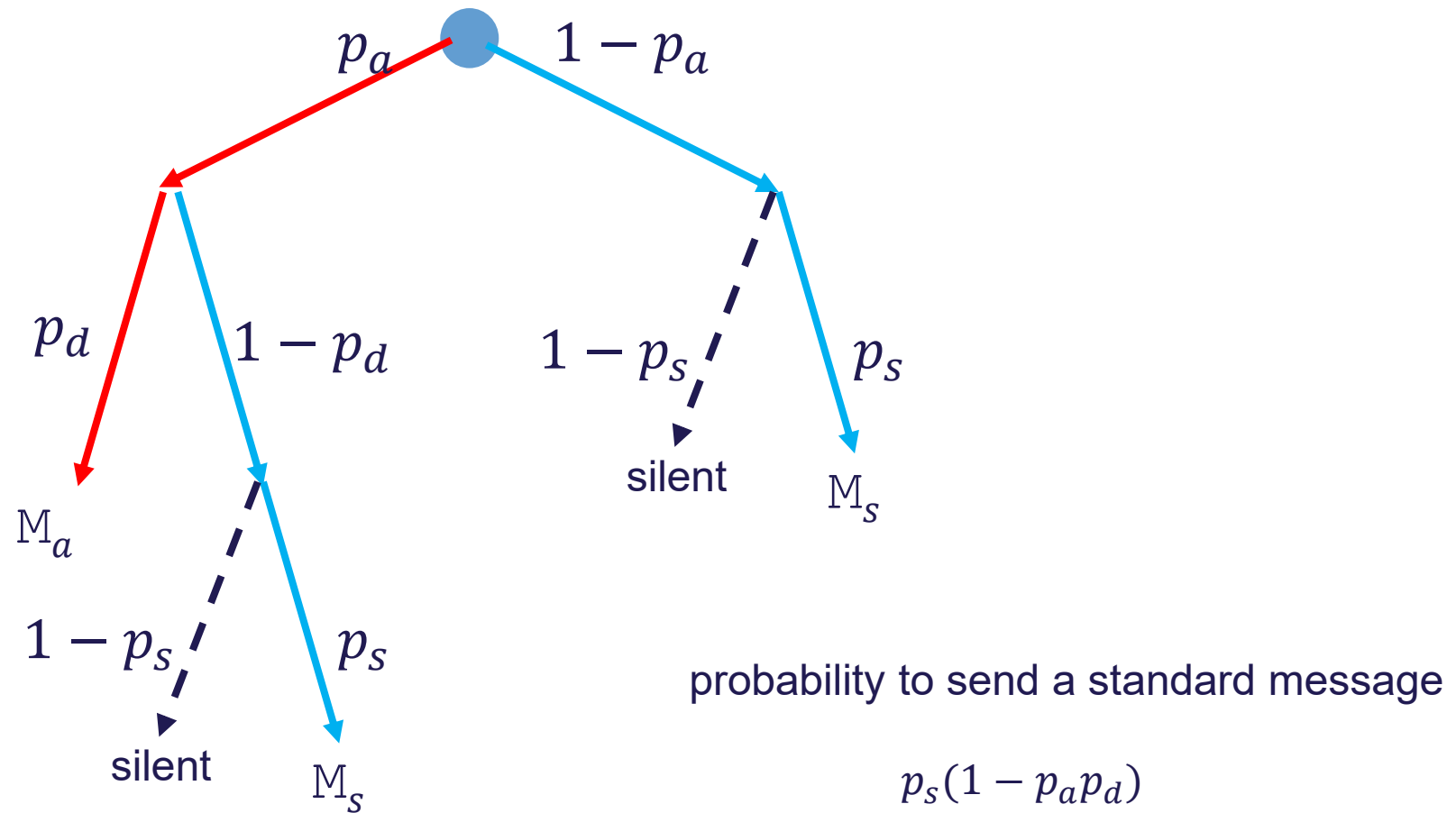
alarm occurs with probability p_a

when alarm occurs, the message to be sent
is chosen uniformly among the M_a messages

the **same (common) alarm message**
is sent by all nodes that detect it

a node detects alarm with probability p_d

modeling the tradeoff between massive and ultra-reliable



modeling the tradeoff between massive and ultra-reliable

there are in total N devices and K of them are active

example of low spectral efficiency

low p_s , high p_a and high p_d , $N = 10$ and $K = 9$

then most likely all nodes send the same alarm message

the information generated in this transmission is low

example of high spectral efficiency

high p_s , low p_a and p_d high, large N

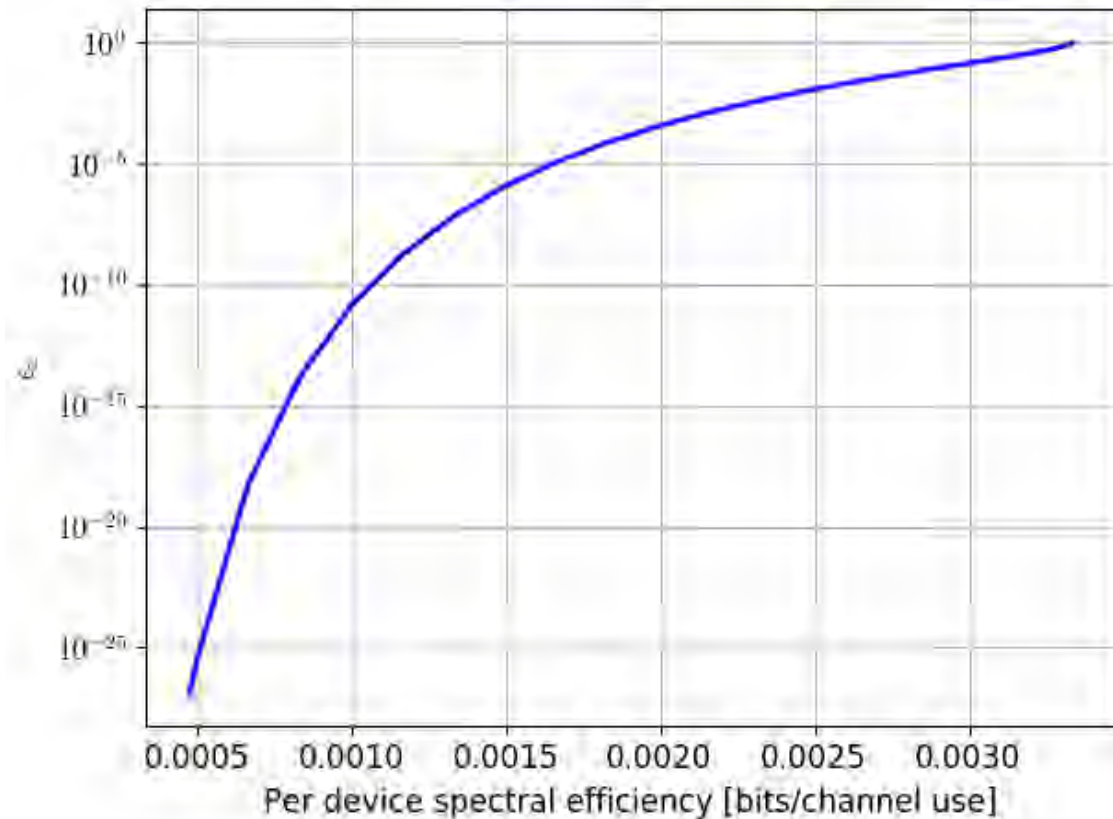
error events

the probability of error in alarm decoding
is much lower

error in standard message decoding occurs
if two devices send the same standard message

errors due to false positive needs to be taken into account

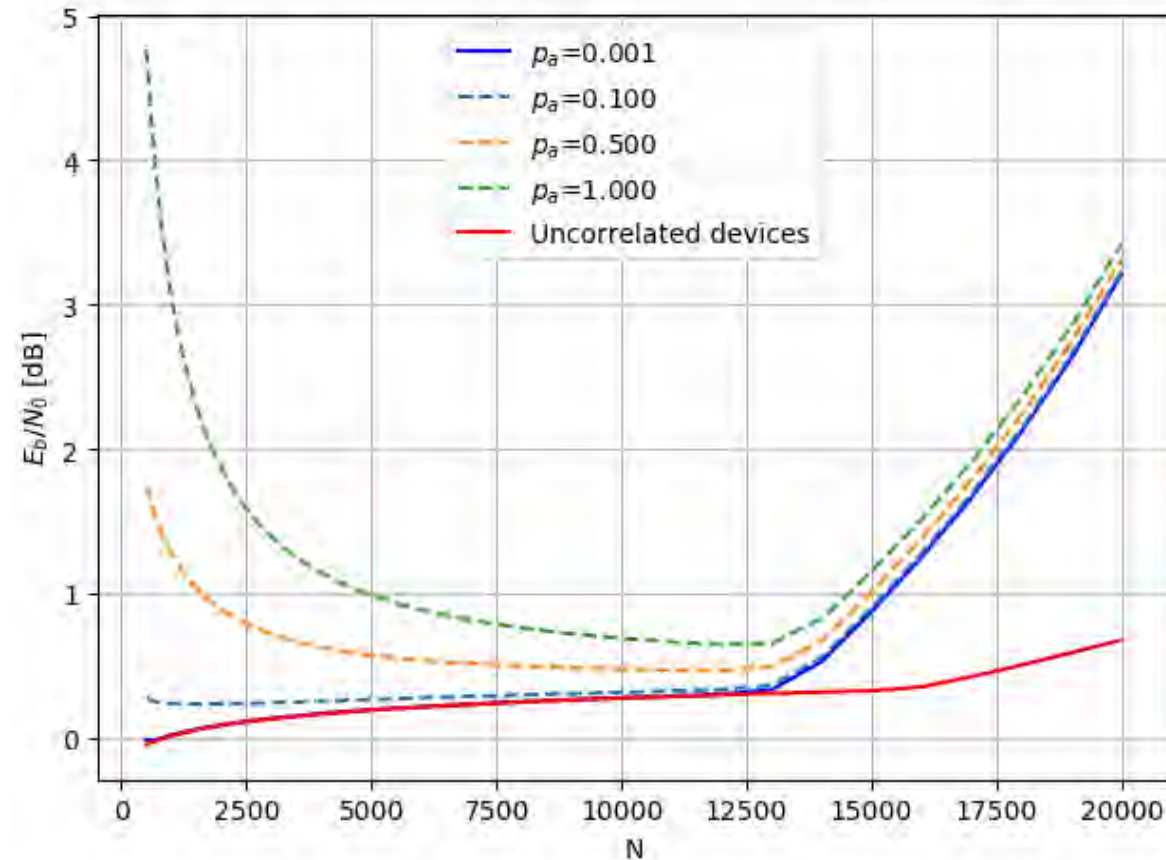
undetected alarm vs. spectral efficiency



Blocklength $n = 30\,000$, $N = 1000$, target error probabilities $\varepsilon_s = 10^{-1}$, $\varepsilon_{fp} = 10^{-5}$, message set sizes: standard message 100 bits, alarm message 3 bits. $p_s = 0.01$ and $p_a = 1$

We use p_d to control the spectral efficiency.

tradeoff E_b/N_0 and number of devices



Blocklength $n = 30\,000$, target error probabilities $\epsilon_s = \epsilon_{sa} = 10^{-1}$, $\epsilon_{fp} = \epsilon_a = 10^{-5}$,
message set sizes: standard message 100 bits, alarm message 3 bits. $p_s = 0.01$, p_d is optimized

outline

massive **uplink** access

model with a
common alarm message

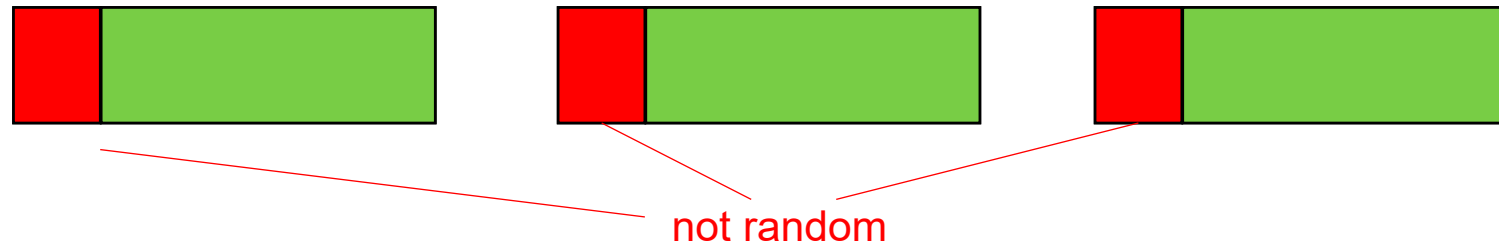
**user identification
in unsourced access**

massive **downlink** ACK

U-RA and identification

true unsourced random access requires that the messages are independent and identically distributed across users

- this precludes the use of traditional address added to the packet.
- however, straightforward identification is not possible



objective



key idea for providing identification

we use a message authentication codes (MAC)
which is a function of the data and
a unique secret key assigned to each device

- this is enough to preserve the capability
to identify and authenticate the devices reliably

the resulting packet structure allows to simplify the transmitters
and use less power at the cost of increased processing at the receiver



system model

at each time slot K out of N users are active

users send messages W_1, \dots, W_K

drawn independently and uniformly at random from a common set $\mathcal{M} = \{1, \dots, M\}$

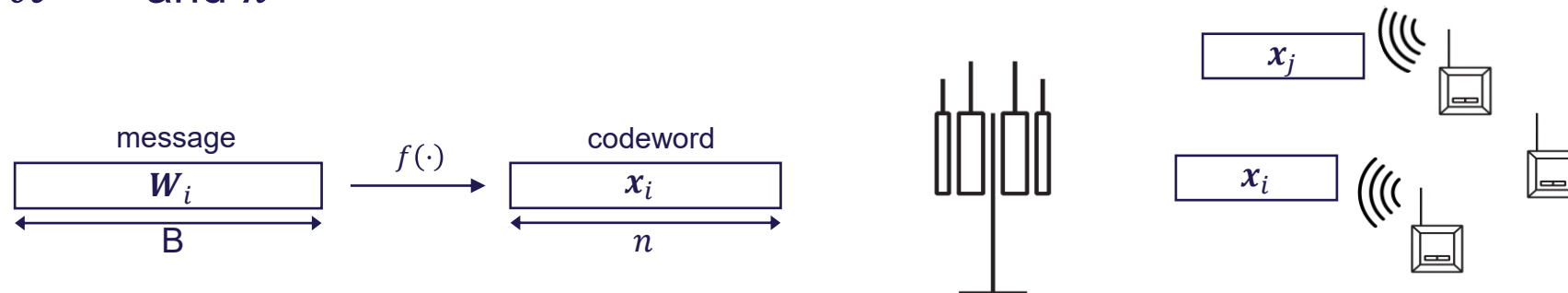
all users share the same encoder $f: [M] \rightarrow \mathcal{X}^n$

and use it to produce codewords $\mathbf{x}_1, \dots, \mathbf{x}_K$, i.e. $\mathbf{x}_i = f(W_i)$

codewords are subject to power constraint $\|\mathbf{x}_i\|_2^2 \leq nP$, where n is the number of channel uses and P the average energy per channel use

transmission over a permutation-invariant, memoryless multiple access channel

$P_{Y|X^K}: \mathcal{X}^{n \times K} \rightarrow \mathcal{Y}^n$, i.e. $P_{Y|X^K}(\mathbf{y}|\mathbf{x}_1, \dots, \mathbf{x}_K) = P_{Y|X^K}(\mathbf{y}|\mathbf{x}_{\pi(1)}, \dots, \mathbf{x}_{\pi(K)})$ for any $\mathbf{y} \in \mathcal{Y}^n$, $\mathbf{x}_1, \dots, \mathbf{x}_K \in \mathcal{X}^{n \times K}$ and π



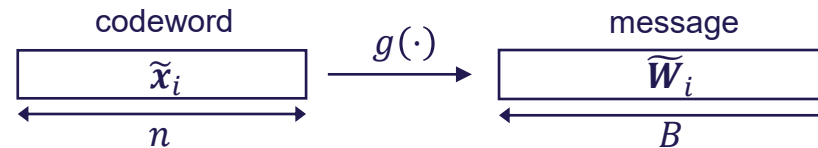
system model

at the base station the decoder $g: \mathcal{Y}^n \rightarrow [M]^K$ produces an unordered list of K messages

The K is fixed and it is assumed known to the base station

an error occurs whenever $g(\mathbf{y})$ does not contain a transmitted message, or if multiple users transmit the same message, i.e. $E_i = \{W_i \notin g(\mathbf{y})\} \cup \{W_i = W_j \text{ s.t. } i \neq j\}$

- fixed K : for each error E_i , the list $g(\mathbf{y})$ contains a message which was not transmitted by any device
- these are **false positives** with probability of occurrence $P[E_i] = p_{FP}$



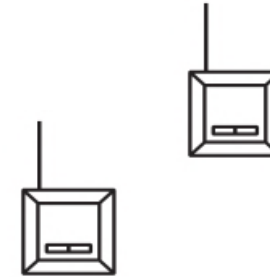
two-step protocol

downlink
phase



$\mathbf{x}_{i,t}$

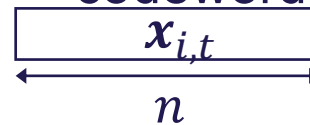
beacon
with nonce b



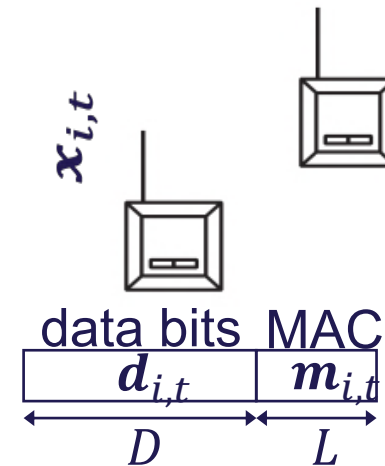
uplink
phase



codeword



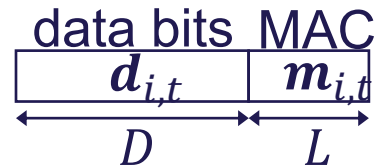
$\mathbf{x}_{i,t}$



operations at the user side

- the MAC $\mathbf{m}_i = \{0,1\}^L$ is generated by user i based on its data $\mathbf{d}_i \in \{0,1\}^D$ and its secret key \mathbf{k}_i , i.e. $\mathbf{m}_i = h(\mathbf{d}_i, \mathbf{k}_i, \mathbf{b})$
- the function h should be:
computationally hard to invert and have low collision probability
- the nonce can be introduced to prevent replay attacks

MAC is appended to the data creating a complete message $W_i = [\mathbf{d}_i, \mathbf{m}_i]$



operations at the BS side

- the authenticity of the decoded message $\tilde{W}_i = [\tilde{d}_i, \tilde{m}_i]$ is verified by recomputing the MAC and comparing it with the received one
- the BS tries different keys k to find a match
- since each key is a unique identifier of a device, finding a matching key provides an estimate of the identity of the sender



cryptographic errors

matching MAC is generated by a key
that does not belong to the actual sender

- the generated MAC might not be a unique identifier for the user
- the BS must generate many MACs with different secret keys
to find the one that matches the one in the received packet

ideal MACs are assumed: the probability that a given (data, key) tuple
produces a specific MAC of length L is $p = 2^{-L}$

- shorter MAC key leads to a higher probability of cryptographic errors

besides these errors, there are the usual transmission errors.

probability of cryptographic errors

type 1 error

- if the key of another user produces a match

$$p_{t1} = 1 - (1 - p)^{N-1}$$

where N is the number of users (keys).

type 2 error

- if the key of a user produces a valid MAC for more than one message

$$p_{t2} = 1 - (1 - p)^{K-1}$$

overall probability of successful authentication

$$p_{succ_auth} = (1 - p_{t1})(1 - p_{t2}) = (1 - p)^{N+K-2}$$

other types of errors

authentication of a false positive:

the unsourced decoder produces a message not transmitted by anyone

- no keys match leading to a detectable false positive

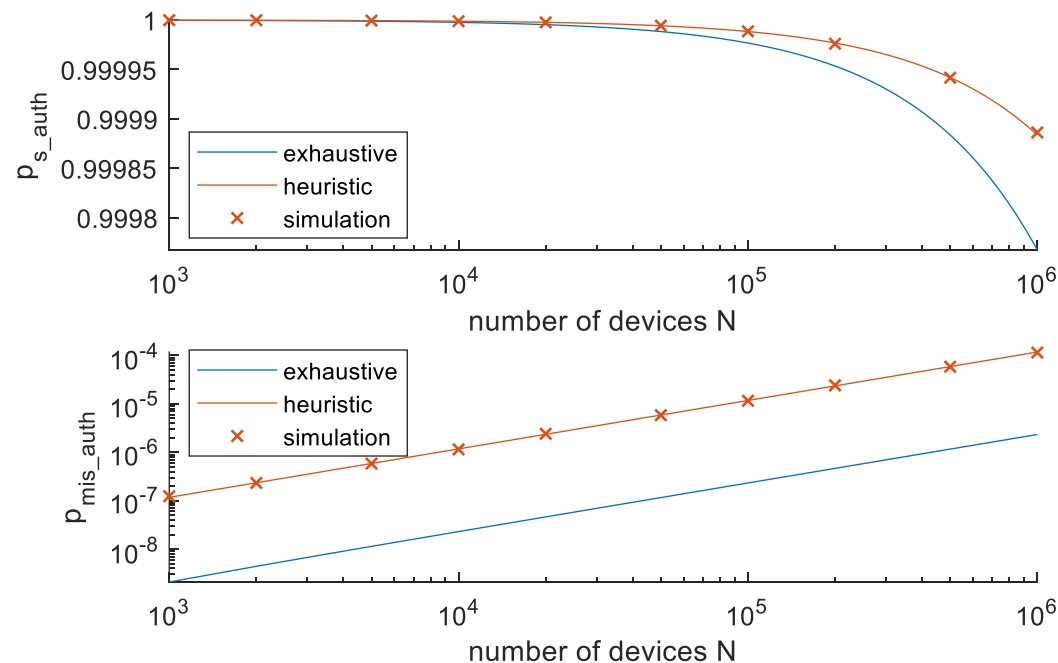
$$p_{d_fp} = (1 - p)^N$$

- exactly one key matches causing erroneous authentication

$$p_{fp_auth} = (N - k_{TP})p(1 - p)^{N+K-2}$$

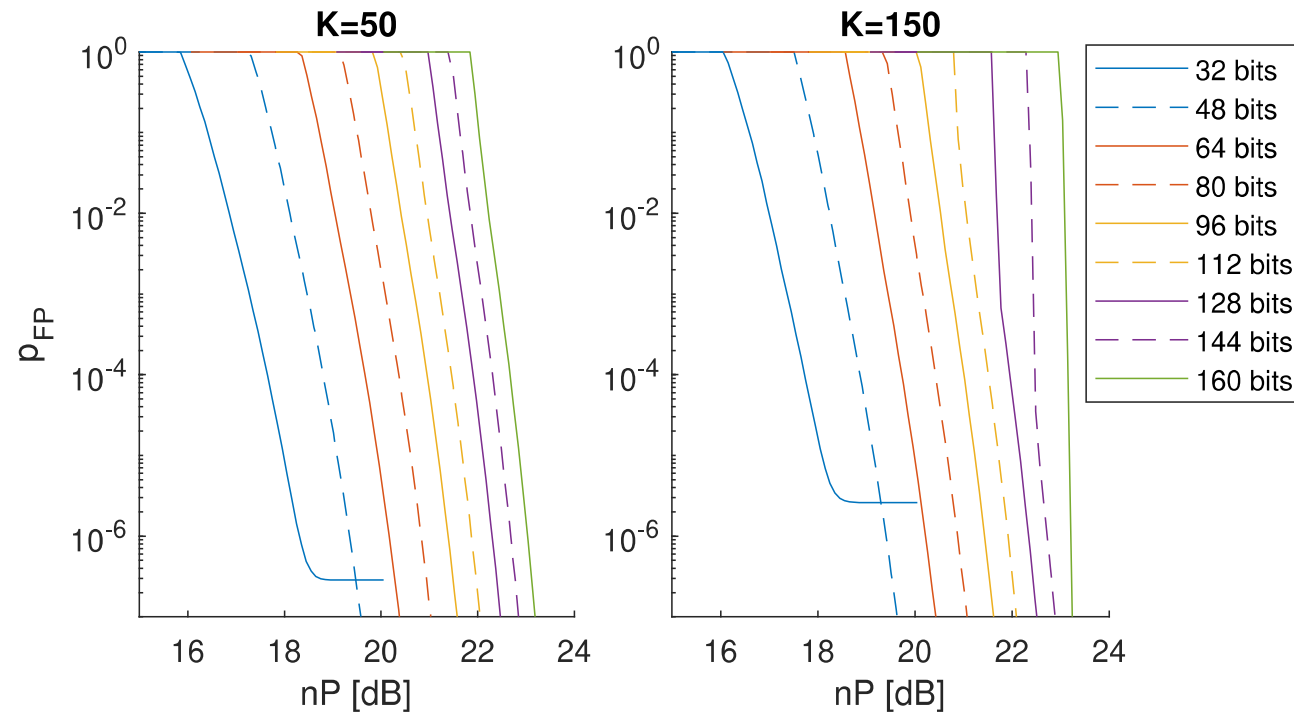
heuristic search

- the authenticator tries keys only until it finds a matching key
- cannot detect type 1 and type 2 errors
- the number of operations is on average reduced by half but at the cost of higher mis-authentication probability



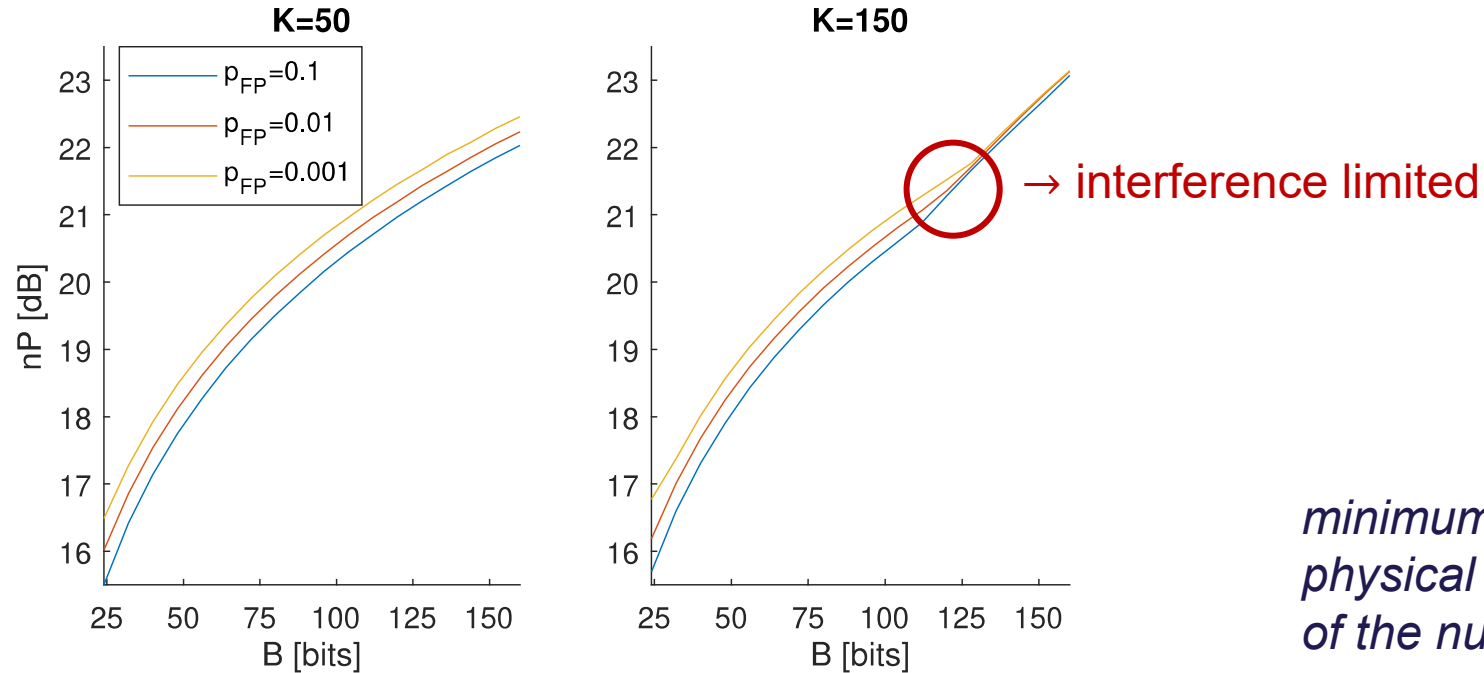
probability of successful authentication and probability of mis-authentication as a function of the total number of devices N . The number of messages is $K = 100$, $p_{FP} = 0.01$, MAC length $L = 32$ bits.

numerical illustration (1)



*achievable physical layer error probability
as a function of the energy per codeword
and packet size B .*

numerical illustration (2)



minimum energy required to achieve fixed physical layer error probability as a function of the number of information bits B

numerical illustration (3)

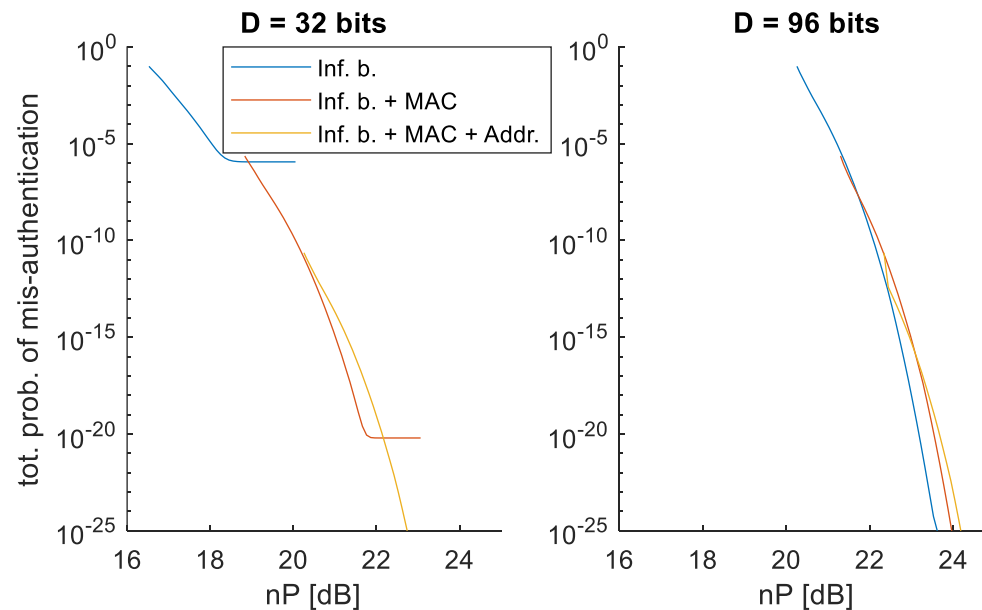
total error probability

- for a packet consisting of only data bits D
- in a proposed scheme where packet contains data and MAC, and the length is $D + L$
- for a classical packet structure that includes the address for a total of $D + L + A$ bits

$$p_{mis_auth} = p_{FP}$$

$$p_{mis_auth} = p_{FP}p_{fp_auth}$$

$$p_{mis_auth} = p_{FP}p$$



total probability of mis-authentication as a function of energy. The number of messages is $K = 100$ and $N = 10^5$, $L = A = 32$ bits

outline

massive **uplink** access

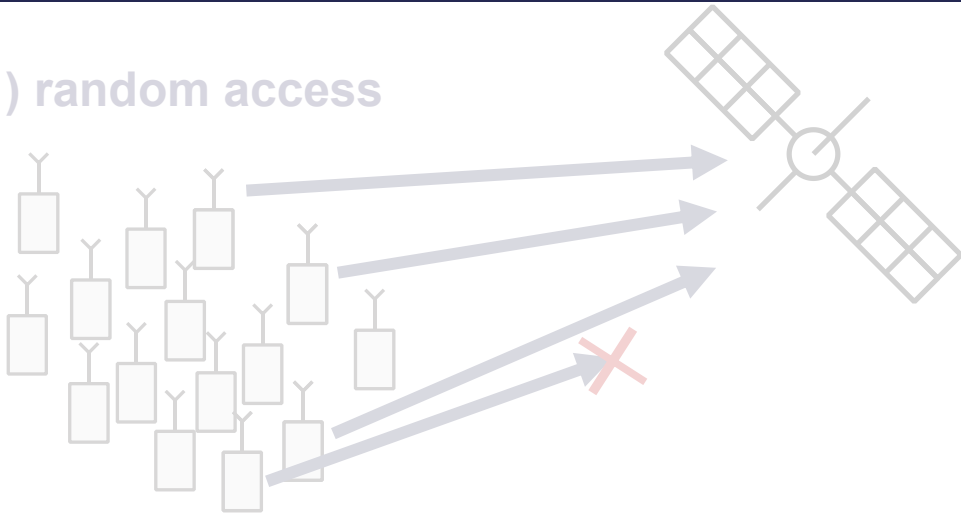
model with a
common alarm message

user identification
in unsourced access

massive **downlink** ACK

common acknowledgments

1) random access



can we do better than concatenation?

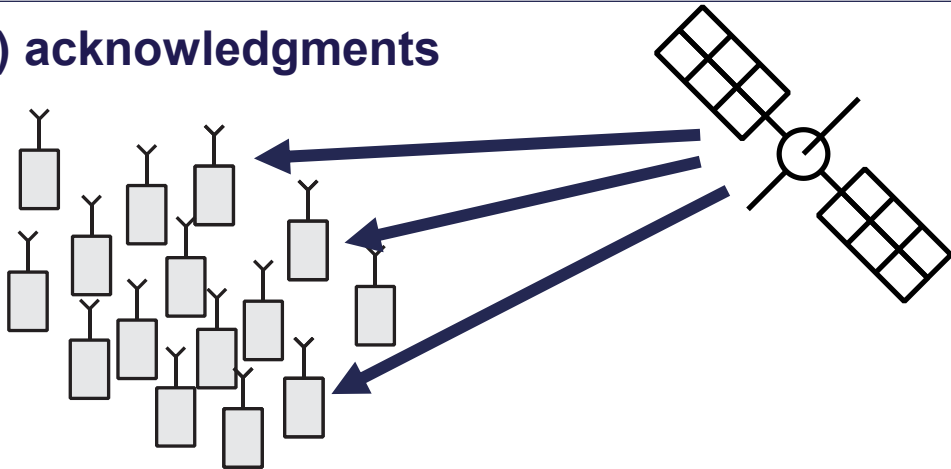
user 65

user 103

user 211

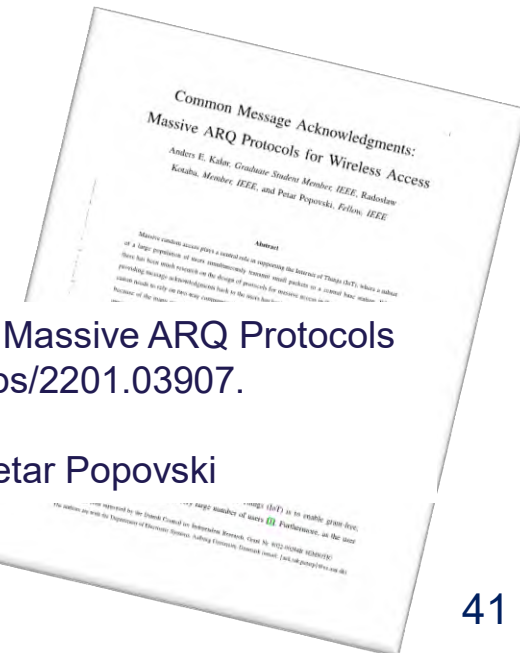
what are the **limits** and **trade-offs**?

2) acknowledgments



“Common Message Acknowledgments: Massive ARQ Protocols for Wireless Access,” <https://arxiv.org/abs/2201.03907>.


joint work with Radoslaw Kotaba and Petar Popovski



formal problem definition

- $[N] = \{0, 1, \dots, N - 1\}$: set of potentially active users (e.g., $N = 2^{64}$)
- \mathcal{A} : set of active users ($|\mathcal{A}| \ll N$)
- $\mathcal{S} = \{s_1, s_2, \dots, s_K\}$: set of K **recovered** users
- K is constant ($K \ll N$, e.g., $K = 100$)

encoder

$$f: \binom{[N]}{K} \rightarrow \{0, 1\}^B$$


message length

user n 's decoder

$$g_n: \{0, 1\}^B \rightarrow \{0, 1\}$$

error types

false positives

$$\varepsilon_{\text{fp}} = \mathbb{E}[\Pr(g_n(f(\mathcal{S})) = 1 \mid n \in \mathcal{A} \setminus \mathcal{S}) \mid K]$$

false negatives

$$\varepsilon_{\text{fn}} = \mathbb{E}[\Pr(g_n(f(\mathcal{S})) = 0 \mid n \in \mathcal{S}) \mid K]$$

depend **only** on the **active** users ($s_k \in \mathcal{A}$), and **not** the **inactive** users

error-free encoding

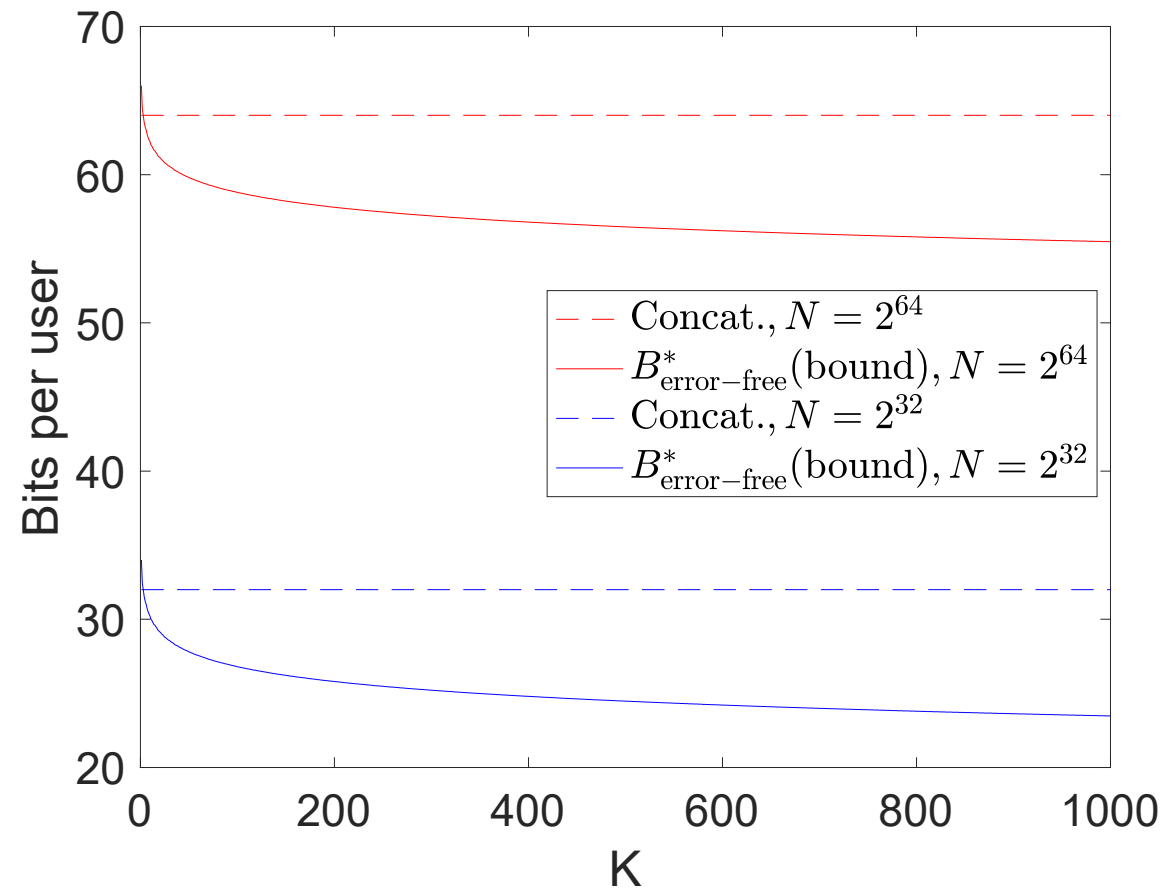
i.e., $\varepsilon_{\text{fp}} = \varepsilon_{\text{fn}} = 0$

there are $\binom{N}{K}$ ways to pick the K recovered users, so we need

$$\begin{aligned} B_{\text{error-free}}^* &= \left\lceil \log_2 \binom{N}{K} \right\rceil \quad [\text{bits}] \\ &\geq \left\lceil K \log_2 \left(\frac{N}{K} \right) \right\rceil \quad [\text{bits}] \end{aligned}$$

error-free encoding

note that $B_{\text{error-free}}^* = \lceil \log_2 \binom{N}{K} \rceil \leq \left\lceil K \log_2 \left(\frac{Ne}{K} \right) \right\rceil$ bits

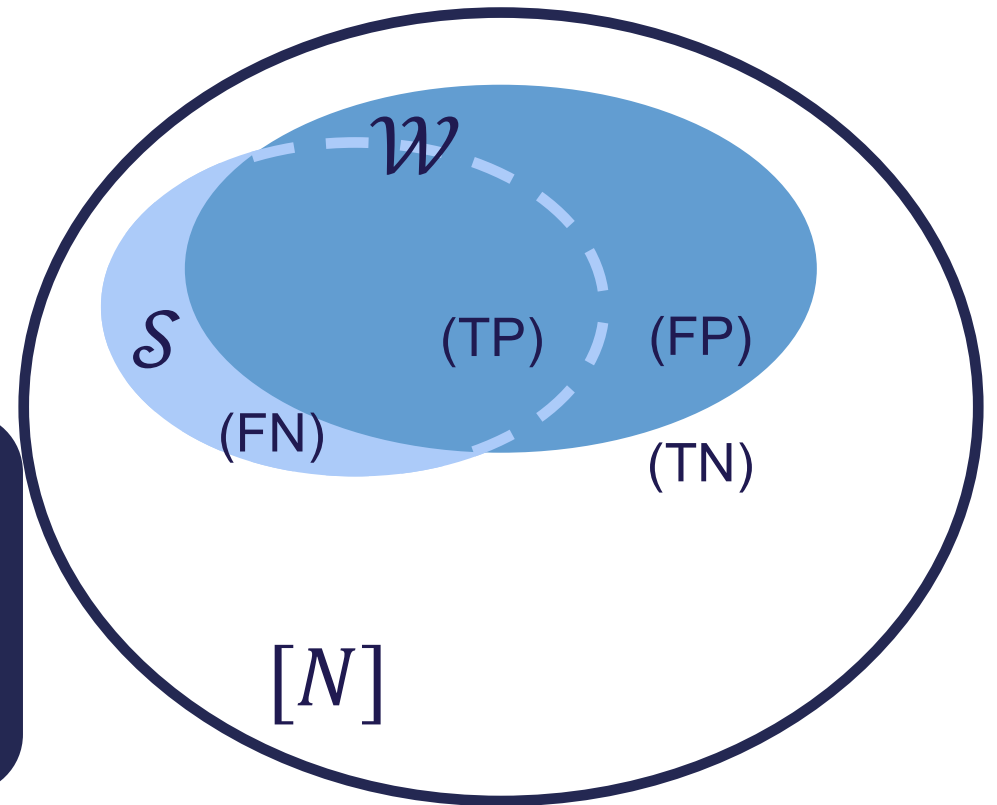


encoding with errors

i.e., $\varepsilon_{\text{fp}} > 0$, $\varepsilon_{\text{fn}} \geq 0$

each message \mathcal{W} can be used for several sets \mathcal{S}

$$B_{\text{fp,fn}}^* \geq K \log_2 \left(\frac{1}{\varepsilon_{\text{fp}} + \frac{K}{N}} \right) - K \log_2 \left(\frac{e}{1 - \varepsilon_{\text{fn}}} \right) - \varepsilon_{\text{fn}} K \log_2 \left(\frac{1 - \varepsilon_{\text{fn}}}{\varepsilon_{\text{fn}} \left(\varepsilon_{\text{fp}} + \frac{K}{N} \right)} \right) - \log_2 K \text{ [bits]}$$

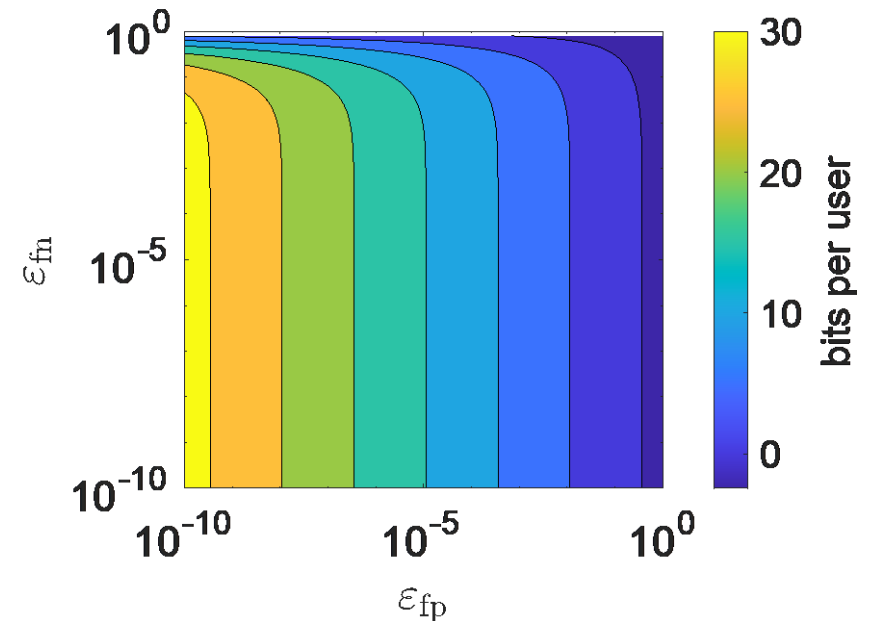


encoding with errors

does not depend on N as $N \rightarrow \infty$ for fixed K

$$B_{\text{fp},\text{fn}}^* \geq K \log_2 \left(\frac{1}{\varepsilon_{\text{fp}} + \cancel{\frac{K}{N}}} \right) - K \log_2 \left(\frac{e}{1 - \varepsilon_{\text{fn}}} \right) - \varepsilon_{\text{fn}} K \log_2 \left(\frac{1 - \varepsilon_{\text{fn}}}{\varepsilon_{\text{fn}} \left(\varepsilon_{\text{fp}} + \cancel{\frac{K}{N}} \right)} \right) - \log_2 K$$

false positives give the highest gains

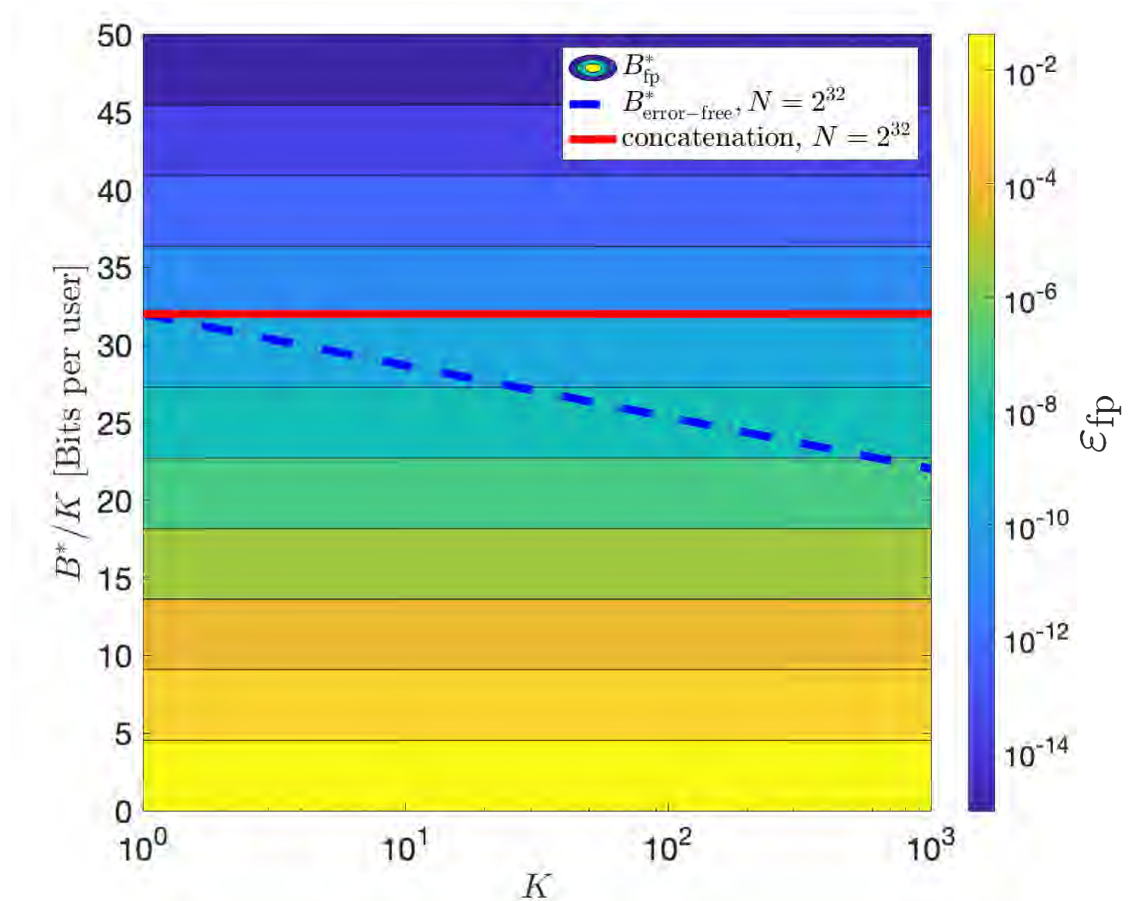


encoding with errors, $\varepsilon_{fn} = 0$

i.e., $\varepsilon_{fp} > 0$, $\varepsilon_{fn} = 0$

for large N :

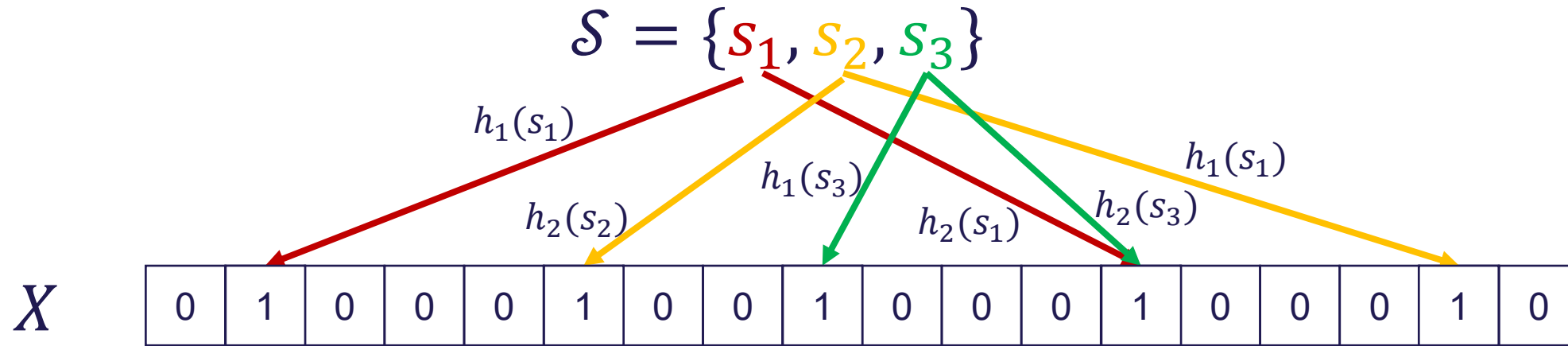
$$B_{fp}^* = K \log_2 \left(\frac{1}{\varepsilon_{fp}} \right) \pm \mathcal{O}(\log \log N)$$



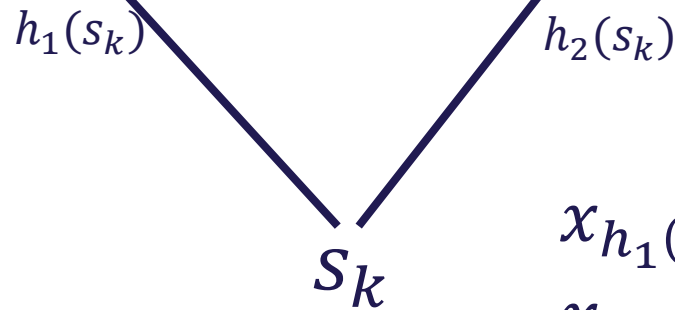
L. Carter, et al., "Exact and approximate membership testers," in Proc. Tenth annu. ACM Symp. Theory Comp. (STOC). ACM Press, 1978.
M. Dietzfelbinger and R. Pagh, "Succinct data structures for retrieval and approximate membership," in Int. Colloq. Automata, Languages, and Program. Springer, 2008, pp. 385–396.

Bloom filter

encoding:



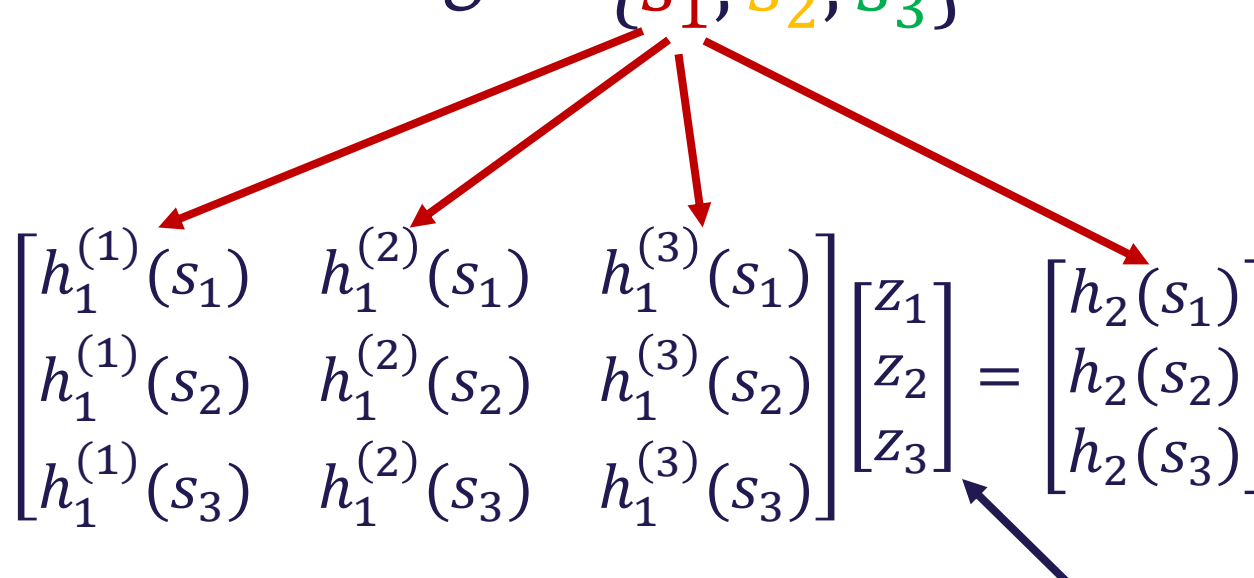
decoding:



$$x_{h_1(s_k)} \& x_{h_2(s_k)} = 1 \Rightarrow s_k \in \mathcal{S}$$
$$x_{h_1(s_k)} \& x_{h_2(s_k)} = 0 \Rightarrow s_k \notin \mathcal{S}$$

linear equations

consider the set of K linear equations constructed using hashes of the user ids

$$\mathcal{S} = \{s_1, s_2, s_3\}$$

$$\begin{bmatrix} h_1^{(1)}(s_1) & h_1^{(2)}(s_1) & h_1^{(3)}(s_1) \\ h_1^{(1)}(s_2) & h_1^{(2)}(s_2) & h_1^{(3)}(s_2) \\ h_1^{(1)}(s_3) & h_1^{(2)}(s_3) & h_1^{(3)}(s_3) \end{bmatrix} \begin{bmatrix} z_1 \\ z_2 \\ z_3 \end{bmatrix} = \begin{bmatrix} h_2(s_1) \\ h_2(s_2) \\ h_2(s_3) \end{bmatrix}$$

All hash functions are $[N] \rightarrow \text{GF}(2^p)$

unknown vector

M. Dietzfelbinger and R. Pagh, "Succinct data structures for retrieval and approximate membership," in *Int. Colloq. Automata, Languages, and Program*. Springer, 2008, pp. 385–396.

E. Porat, "An optimal bloom filter replacement based on matrix solving," in *Int. Comput. Sci. Symp. Russia*. Springer, 2009, pp. 263–273.

linear equations

$$\begin{bmatrix} h_1^{(1)}(s_1) & h_1^{(2)}(s_1) & h_1^{(3)}(s_1) \\ h_1^{(1)}(s_2) & h_1^{(2)}(s_2) & h_1^{(3)}(s_2) \\ h_1^{(1)}(s_3) & h_1^{(2)}(s_3) & h_1^{(3)}(s_3) \end{bmatrix} \begin{bmatrix} z_1 \\ z_2 \\ z_3 \end{bmatrix} = \begin{bmatrix} h_2(s_1) \\ h_2(s_2) \\ h_2(s_3) \end{bmatrix}$$

All hash functions are
 $[N] \rightarrow \text{GF}(2^p)$

decoding:

$$h_1^{(1)}(s_k)z_1 + h_1^{(2)}(s_k)z_2 + h_1^{(3)}(s_k)z_3 = h_2(s_k) \Rightarrow s_k \in \mathcal{S}$$

all we need to send is $[z_1 \quad z_2 \quad z_3]^T$ ← Kp bits

$$\varepsilon_{\text{fp}} = 2^{-p} \Leftrightarrow p = \left\lceil \log_2 \left(\frac{1}{\varepsilon_{\text{fp}}} \right) \right\rceil$$

recall the bound:

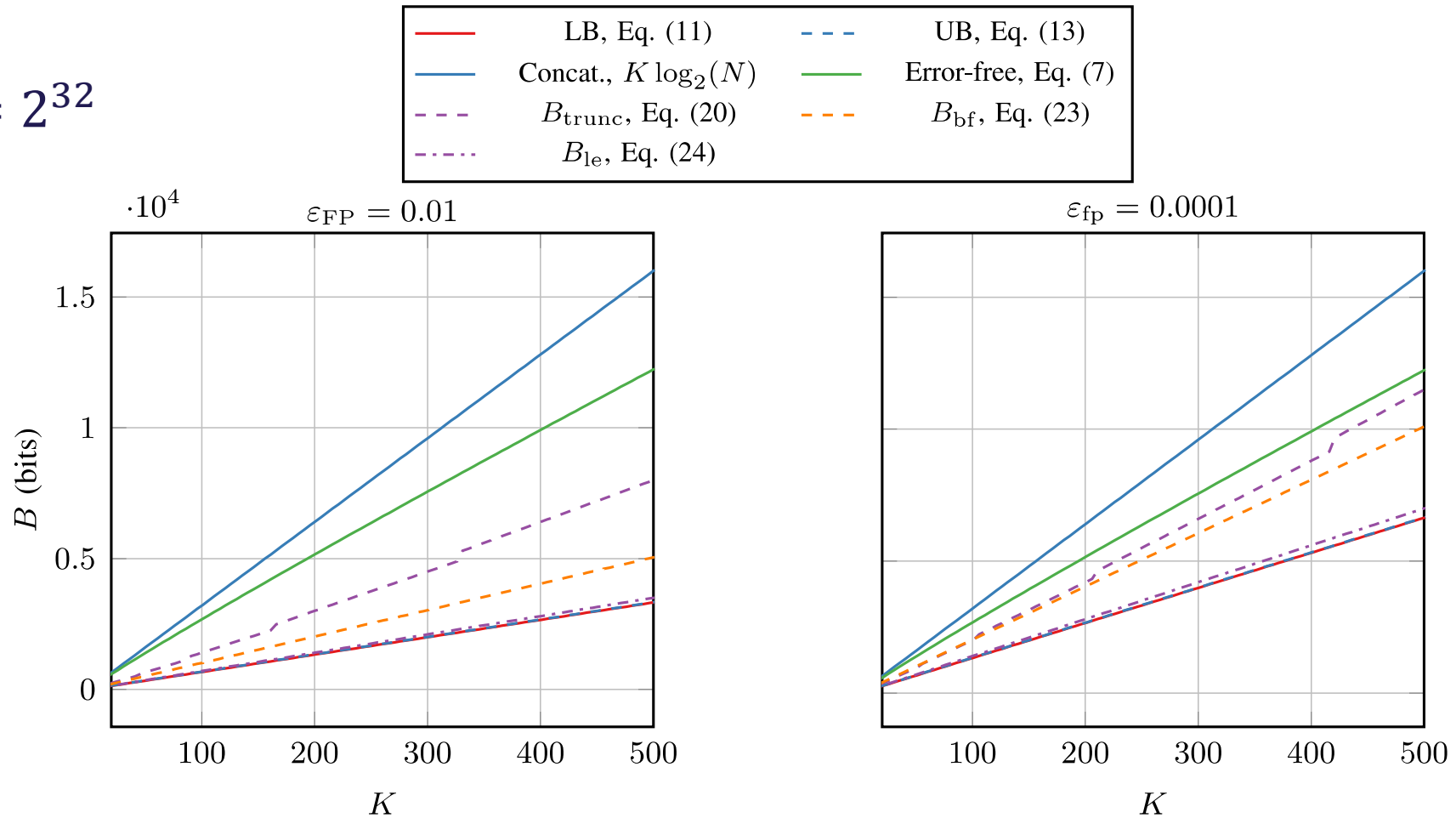
$$B_{\text{fp}}^* = K \log_2 \left(\frac{1}{\varepsilon_{\text{fp}}} \right) \pm \mathcal{O}(\log \log N)$$

M. Dietzfelbinger and R. Pagh, "Succinct data structures for retrieval and approximate membership," in *Int. Colloq. Automata, Languages, and Program.* Springer, 2008, pp. 385–396.

E. Porat, "An optimal bloom filter replacement based on matrix solving," in *Int. Comput. Sci. Symp. Russia.* Springer, 2009, pp. 263–273.

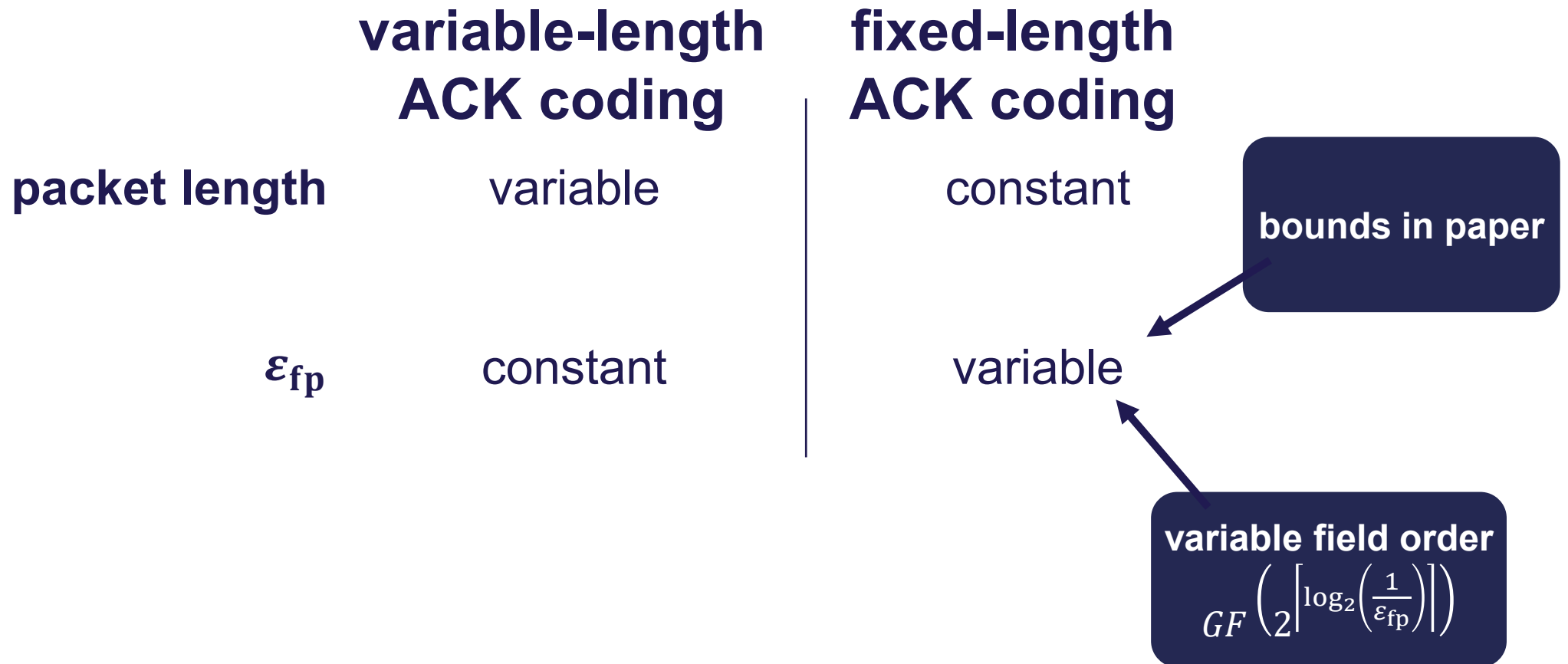
comparison

$$N = 2^{32}$$



random K

we assume that K is included in the feedback packet (small additional cost)

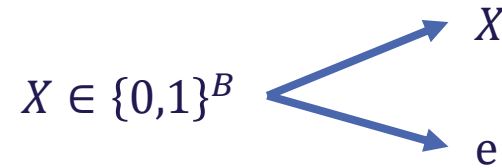


downlink erasure channel

encoder

$$f: \binom{[N]}{K} \rightarrow \{0,1\}^B$$

user n 's channel



user n 's decoder

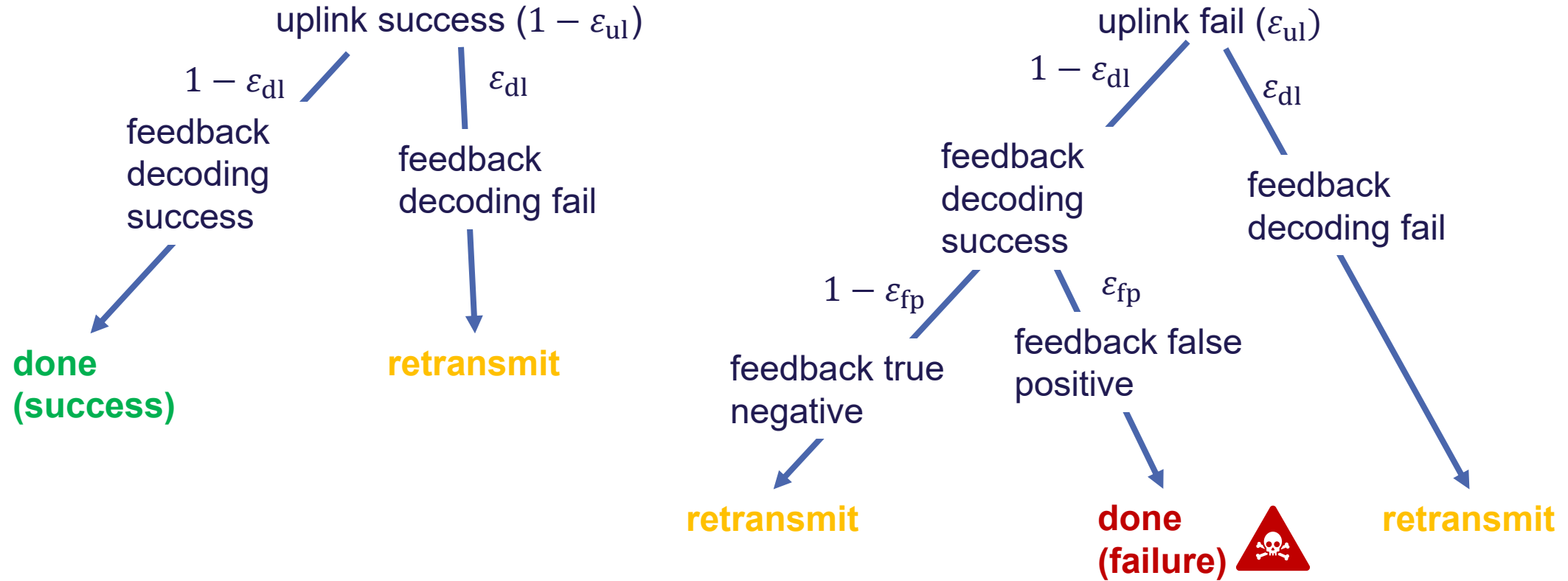
$$g_n: \{0,1\}^B \cup e \rightarrow \{0,1\}$$

erasure probability assumed to be equal to the outage probability

for evaluation we will assume:

- fixed-length coding
- Poisson arrivals
- Rayleigh fading
- 2048 symbols
- 64 tx antennas

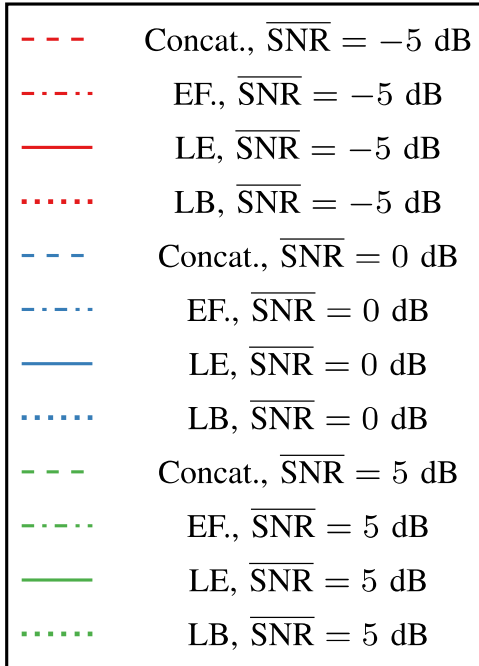
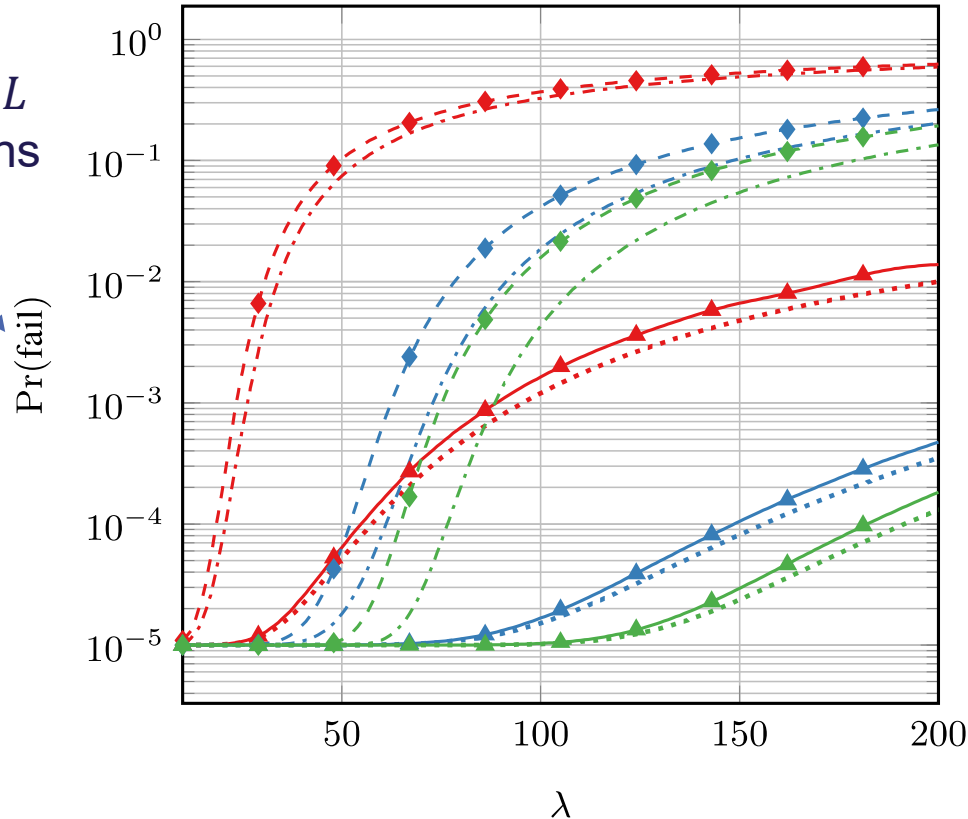
ARQ model



reliable feedback is a **trade-off** between **reliable transmission** and **false positive** probability

fixed-length feedback with fading

not in green
state within L
transmissions



- $L = 5$
- $\varepsilon_{ul} = 0.1$
- $K \sim \text{Poisson}(\lambda)$ (iid in each retransmission)
- Rayleigh fading
- 2048 symbols
- 64 tx antennas
- markers indicate simulations

- more **efficient coding** allows for **lower transmission rate**
- significantly **higher reliability** despite **false positives**

resolving failures

- some users erroneously believe they succeeded when they fail
- false positives exist in all ARQ systems (CRC failures, etc.)
 - example: 16-bit CRC gives $\varepsilon_{fp} \approx 1.5 \cdot 10^{-5}$
 - ACK messages are usually designed to have $\varepsilon_{fp} \ll \varepsilon_{fn}$, but we have assumed the opposite
- need to be resolved at higher layers, e.g., using sequence numbers

conclusion and outlook

- the rich area of massive access modeling
- mMTC and URLLC can converge when we look at the message content (common alarm)
- we have shown a method that makes unsourced access practical, with user identification and authentication
- feedback in massive random access seems to be an overlooked problem
 - counterintuitive solution with enforcing false positives

key references

- K. Stern, A. E. Kalør, B. Soret and P. Popovski, "Massive Random Access with Common Alarm Messages," 2019 IEEE International Symposium on Information Theory (ISIT), 2019
- R. Kotaba, A. E. Kalør, P. Popovski, I. Leyva-Mayorga, B. Soret, M. Guillaud, and L. Ordonez, "How to Identify and Authenticate Users in Massive Unsourced Random Access," vol. 25, no. 12, pp. 3795-3799, Dec. 2021
- A. E. Kalør et al., "Common Message Acknowledgments for Massive Random Access Scenarios", available at <https://arxiv.org/abs/2201.03907>.



Future Smart Networks and Services

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Outline

- 5G and Beyond Vision and Services
- Proposed 5G and Beyond Architecture
 - Optical Networking Interconnecting 5G-RAN with Compute Resources
- Optical Networks in Support of 5G and B5G
- Service Continuity in 5G Systems
 - Through Dynamic Resource Management
- Demonstration Activities
- Conclusions



5G and Beyond Vision and Services

Motivation - 5G and Beyond Vision

- ▶ New business opportunities for a large variety of industries – ICT & Verticals
- ▶ 5G Networks to be future proof: architecturally designed to evolve and not to be replaced
 - ▶ Beyond 5G incremental advancements
- ▶ Operational and end-user services
 - ▶ Ultra - Reliable Low Latency Communications (URLLC)
 - ▶ Enhanced Mobile Broadband (eMBB)
 - ▶ Massive Machine to Machine Type Communications (mMTC)

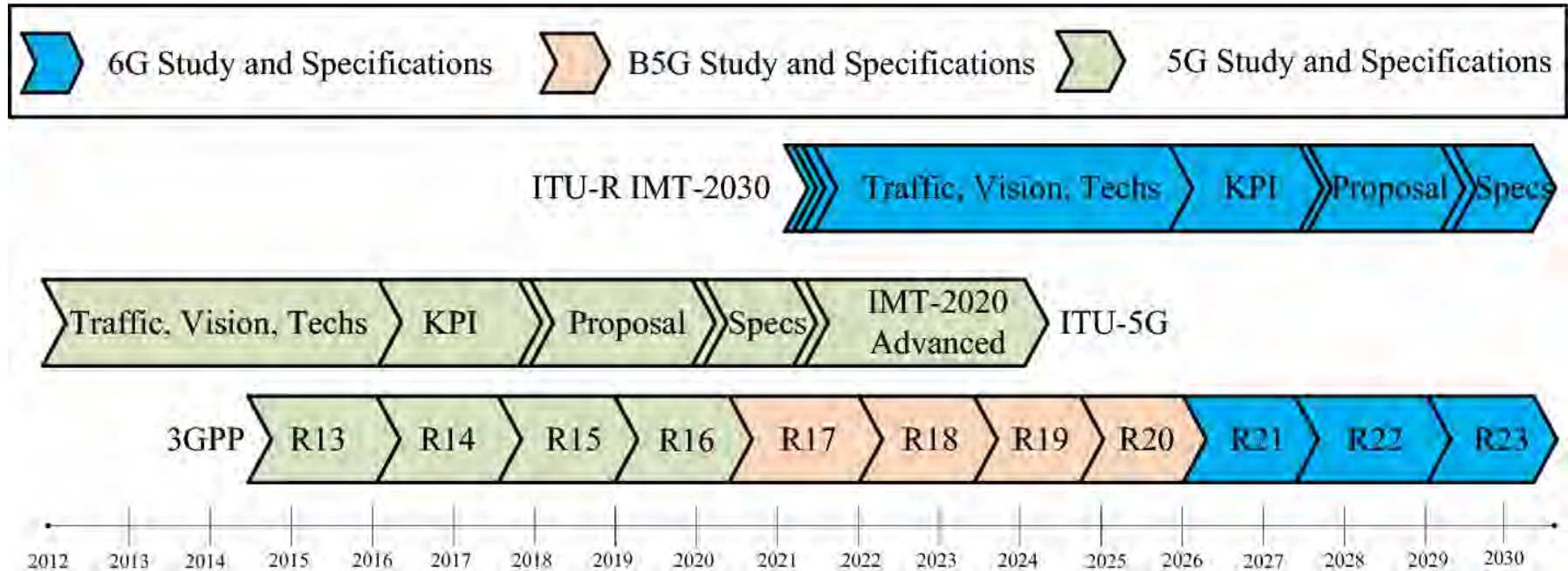


5G and Beyond – Technical Focus

- ▶ **Technology Heterogeneity**
 - ▶ Integration of different **Network Technologies** (wireless terrestrial and satellite, packet and optical)
 - ▶ Integration of **Communication** and **Compute/Storage** technologies
- ▶ **Softwarisation and programmability**
 - ▶ Paradigm shift from **Network Entities** to **Network Functions**
 - ▶ Define interfaces and protocols to allow network functions to be configured in software decoupling control and user plane
- ▶ **Slicing and virtualisation**
 - ▶ Efficient **resource sharing** and **multi-tenancy**
- ▶ **Artificial intelligence/machine learning**
 - ▶ Adoption of ML and AI techniques to optimally manage infrastructure resources in support of service requirements
- ▶ **Air interface**
 - ▶ Unlicensed bands e.g. mmWave and Terahertz frequency ranges changing the emphasis from spectrally optimized solutions to improved coverage solutions
 - ▶ Massive MIMO solutions
 - ▶ Advanced beamforming, intelligent reflective surfaces



5G, Beyond 5G and 6G Specification Status

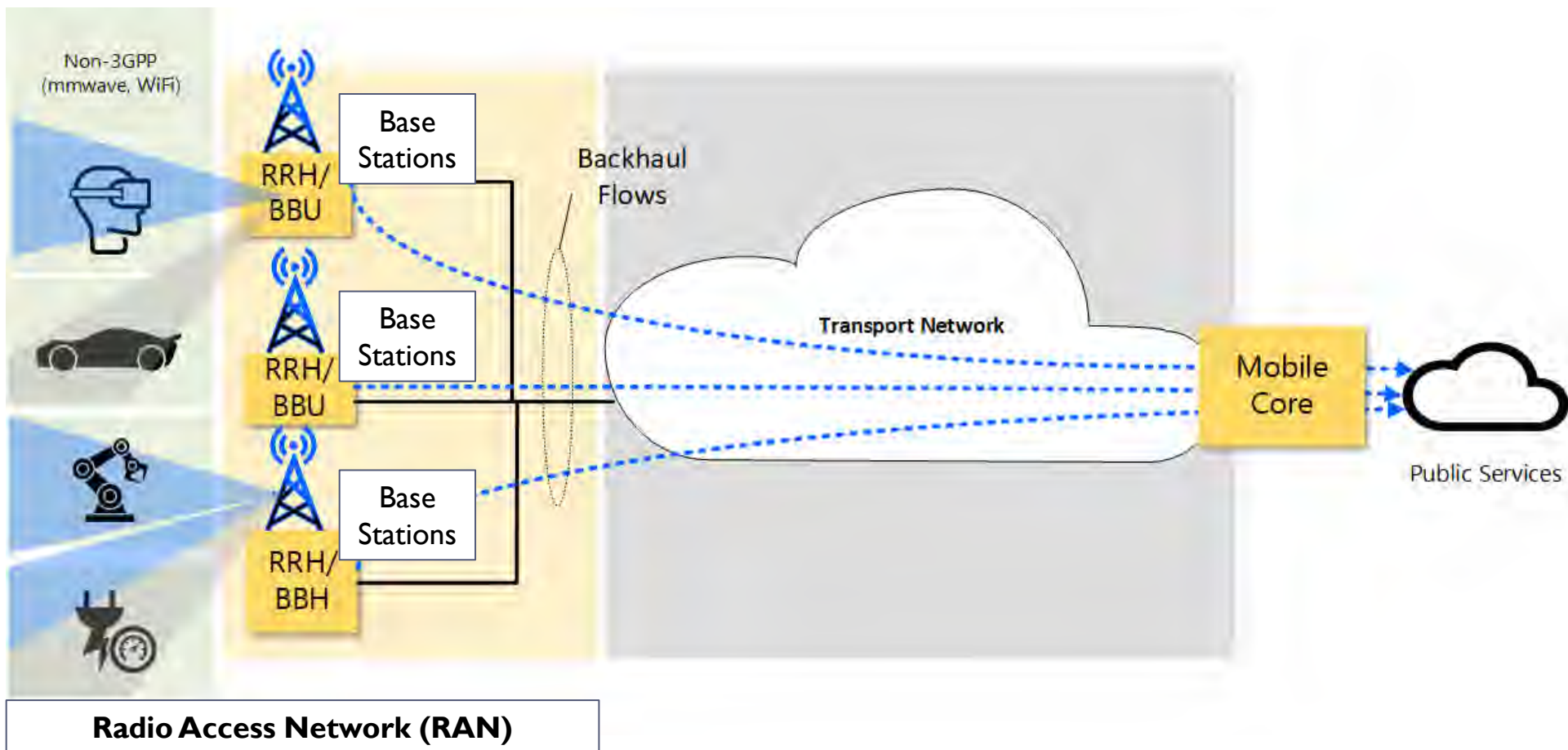


1. Mourad A, Yang R, Lehne PH, De La Oliva A (2020) A baseline roadmap for advanced wireless research beyond 5G. Electronics 9(2):351
2. Gozalvez J (2015) Tentative 3GPP timeline for 5G [mobile radio]. IEEE Vehicular Technol Magazine 10(3):12–18



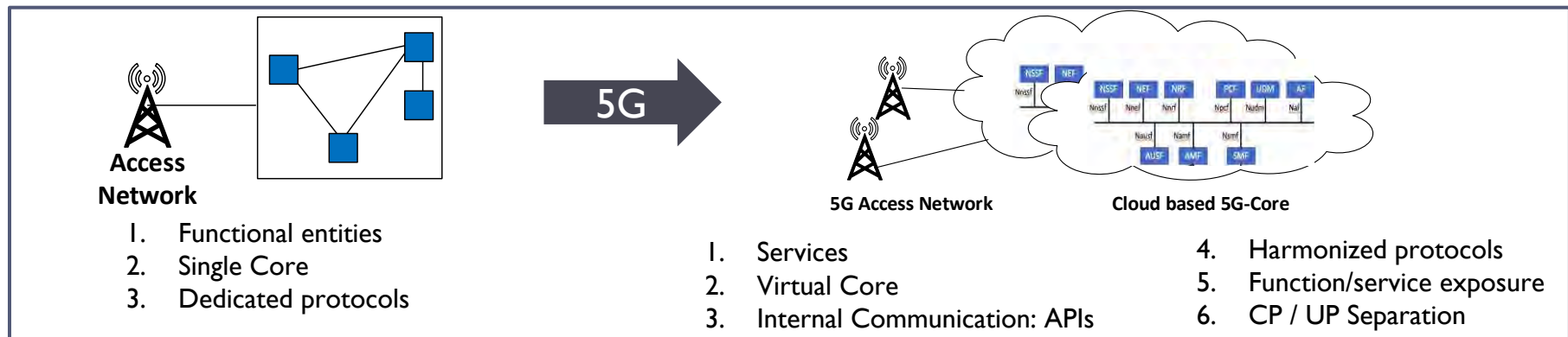
5G Architectural Considerations

Mobile Network Functional Architecture



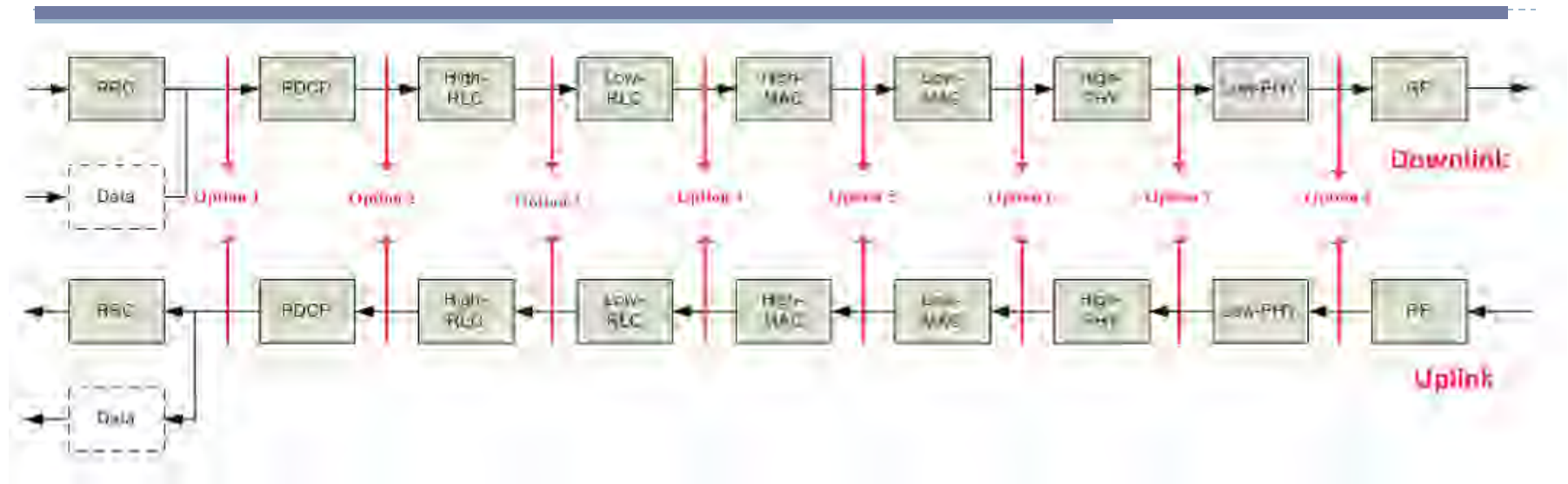
Migration to 5G

- ▶ New business opportunities for a large variety of industries – ICT & Verticals
- ▶ 5G and Beyond Networks: Main Technological Advancements
 - ▶ Transformation of the Core Network and separation of user and control plane functions



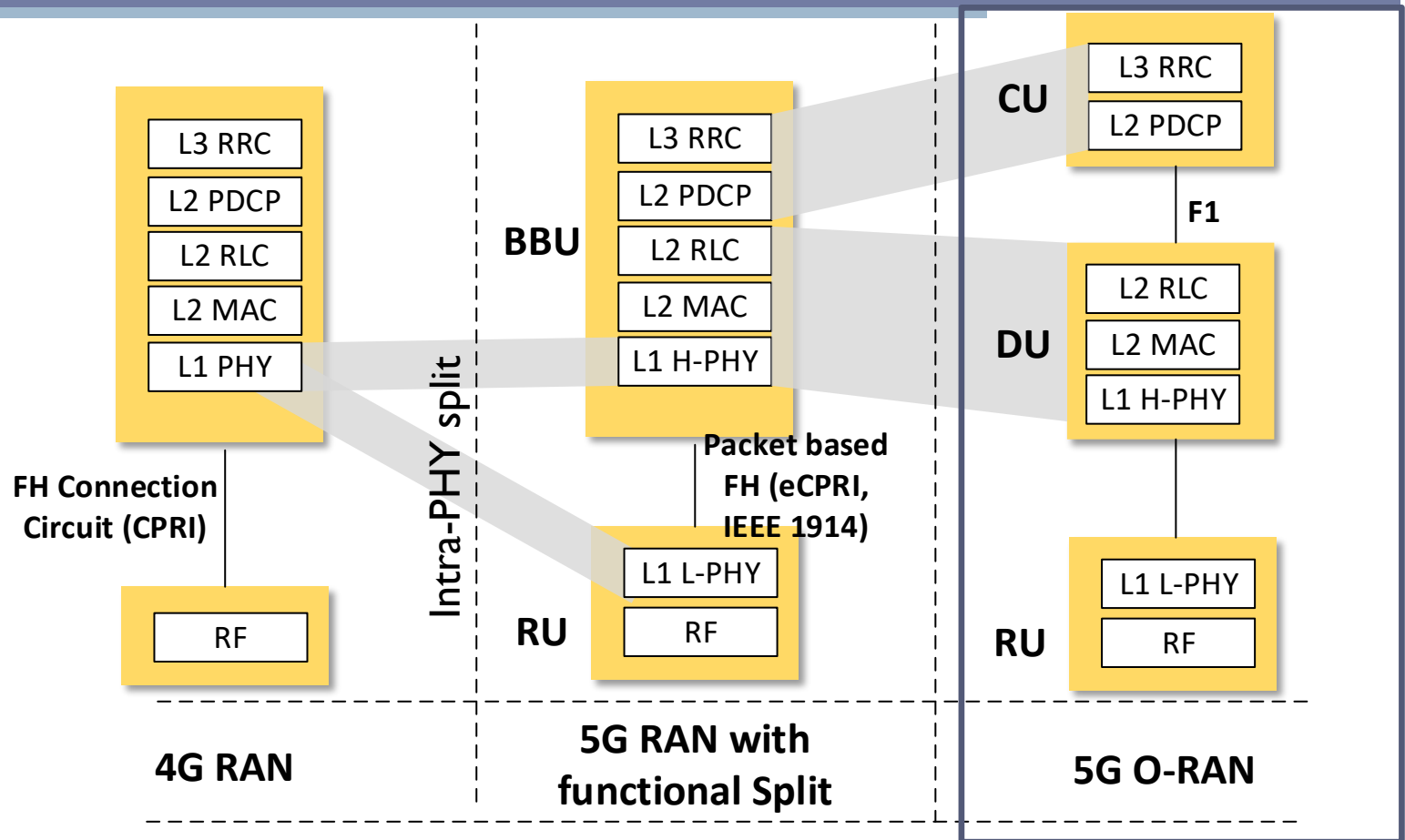
- ▶ Common Core Network
 - ▶ Common network for 3GPP and Non-3GPP elements
- ▶ Service Based Architecture (SBA)
 - Architecture elements are **network functions** that offer their services via interfaces of a common framework
 - This architecture model is chosen to enable deployments to take advantage of the latest virtualization and software technologies

BBU Functional Splits

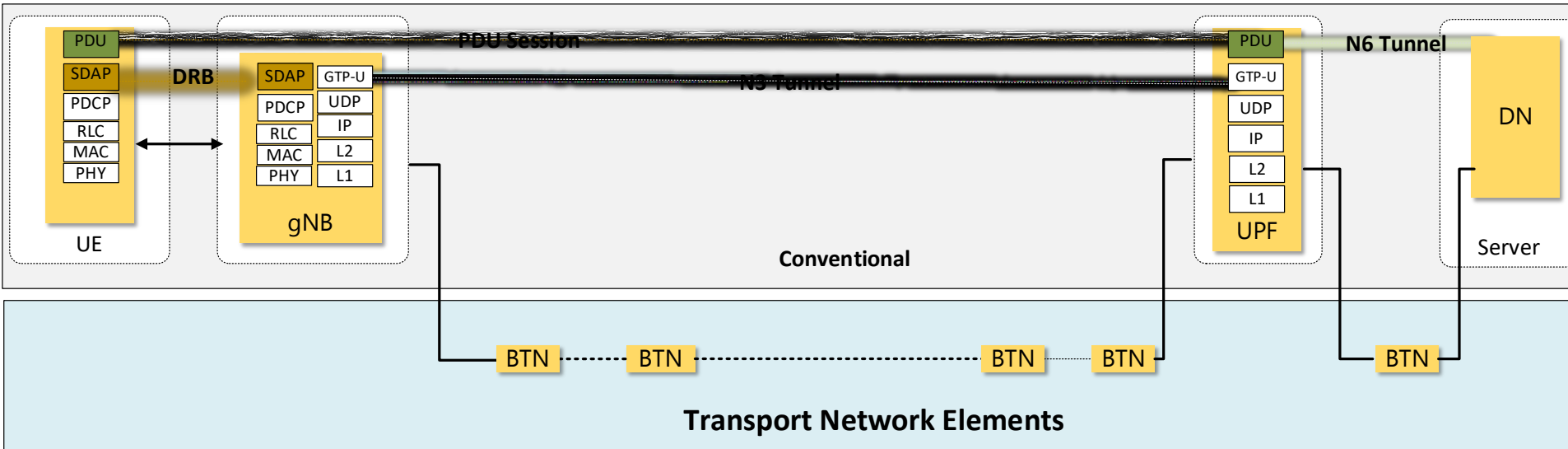


- Flexible split processing to relax the stringent requirements of FH services for:
 - transport capacity
 - delay
 - synchronisation

RAN Architectural Evolution: 4G to 5G to 5G Dissaggregated RAN



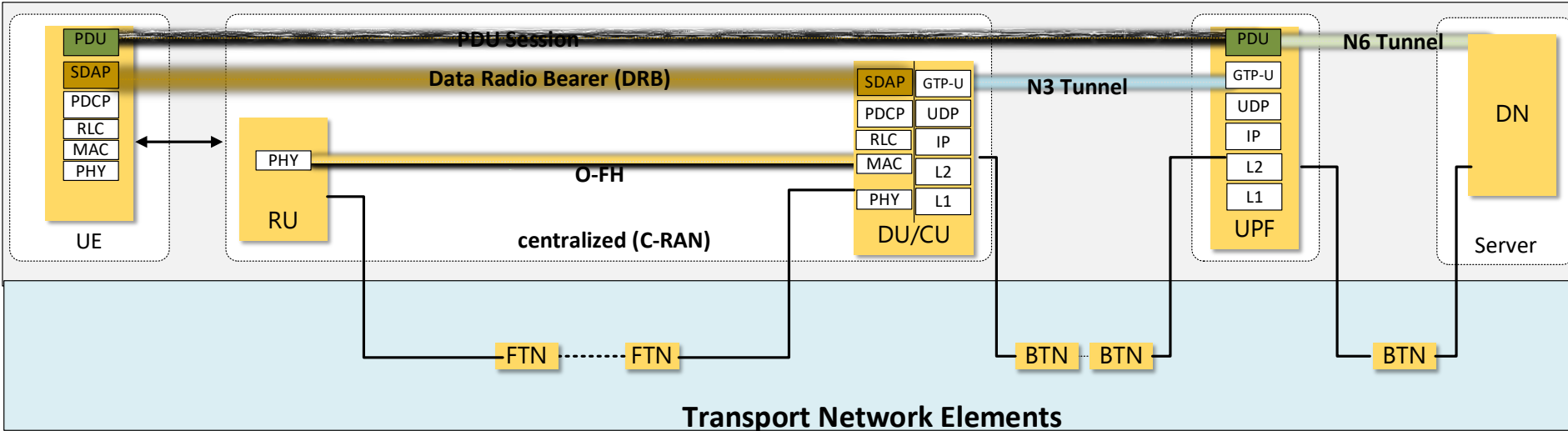
Monolithic deployment



- ▶ CU, DU, RU and their corresponding RAN functions and protocols are co-located within the same site.
- ▶ This deployment option resembles the current LTE systems deployment and offers backward compatibility with the LTE Enhanced Packet Core (EPC).



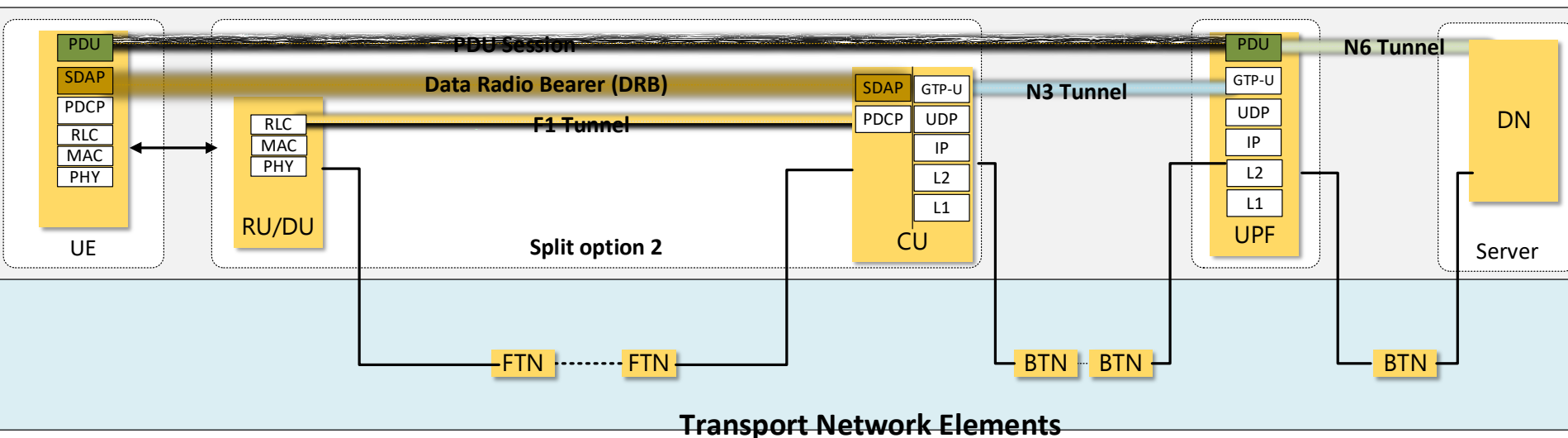
FH Functional Split: Centralised C-RAN architecture



- ▶ The DU and CU are collocated and RU is hosted at a different location



FH Functional Split: Split Option 2

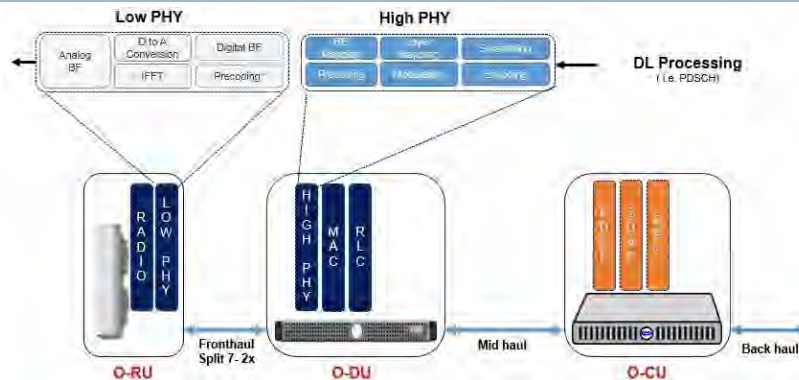


- ▶ The RU and DU are collocated and CU is hosted at a different location

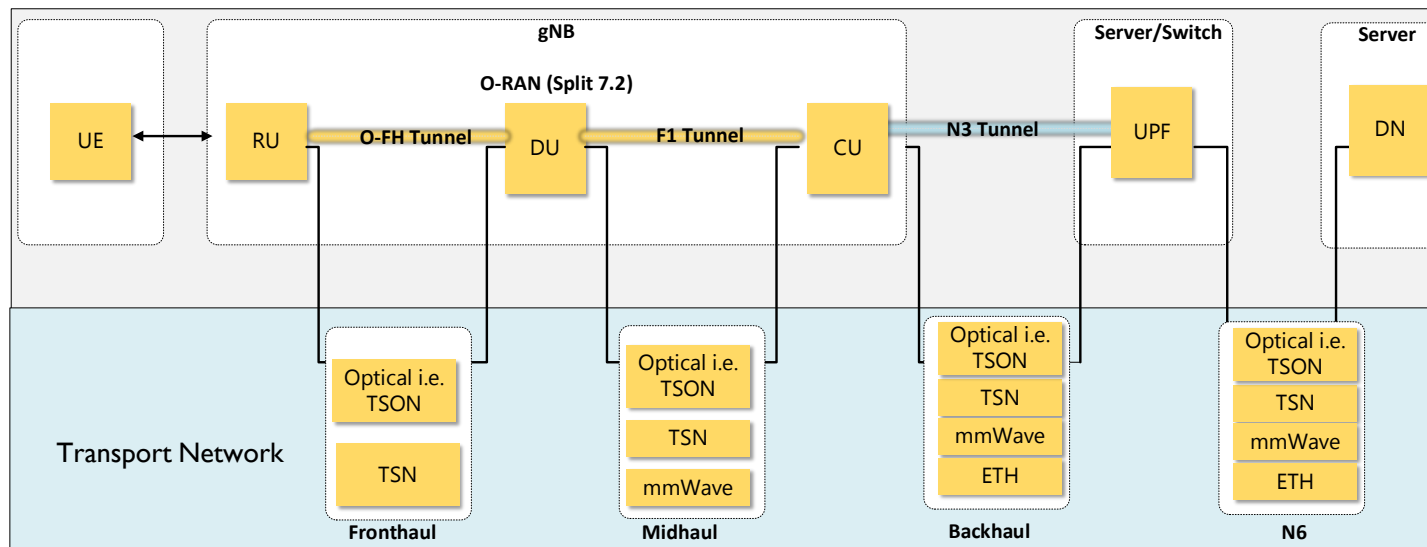


Dissagreggeted RAN

Fronthaul, Midhaul and Backhaul



Open - Radio Access Network (O-RAN) Alliance
Dissaggregated Radio Access Network Architecture
O-RAN units are controlled by the Radio Intelligent Controller (RIC) adopting AI techniques



UPF - User Plane Function

- Provides connectivity with the external Data Network
- Acts as a stable anchor point for the devices toward external networks
- Hiding mobility related aspects



5G SBA Reference Architecture

5G-Architecture: SBA comprising “**Network function service**” + “**Service-based interface**”

AMF: Access and Mobility Management

- supports encrypted signalling, registration, authentication, and moving between cells

SMF: Session Management Function

- Manages establishment, modification and release of individual sessions

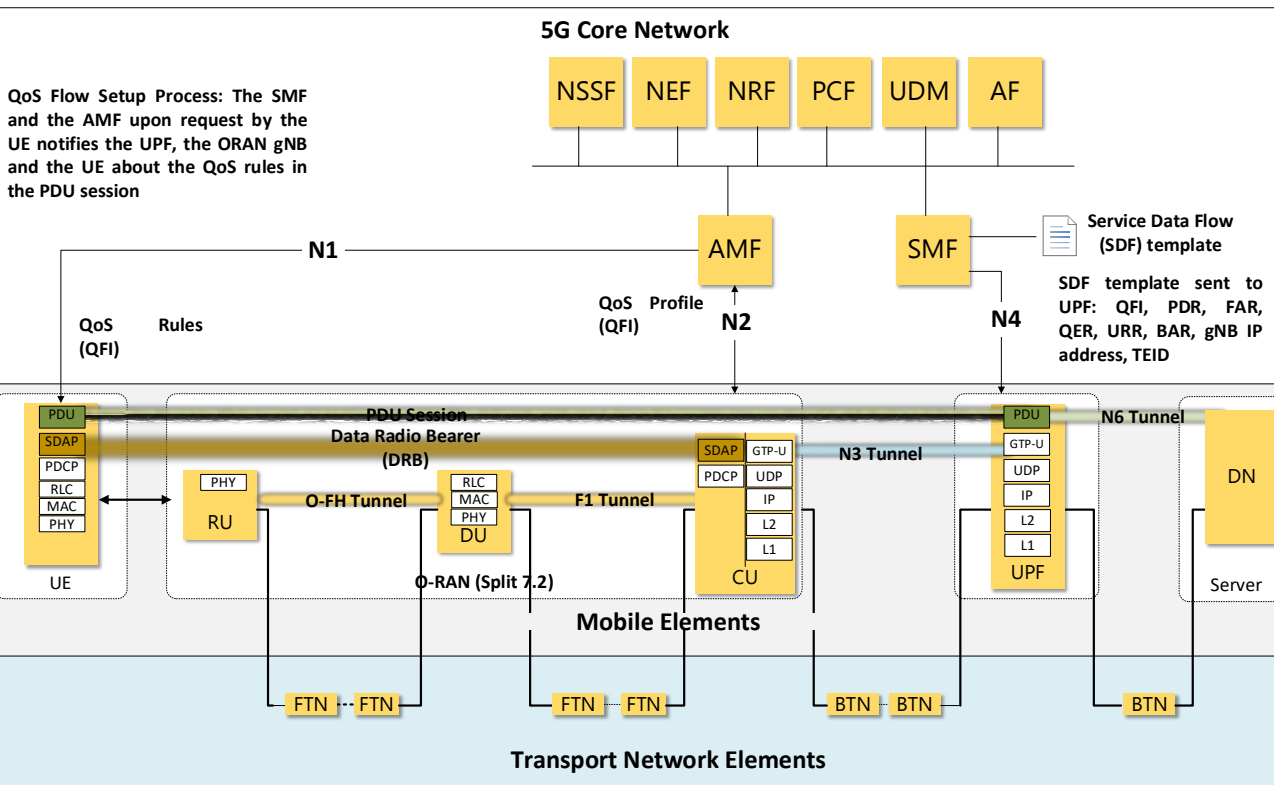
UPF: User Plane Function

- Processes and forwards user data using the N3 interface and its functionality is controlled from the SMF.
- It connects with external IP networks and acts as a stable anchor point for the devices toward external networks, hiding mobility related aspects

NSSF: Network Slice Selection Function

- Aware of all network slices and AMF(s) dedicated to each slice
- Selects the set of slices and AMF(s) that should serve the UE.

NWDAF: Network Data Analytics Function



The generic 5G architecture as defined by ETSI, 3GPP, IEEE and O-RAN

Key challenge: Multiple Service Based Interfaces with different network requirements

5G VICTORI

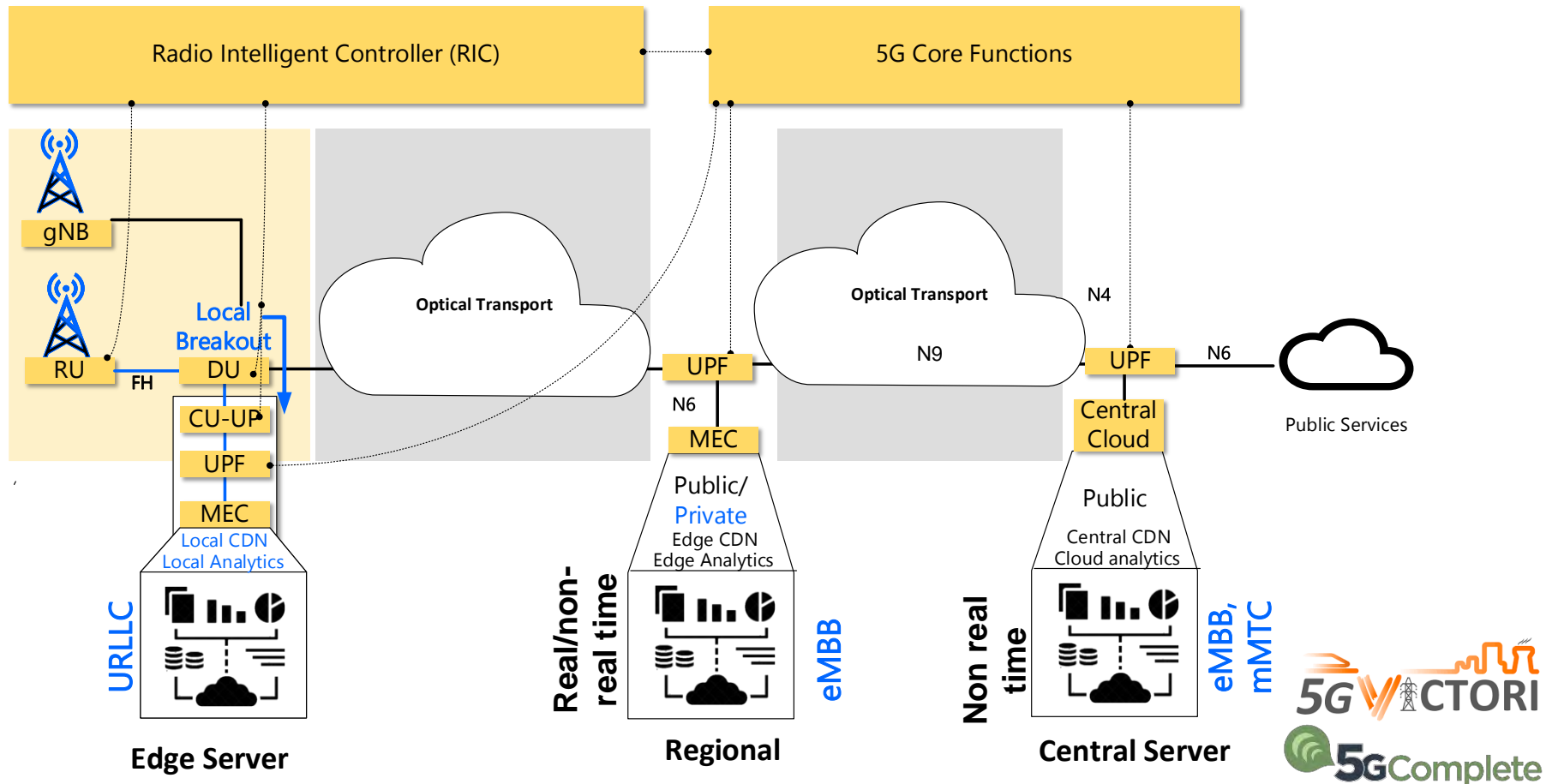
5GComplete



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5G Architecture Compute Perspective

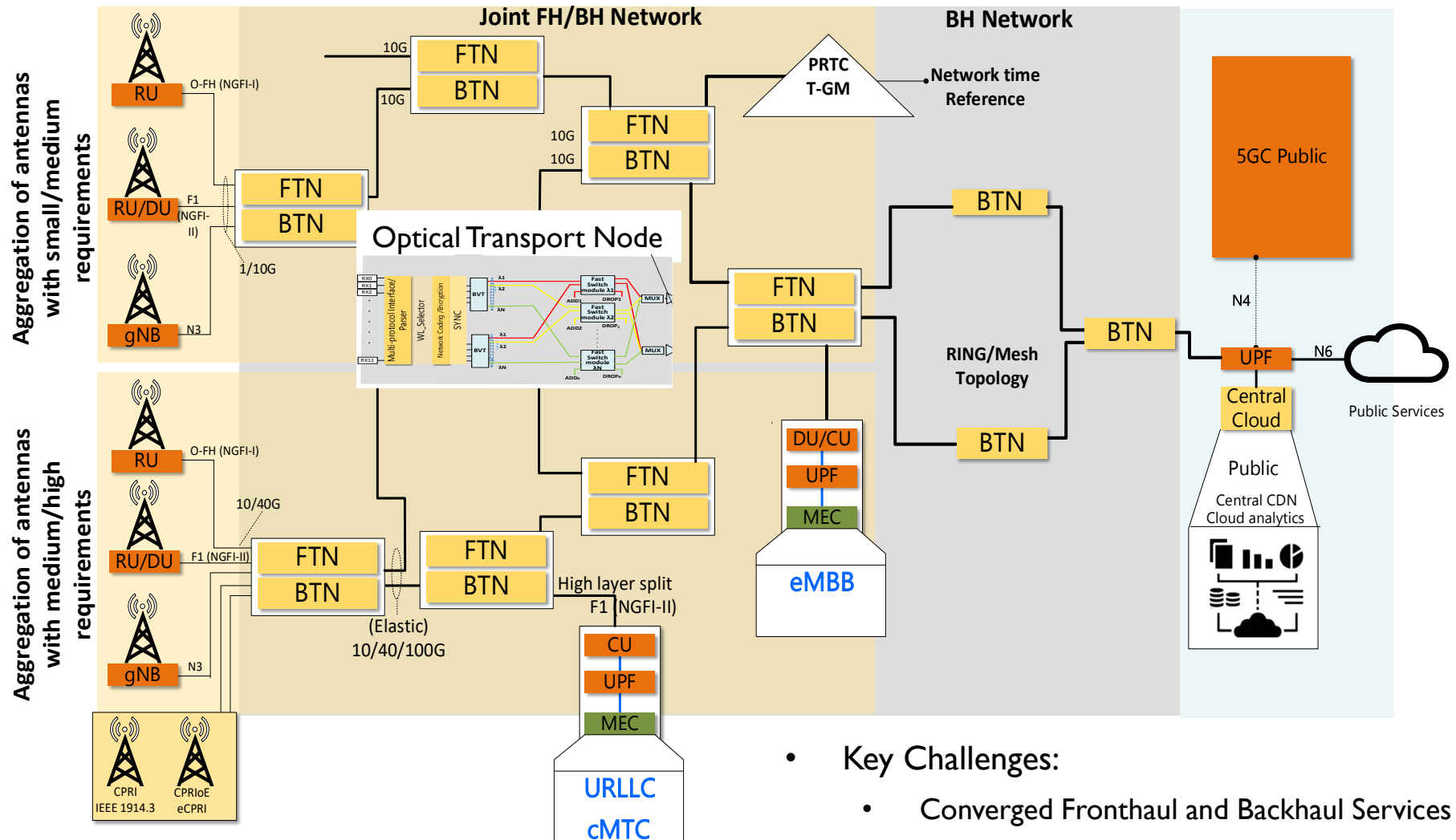
- Flexible placement of network functions to address different services



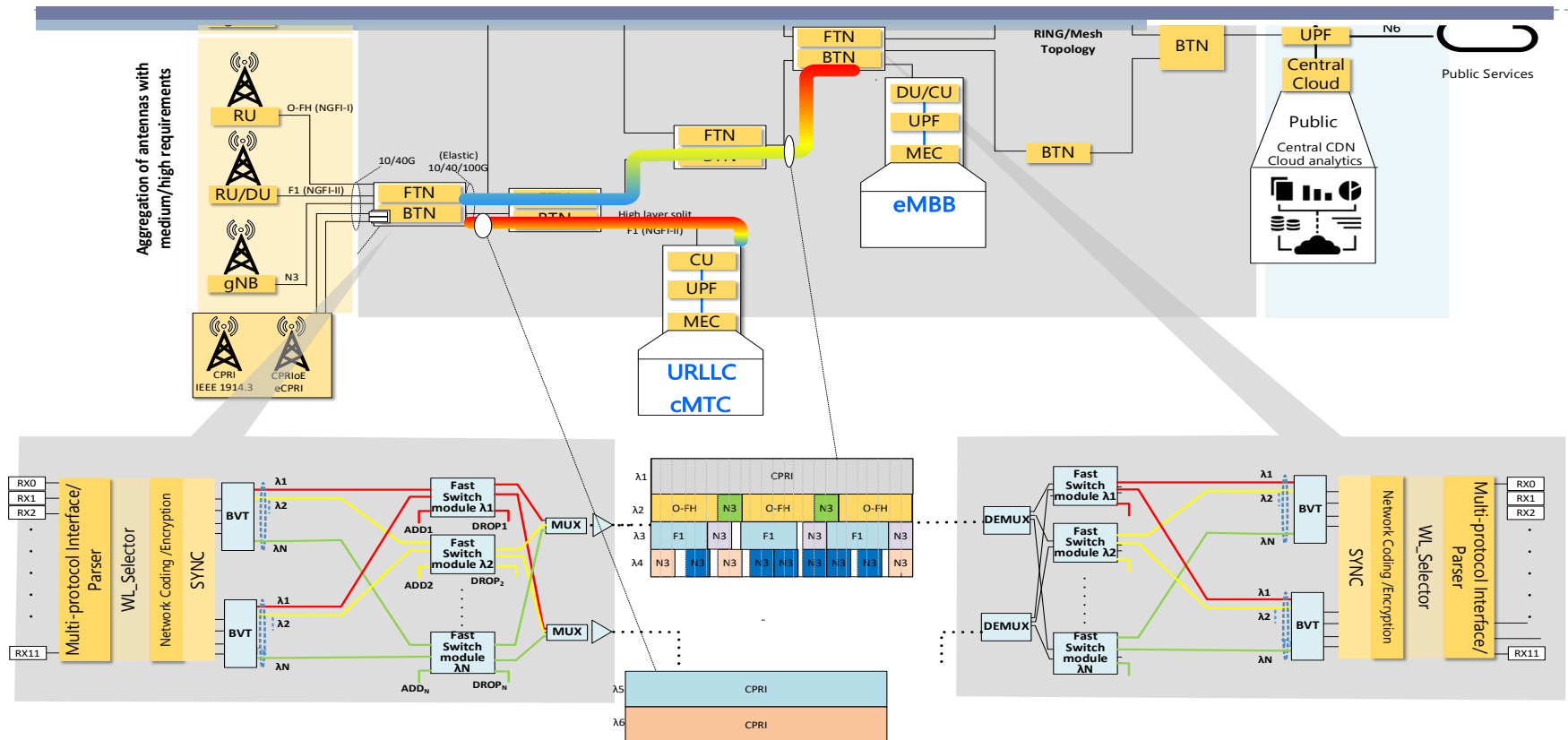


Optical Networks in Support of 5G Systems and beyond

Optical 5G Transport Network



Optical Transport Node

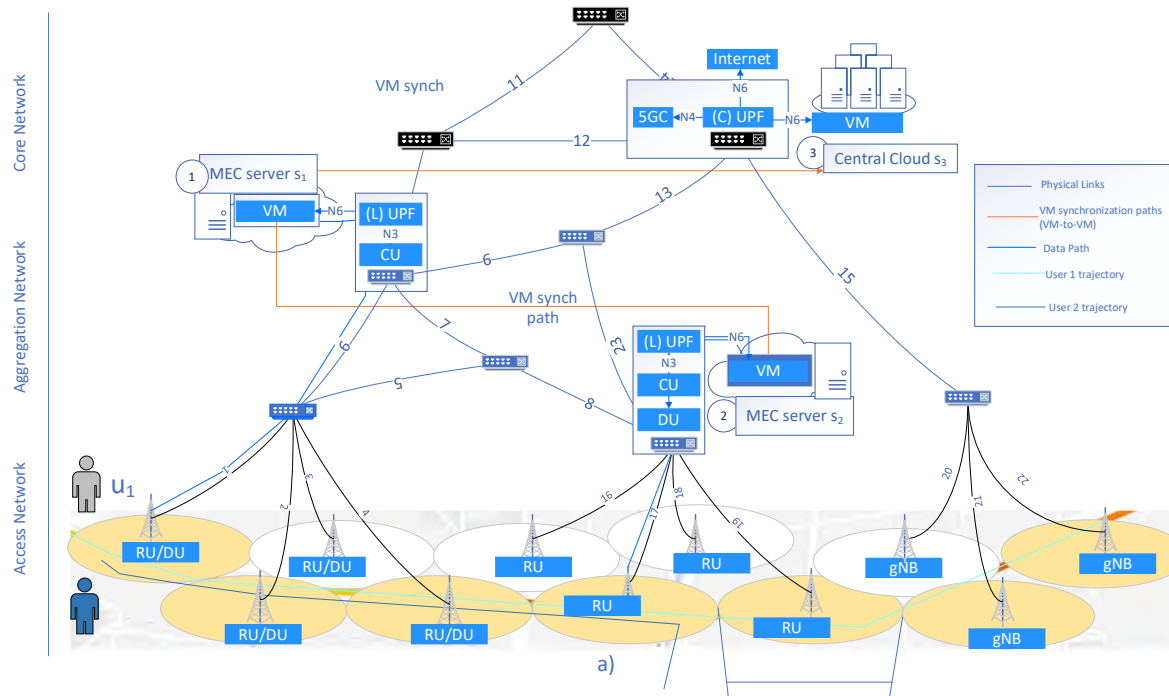


- Proposed Solution – Time Share Optical Network:
 - Variable length optical frames supporting sub-wavelength switching granularity
 - Optical network elasticity in the frequency domain
 - Addresses efficiently the greatly varying bandwidth requirements of 5G services



Modeling Framework

- ▶ We consider a 5G network interconnecting a set of RU-DU, CU, UPF, DN elements creating end-to-end service flows



- ▶ End-to-end connections can be successfully established if optical network resources (i.e., wavelengths, timeslots) are available across the end-to-end path.
 - ▶ This problem can be formulated as an ILP model



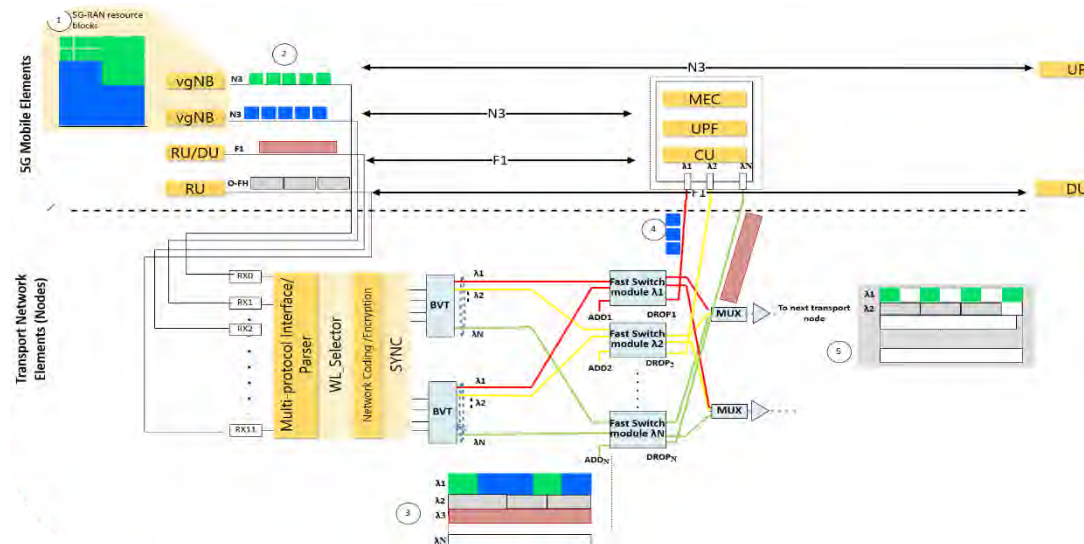
Modeling Framework

► Objective:

- Maximize a utility function considering both the network and compute elements

► Subject to

- End-to-end connectivity constraints: service chain RU-DU-CU-UPF-DN
- Demand constraints: Allocation wavelengths and timeslots to the appropriate interface at each time period ~ **Joint routing, wavelength and timeslot allocation problem**



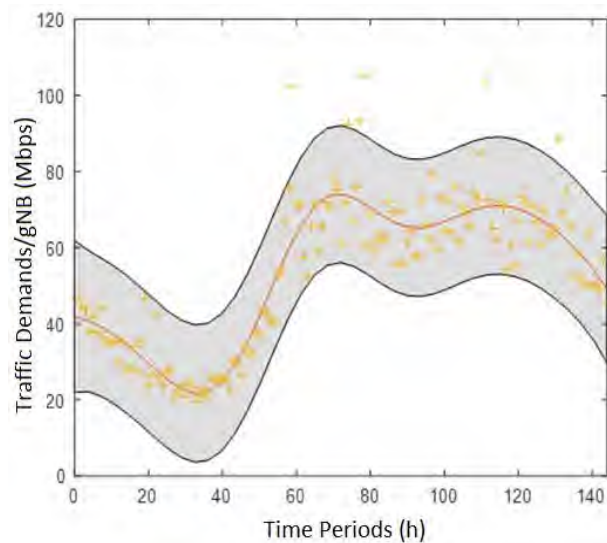
- Given that this problem is computationally intensive, we split it into simpler sub-problems.



Modeling Framework

► **First stage problem ~ Connectivity**

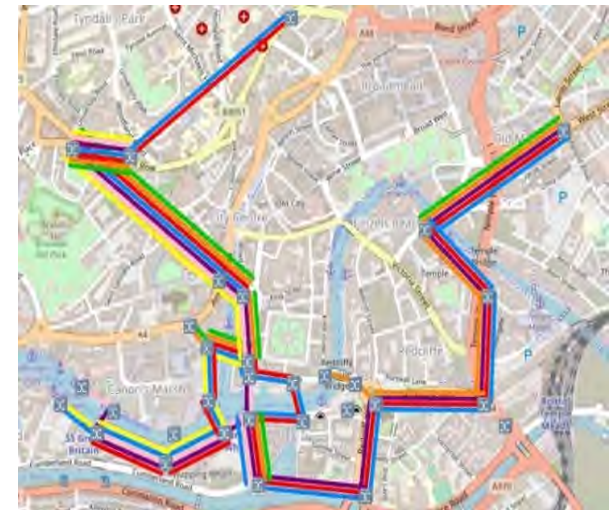
- We estimate the total number of demands to be served within a specific time frame
- We solve the RWA wavelength per connection to identify the optimal network path consisting of links and switches along which the flows are transferred from the gNB to the destination (i.e. UPF, MEC)



Estimation of Traffic Demands applying the GPR method,



Bristol topology



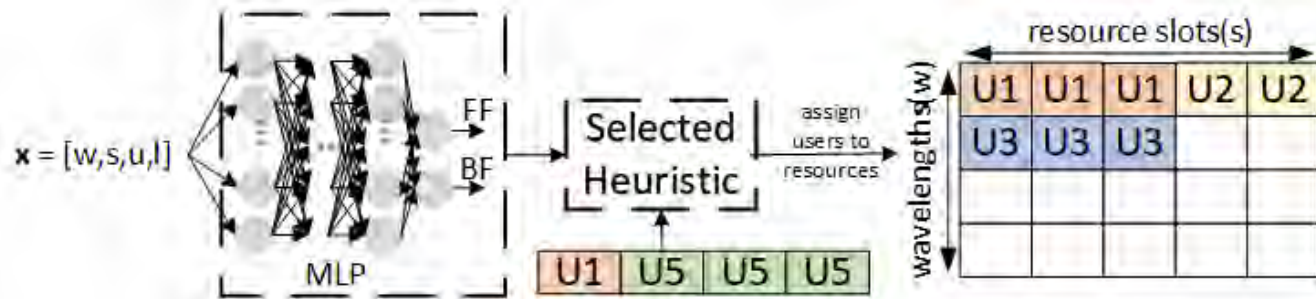
Optimal paths/wavelengths used for the interconnection of the RUs with the DNs



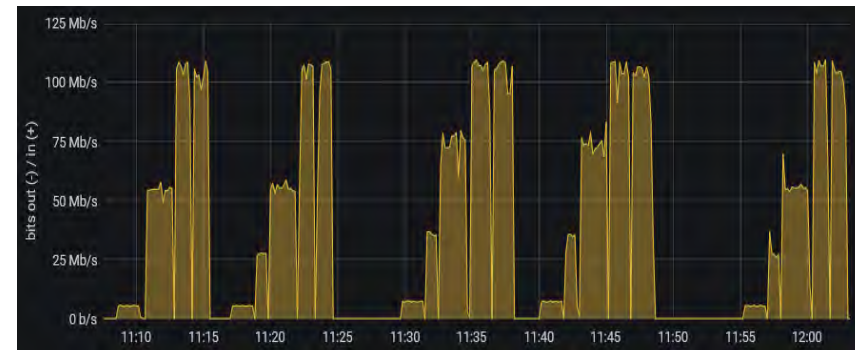
Modeling Framework (2)

► **Second stage problem:**

- Once the end-to-end connections have been established, the controller solves the optimal scheduling problem at timeslot level adopting ML.
- Scheduler based on Multilayer Perceptron (MLP)-neural networks (NN).
- The MLP NN can identification of the optimal scheduling policy (i.e. first fit, best fit etc) under different traffic input statistics, topologies, etc



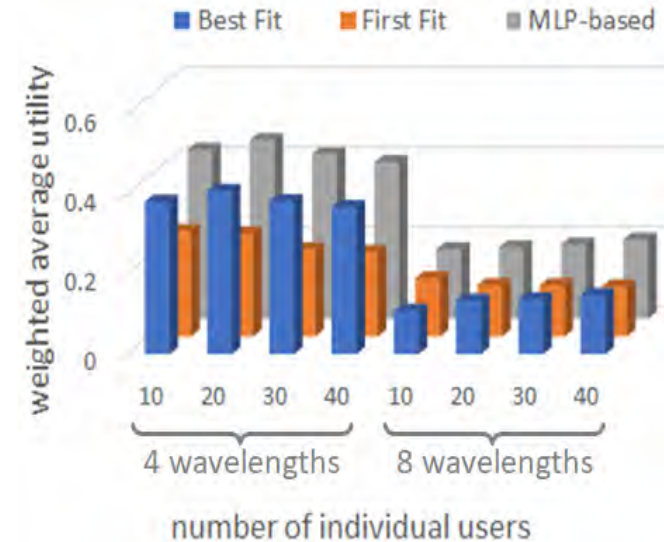
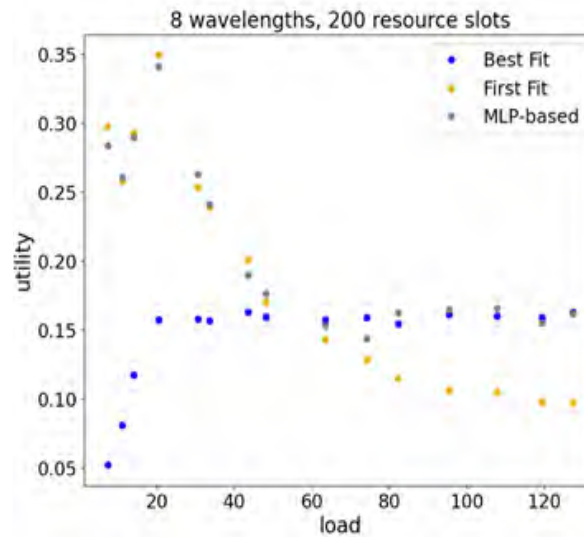
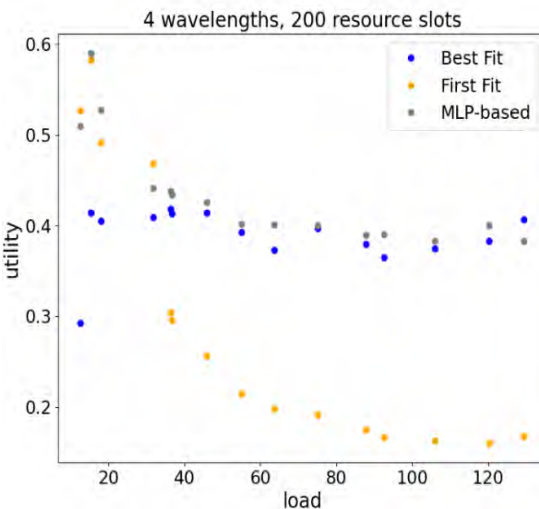
- Training dataset: The MLP NN has been trained using a network traffic generator emulating the characteristics of the different 5G interfaces
- 5G traffic characterization based on measurements collected from open-source 5G platforms installed in the cloud (Free5GC and OAI)



Network traffic per UE



Numerical Results



► The ML scheduler selects

- Under low traffic conditions the a simple scheduler due to its low computational cost
- Under High traffic conditions more sophisticated scheduling policies in order to minimize fragmentation

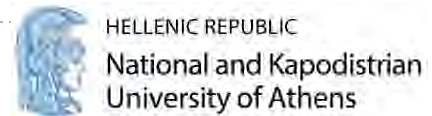


Service Continuity in 5G Systems through Dynamic Resource Management

Anna Tzanakaki, Markos Anastasopoulos, Alexandros Manolopoulos, “Mobility aware Dynamic Resource management in 5G Systems and Beyond”, ONDM 2021, invited

Response	Percentage
Yes, the government is doing a good job	68%
No, the government is not doing a good job	32%

-



5G platform implimentation

- ▶ Two different 5G platforms have been deployed in a lab environment
 - OpenAirInterface - a standalone (SA) 5G platform
 - Free 5G-CORE a Standalone (SA) 5G platform
- ▶ Both platforms have been deployed in virtualized servers
- ▶ Detailed profiling of compute and network resources required to provide end-to-end network slices
 - ▶ uRLLC, eMBB and mMTC services

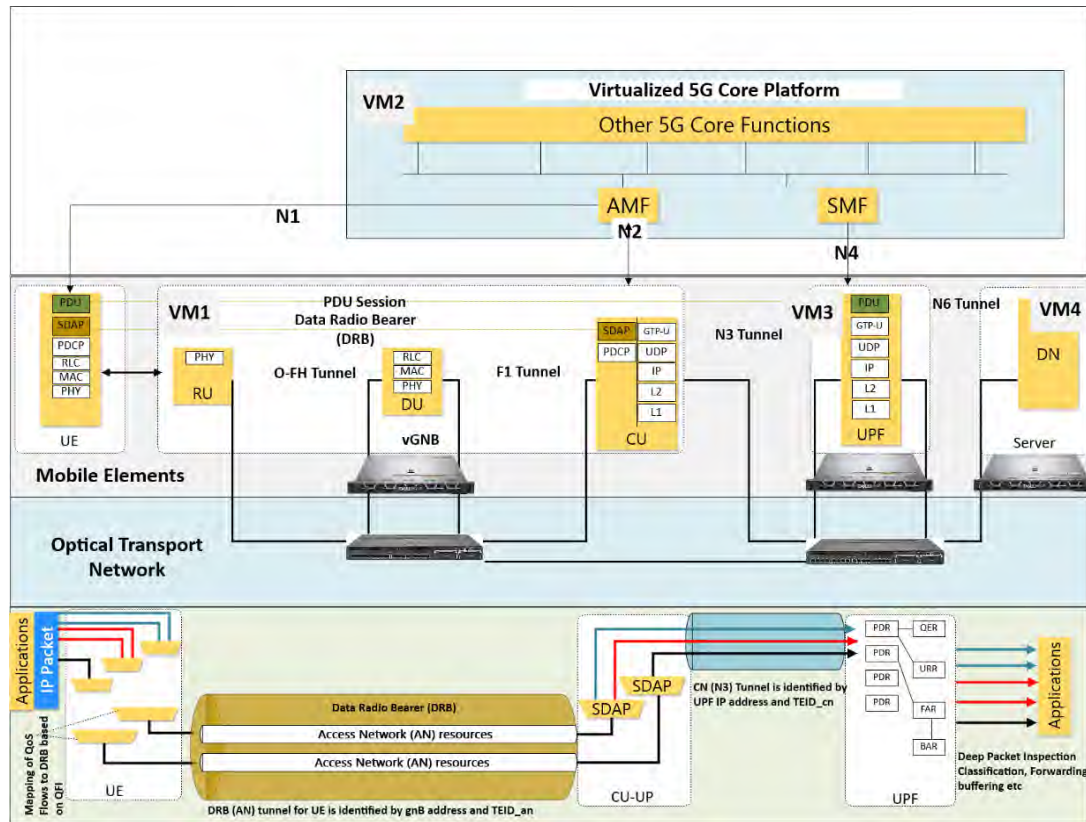


Private cloud platform used for lab testing of the 5G-COMPLETE system



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5G System Set-up



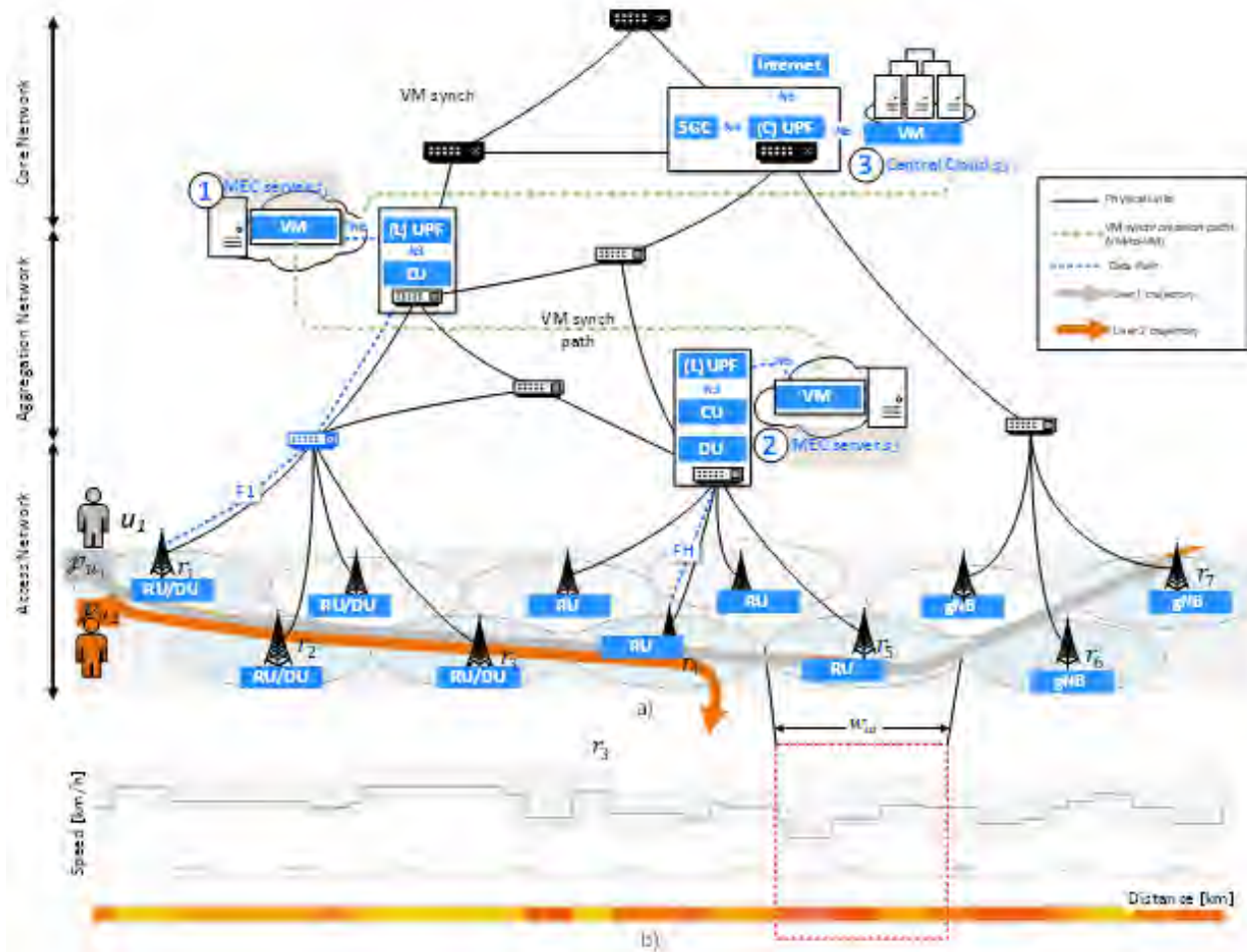
- Virtualized servers are hosting the two 5G-platforms comprising 5G-RAN and 5G-CORE components supported by VMs hosted at physically separated servers
- A VM hosting the end-user services has been also deployed at a different server
- These are interconnected with electronic/optical switches



Evaluation Studies (I)

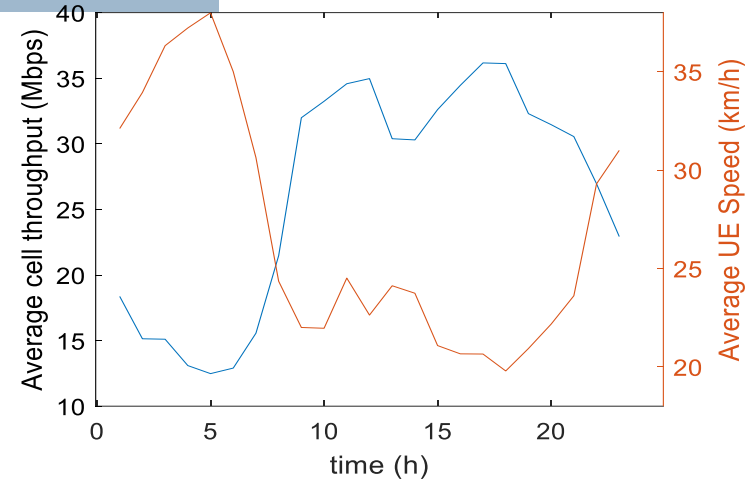
► Network Scenario

- Hierarchical Optical Transport Network interconnecting virtualised 5G-RAN and 5G-CORE elements
- Mobile UEs request access to compute resources hosting their applications (MEC and cloud)
 - End-to-end connections are established between UEs and compute resources over the 5G network
- 5G network topology assumed based on a real urban cellular deployment

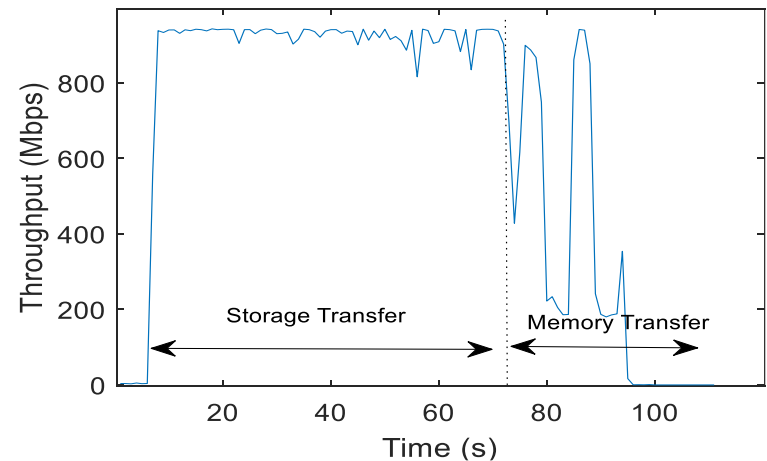


Evaluation Studies (II)

- Real network traffic statistics and user mobility statistics
 - Correlation of UE mobility speed with mobile network traffic
 - These are used to estimate the user residence time per gNB and the overall traffic load per cell
 - This allows estimation of input mobile traffic statistics for every cell
- Optimisation based on a multi-stage ILP model
 - The ILP decides the UPF where the PDU session will be terminated and the MEC node where the user application will be hosted
 - When a new optimal MEC node is identified by the ILP a VM migration process is triggered
 - The VM migration process introduces some overheads which are also incorporated in the analysis



Interrelation between the average mobile traffic per gNB and the average speed per UE



Network traffic generated during the migration from a source to a target MEC server

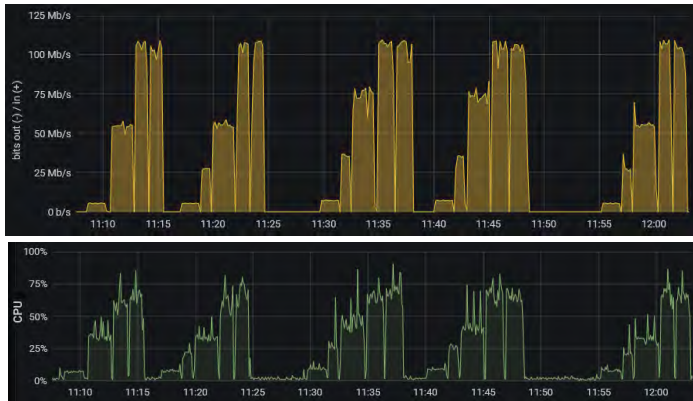


Cost Function

1. Evaluate the system under realistic network traffic conditions and cost function
2. The cost function considers the weighted average of the network and compute elements utilization
3. Realistic cost functions for network and compute resources under mobility
 - ▶ using measurements collected from the experimental platform
4. A penalty is applied when service latency increases



5G-Platform Set-up and Output



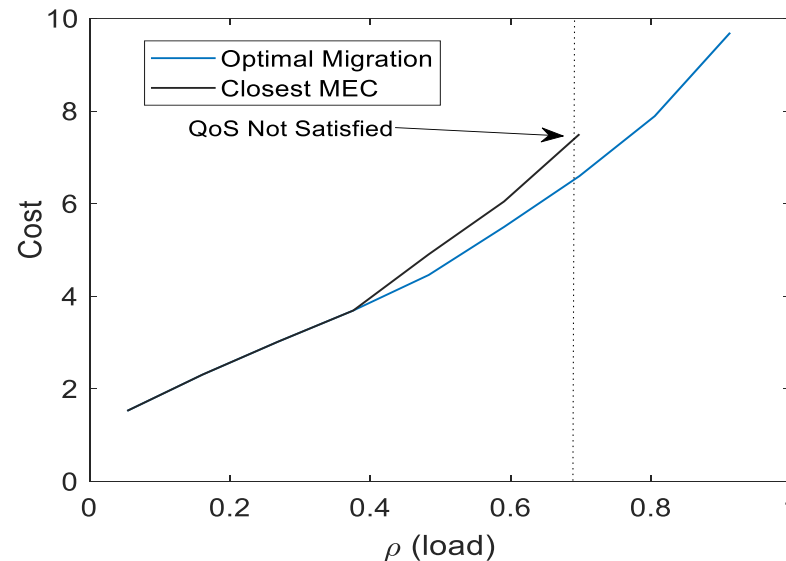
Network traffic per UE

UPF CPU utilization

- ▶ UEs establish end-to-end connections through the UPF to the DN requesting a specific file transfer
- ▶ All measurements have been collected through Prometheus
- ▶ These measurements are used as input to a set of optimization studies targeting the network planning and service provisioning problem over converged 5G infrastructures
- ▶ The developed algorithms were able to handle both slow and fast changing traffic patterns establishing connectivity between 5G-RAN, CORE and MEC elements
- ▶ This has been achieved through the identification of optimal network resources required at the optical transport to support the relevant protocols and interfaces such as the O-FH, the FI, N3, N6 and N9 interfaces



Joint UPF and MEC placement - Results



- Under high loading, for the closest MEC VM migration policy, MEC resources are not sufficient to handle both operational and user services (i.e. 5G CORE, 5G RAN and application server).
- In this case, a migration (if allowed) will overload the system resulting in degradation of the system performance.
- On the other hand, the model that considers all components of the 5G network, will optimally place VMs to appropriate servers ensuring service continuity for a wider range of input traffic loads.



Demonstration activities

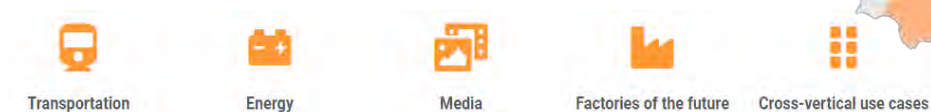
5G-VICTORI in a Nutshell

► **ICT-19 Project**

“Vertical demos over Common large scale field Trials fOr rail, eneRgy and media Industries”



- **Duration:** 3 years
- **Budget:** approx. 13.5 M€
- **Consortium:** 26 partners / 8 countries



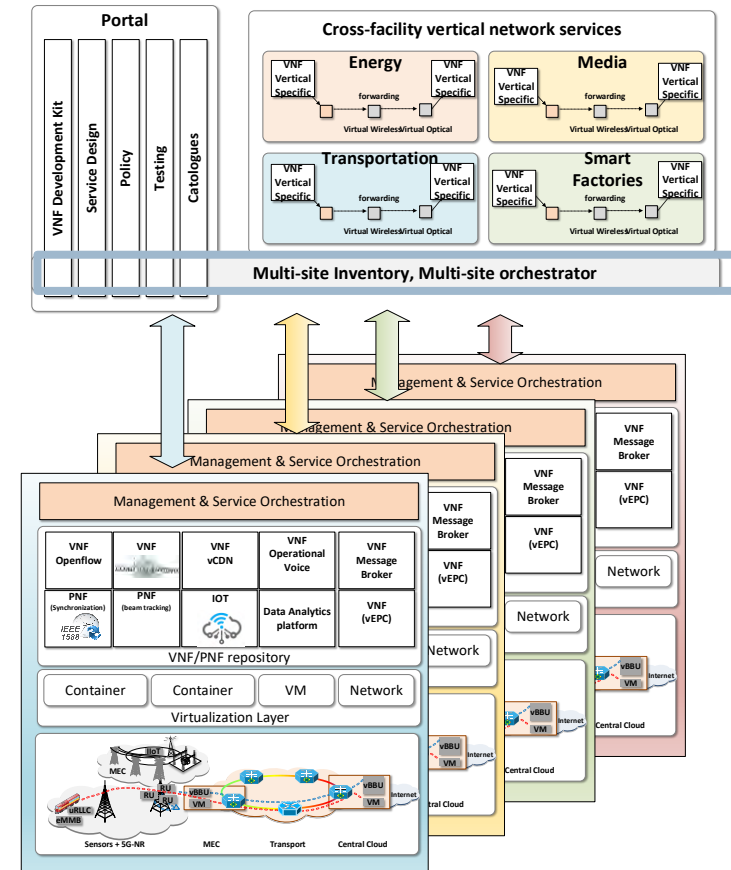
5G-VICTORI Key Objectives

- ▶ **Transform** current **closed**, **purposely developed** and **dedicated infrastructures** into **open environments** where **resources and functions are exposed** to the telecom and the vertical industries through **common repositories**
- Design and prototype **an open 5G infrastructure** capable of instantiating and co-hosting various vertical sectors – adoption of slicing & virtualization
- Demonstration of the large variety of 5G-VICTORI vertical and cross-vertical use cases [1]
- Extension of ICT-17 Infrastructures & 5GUK towards the Integration of **commercially relevant**, **operational** environments [2] [3]
 - 5G-VINNI, 5GENESIS, 5G-EVE and 5GUK - Bristol

[1] 5G-VICTORI deliverable D2.1, “5G VICTORI Use case and requirements definition and reference architecture for vertical services”, March 2020

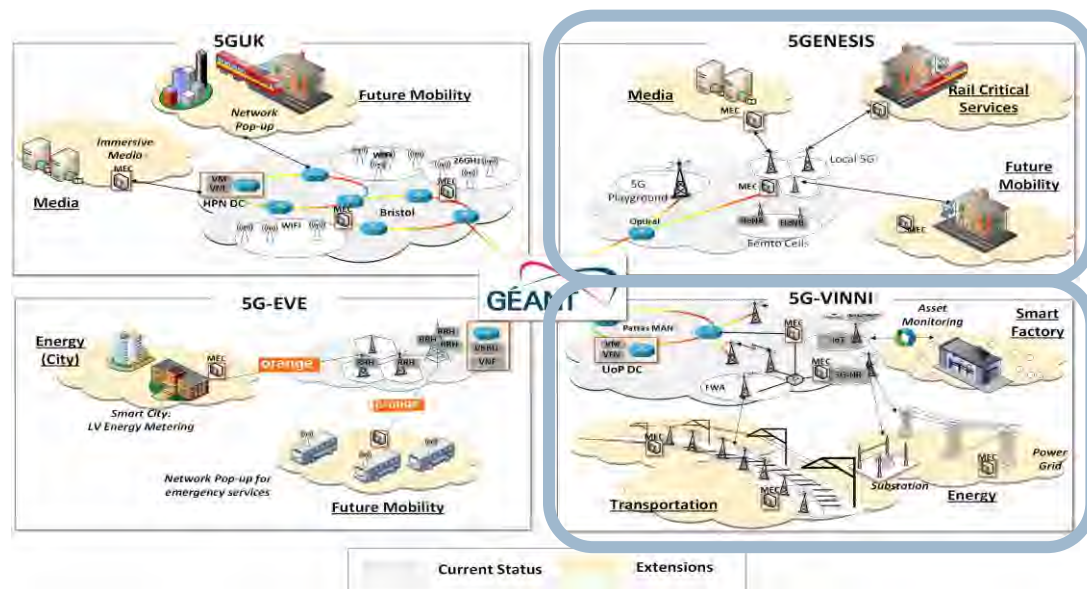
[2] 5G-VICTORI deliverable D2.2, “Preliminary individual site facility planning”, July 2020

[3] 5G-VICTORI deliverable D2.3, “Final individual site facility planning”, May 2021



5G-VICTORI Use Cases and sites

- ▶ “Enhanced Mobile broadband under high speed mobility”, **Vertical: Transportation – Rail**
- ▶ “Digital Mobility”
Cross-Vertical - Transportation and Media
- ▶ “Critical services for railway systems”
Vertical: Rail
- ▶ “Smart Energy Metering”
Cross-Vertical: Energy and Rail
- ▶ “Digitization of Power Plants”
Vertical: Smart Factory
- ▶ “CDN services in dense, static and mobile environments”
Cross-Vertical: Media and Transportation



5G-VICTORI facility in Patras, Greece

(Extension of 5G-VINNI)



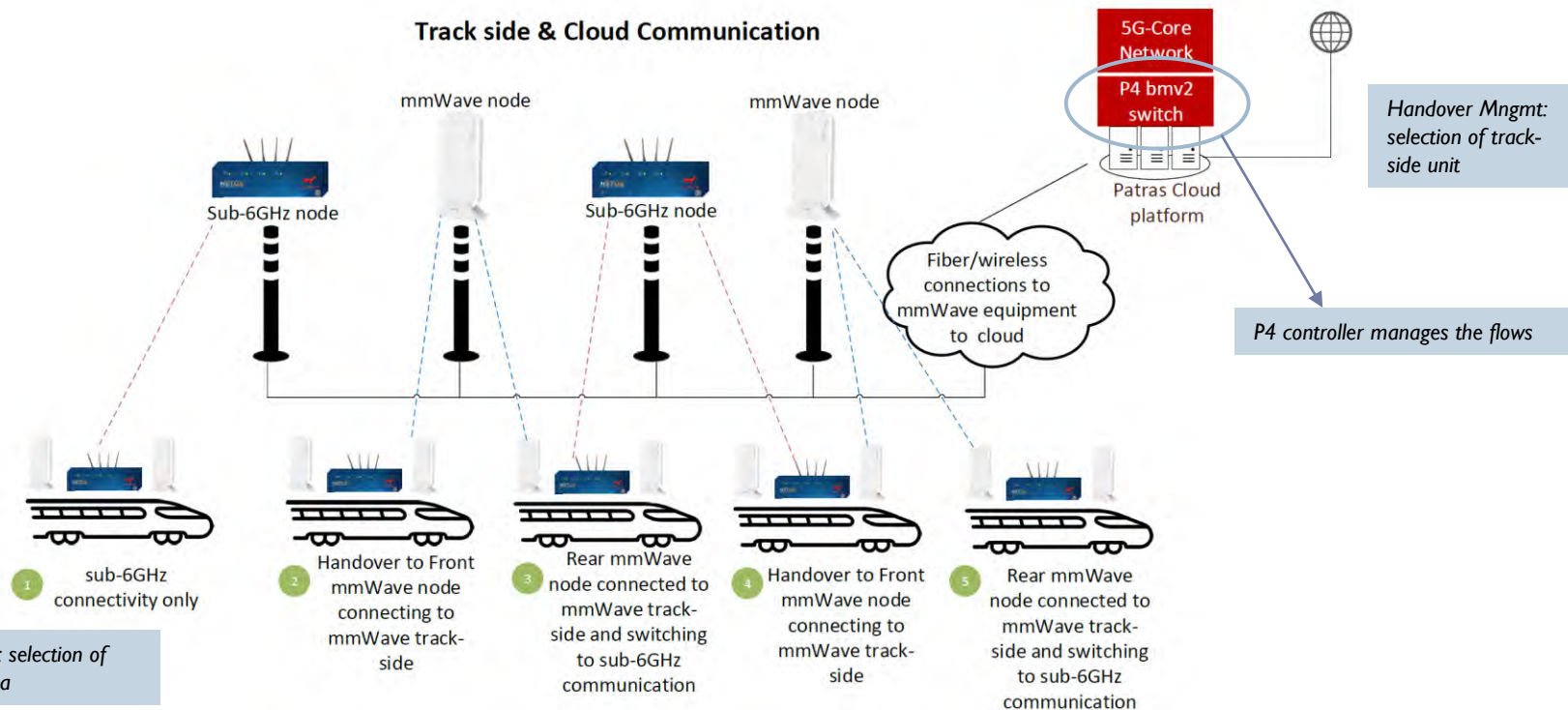
- A prototype network and deployment to facilitate train operations and services considering the FRMCS service definition
- Creation of two separate infrastructure slices that will concurrently
 1. provide “**Business services**” (eMBB slice) to train passengers using dedicated disaggregated femtocells deployed on-board, and
 2. support “**Critical**” (uRLLC slice) and “**Performance**” (eMBB + uRLLC slice) services over a heterogeneous Wireless deployment

5G Coverage at the Patras TRAINOSE facility



Multi-technology Transport Network - Mobility

Track side & Cloud Communication

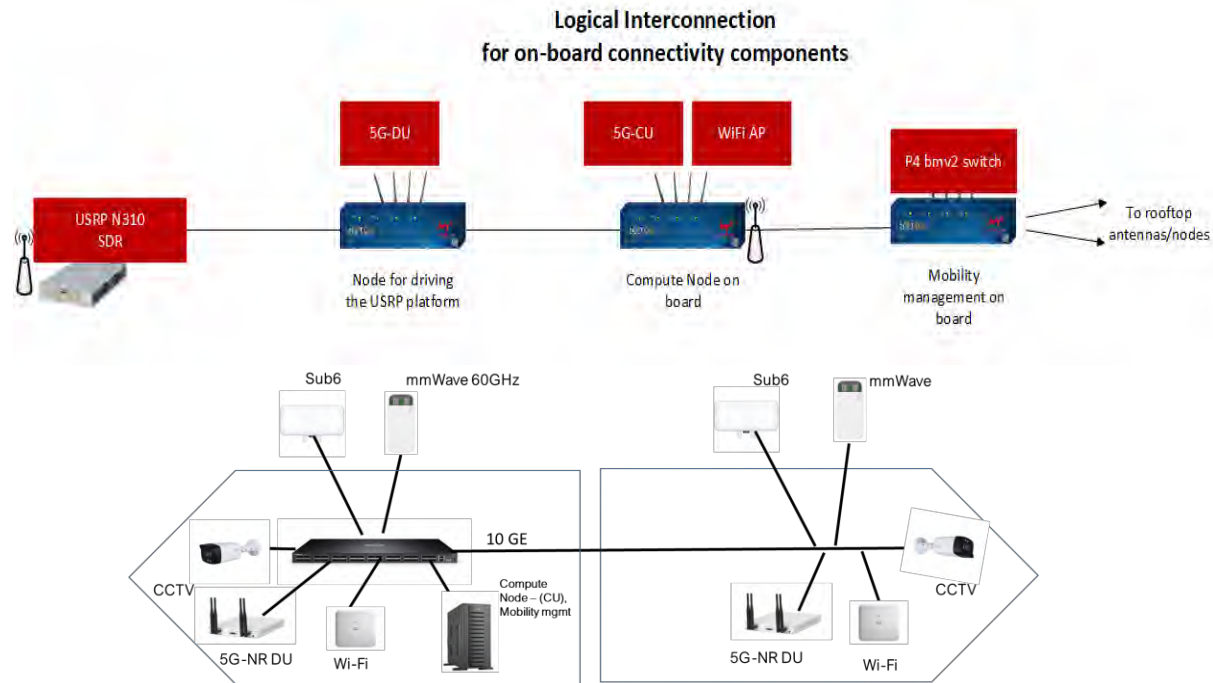


Handover Mngmt: selection of technology/antenna

Handover Mngmt: selection of track-side unit

P4 controller manages the flows

On board network deployment – Disaggregated 5G-RAN



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Transportation use case @ Greek Cluster

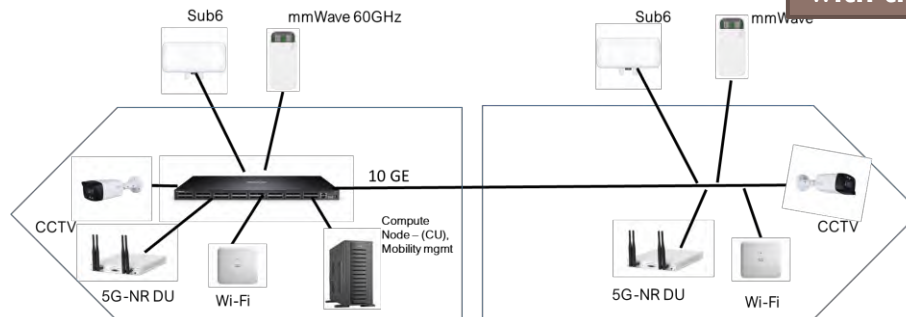
Enhanced mobile broadband under high speed mobility in Rail environments

- Demonstrate a disaggregated multi-technology 5G cellular network addressing the railway environment specific requirements and challenges.
- Multi-technology transport network connectivity through a variety of technologies, including both mmWave and Sub-6 GHz technologies.
- Instantiate slices of the network in an E2E fashion to allow different types of services with strict KPI requirements such as latency and/or throughput.
- Provide high-speed, low latency network connectivity on-board (Cosmote TV, Critical operation services, CCTV camera on board)

Novelties

New network deployment to support the Use Case eMBB functionality through disaggregated RAN on-board connectivity in a railway setup

Interconnection of on-board devices with the trackside and the trackside with the core network



Description	KPIs and Parameters
High Traffic Density	Total capacity offered to a single train / wagon
Mobility	Seamless service provision to wagons moving with high speeds
Latency	KPI: latency min. between UE and service end-points
Air Interface – Access/Transport Network Capacity	Antenna operation at high frequency bands delivering the required capacity
Air Interface Characteristics	Delivering the required capacity inside the train wagons, even at high speeds.

Media Use Case @ Greek cluster

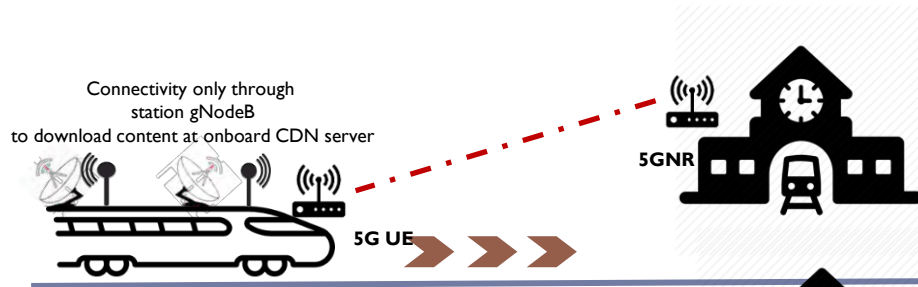
CDN services in dense, static and mobile environments

Demonstrate how eMBB services can be efficiently provisioned under static and high mobility scenarios over a dynamically re-configurable 5G ICT infrastructure to showcase:

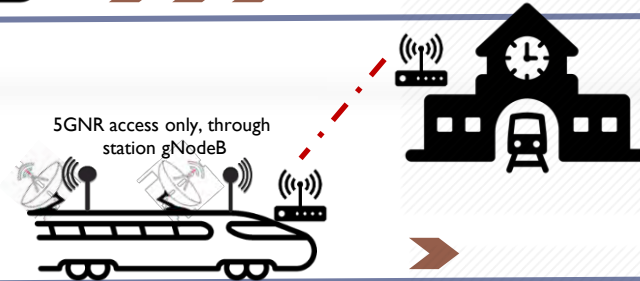
- i) onboard video streaming services (COSMOTE TV content) through ICOM fs|cdn™ Anywhere application
- ii) service continuity for VoD & near-real time streaming services through opportunistic bulk transfer of large volumes of selected content.

- ▶ **CDN at Patras:** When approaching, the train connects to the station through 5G NR and downloads the COSMOTE TV content (“data shower”).

Connectivity only through station gNodeB to download content at onboard CDN server



5G NR access only, through station gNodeB



Novelties

Novel 3-level hierarchical vCDN solution incorporating MEC capabilities.

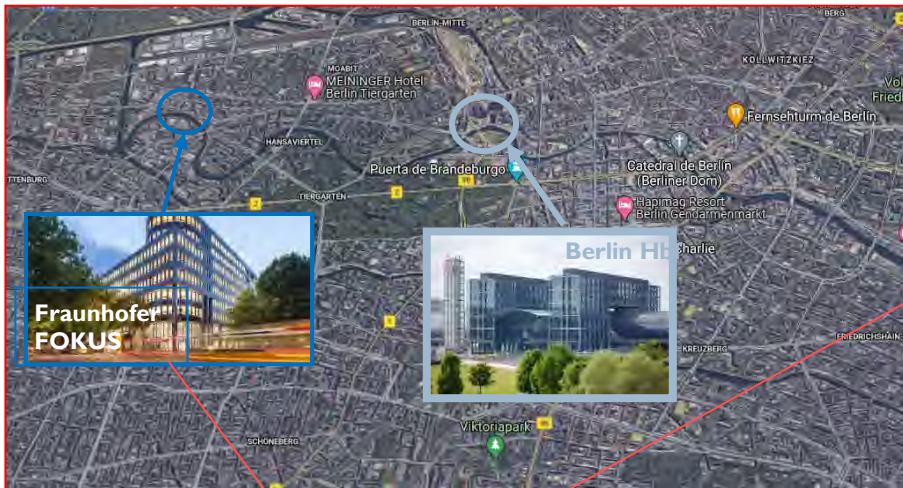
vCDN deployment as VNFs at MEC level to support the content delivery (storage and streaming).

Additional Edge server will be deployed on-board for serving the passengers even during disconnection periods.



5G-VICTORI Berlin Facility, Germany

Berlin sites



IHP Testfield



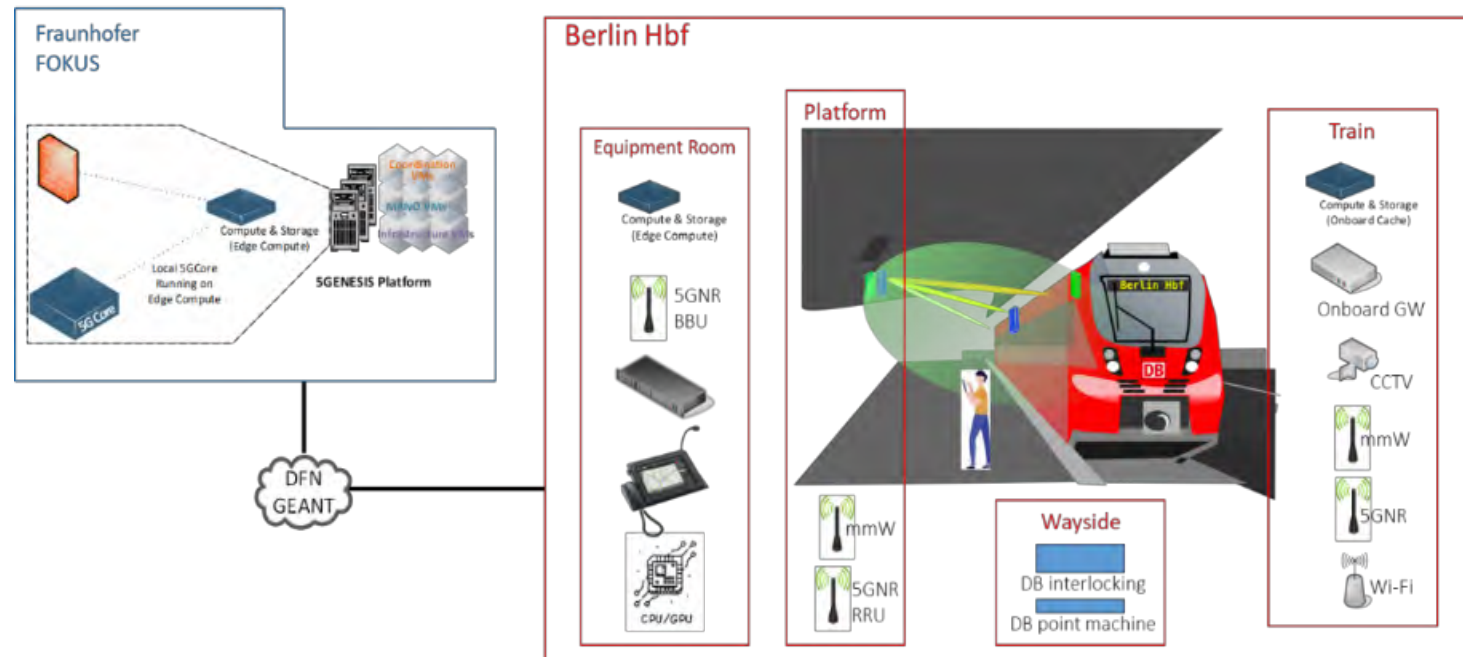
Annaberg-Buchholz Testfield



test environment consisting of a test track and test vehicles with the aim of testing operational processes



5G-VICTORI Berlin set up



Rail Critical Services UC

Description and Services:

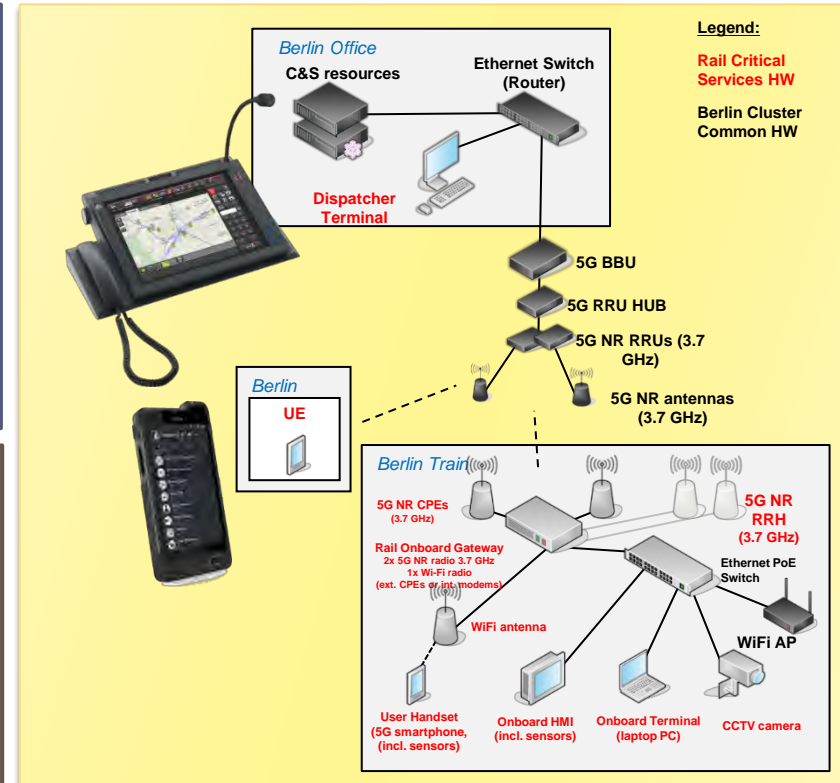
- **Train Control Signalling** based on emulated train signalling like CBTC, ETCS or FRMCS by Rail Signaling Traffic Generator between the train and Berlin Office endpoints.
- **Real-time High-Definition CCTV** transmission from train to the Berlin Office, from a train-mounted HD camera.
- **Mission-Critical (MC) Railway Telephony** like emergency group communication, operational private and group communication between driver,
- **Wayside point machine signaling** between an Interlocking and an Object Controller with its objects like Point Machine or a Signal.

Main KPIs:

- **RCSg01**
 - Round-trip-time less than 100 ms
 - Packet loss reation lower than 0.5 %
- **RCSg02**
 - Rail signaling traffic can use 200 kbps, regardless of background traffic

Novelties and key innovations

- Common platform for MC voice and video and other MC rail-related data and signalling services
- Onboard vertical services can be shown sharing the same 5G air interface without impact
- Softwarized solutions for mission-critical systems



CDN services to moving train UC

Description and Services:

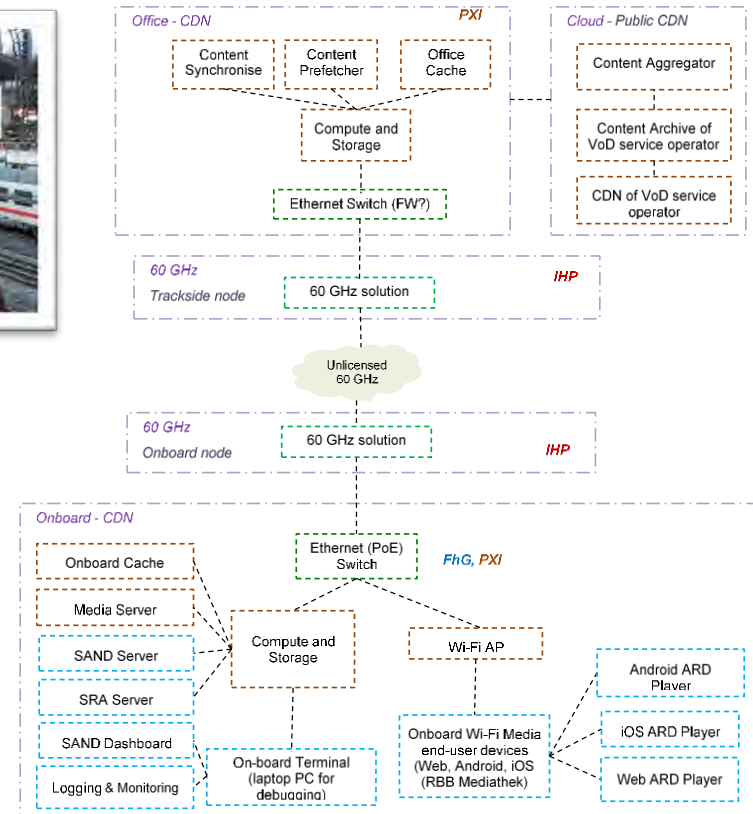
- Seamless integration of the 5G-VICTORI extended infrastructure towards the existing CDN infrastructure
- Consumption of linear live content –VoD content will be preloaded via a mmWave data shower

Main KPIs:

- Very high data rate
- RAN latency

Novelties and key innovations

- eMBB services efficiently provisioned under static and high mobility scenarios



Thank you!

atzanakaki@phys.uoa.gr

School of Business and Economics, Deree
The American College of Greece

Center of Excellence in Logistics, Shipping, and Transportation

My startup experience in the Shipping sector

4th Painless Summer School

Tuesday, May 10th 2022

George Kokosalakis



Next 45'

- **Personal Path**
- **Navigating towards the “Great Idea”**
- ... which may take a lot of time to emerge (**failures**)
- **Myths and Facts**
- **How will you succeed?**
- **Lessons Learned...** (Or not)
- **Opportunities**
- **Your questions...**



Talents

- **Engineer**
 - Civil and Environmental Engineering – Electrical Engineering & Computer Science
 - N.T.U.A.
 - M.I.T.
- **Manager**
 - Leaders for Manufacturing
 - M.I.T.
- **Entrepreneur**
 - New Ventures
 - Shipping
 - Construction
 - Renewable Energy
 - Wireless Sensor Networks



Academic Appointments

Executive Director, Center of Excellence in Logistics, Shipping, and Transportation , The American College of Greece

Assistant Professor, School of Business and Economics, Deree, The American College of Greece

Senior Research Associate, Department of Civil and Environmental Engineering, University of Patras, Greece

Educational Counselor, Massachusetts Institute of Technology, USA



Entrepreneurial Appointments

Founder & ...:

- **Technical Manager**, Shipmanagement Company
- **Technical Director**, Ship Repair Management Company
- **Consultant Engineer**, Instrumentation & Wireless Sensor Networks
- **Director**, Construction Company Public & Private Works
- **Vice President**, Renewable Energy Production Company



The Dream #1

Before graduation...

- I was desperately searching for a **BRIGHT IDEA...**
- Create a **seminal** dissertation
- × Failed (#1)
- ✓ I did graduate!

➤ *Innovation is Incremental Improvement of the State of the Art*





The Dream #2

Upon graduation (USA)...

- Wanted to create my **Own Entrepreneurial Venture**
- Based on my **doctorate research & 3 patents**
- Designing, building, and deploying Instrumentation & Wireless Sensor Networks

✗ **Failed (#2)**

✓ **However, I worked in the same field for other companies**

➤ ***Work Experience is not mandatory, but certainly useful!***

The Dream #3

Upon return to Greece...

- Wanted to live in Greece...but work abroad...
 - Build a successful career in Shipping (Also Energy & Construction Industries)
 - Generate wealth and attract attention
- ✗ Failed (#3), (#4), & (#5)
- ✓ Currently on the 3rd Iteration
- *Keep going...*

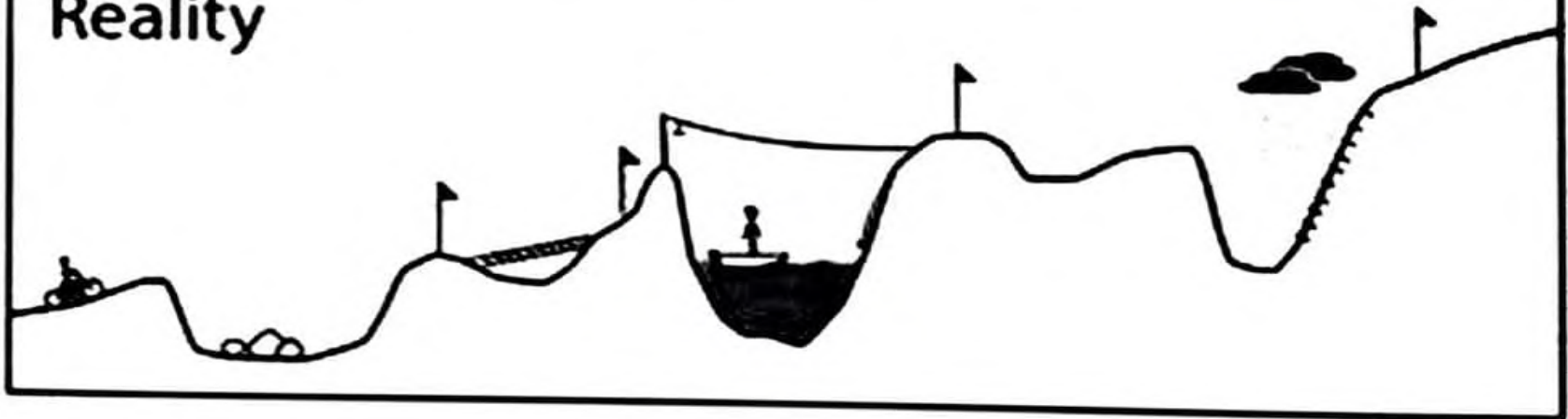


The Road to Start-Up

Your plan



Reality





Myths & Facts

- ✗ You need **a lot of money** to start your business.
- ✗ I need a **Great Idea**.
- ✗ The bigger the **risk**, the greater the **reward**.
- ✗ A business plan is required for success.
- ✗ Entrepreneurship is for the **young** and reckless.
- ✗ Entrepreneurship cannot be **taught**.



Creating Opportunity

Don't Wait for an Opportunity...

Create It!!!



Creating Opportunity

- **Creativity is the key**
- **Idea vs. Opportunity**
 - Opportunity = Idea with market potential
- **Train yourselves**
 - Look for problems
 - Identify solutions



Entrepreneurial Skills

- **Empathy**
 - View world from many different perspectives
- **Integrative thinking**
 - Recognize contradictory options, Improve existing solutions
- **Optimism**
 - There is always a better solution available
- **Experimentation**
 - Iterate on ideas to achieve optimum
- **Collaboration**
 - Interdisciplinary thinker and knowledge base



How will you make it?

- **Identify current problems around you?**
 - Observe, Feel, Navigate, Experiment...
“can I solve this?”
- **Personal Preferences**
 - Passion
 - Knowledge
 - Skills
 - What am I good at?



How will you make it?

- **Creativity**
- **Study successful** (and not) **Entrepreneurs**
 - Learn from their experience...
- **Persistence**



Keep going...

Upfold YOUR superhero





Lessons Learned... so far

- **Accept Risks but Assess them**
 - Legal Environment
 - Financial Environment
 - Market condition and expectations
 - Capital availability
 - Political Environment
 - Instability
 - War
 - Founding team
 - Personal restrictions
 - Proper timing
 - Market
 - Technology



Lessons Learned... so far

- Capital alone cannot guarantee success of an idea
- **Be ready to fall...**
- But have strength to rise again... **Don't Give Up!**
- The end of an idea/company is not the end of life...

Maritime Industry vs. Entrepreneurship

- **Maritime Industry**

- ✗ Tough for newcomers
- ✗ Established relationships
- ✗ Resource Intensive
- ✗ Heavily Regulated

However, ...

- ✓ it is **Desperate for Innovation**
- ✓ It operates in the **Global Environment**
- ✓ It offers great **Wealth opportunities**

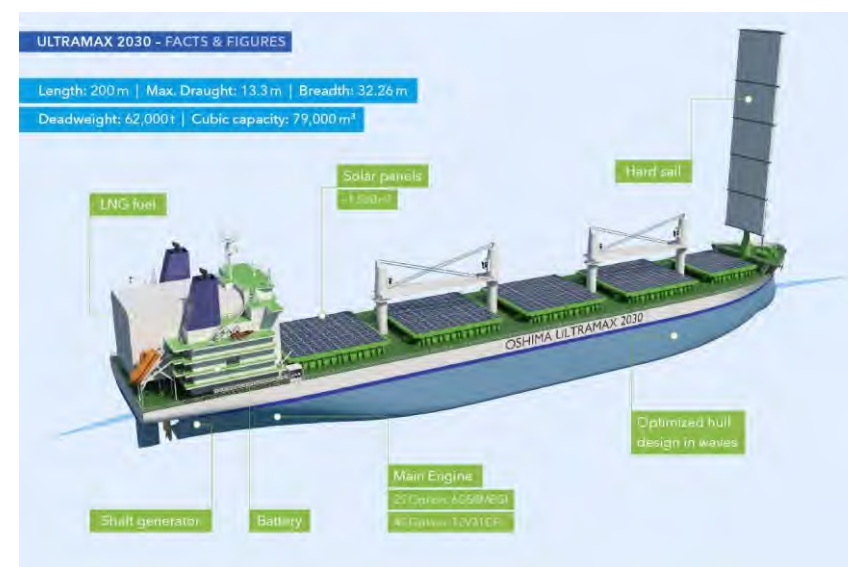
Lots of opportunities... a few examples

- **Digital Transformation – Industry 4.0**
 - Real time control systems
 - Augmented reality
 - User Interface
 - Big Data Storage and Analysis
 - Cyber – Physical Systems
 - Autonomous systems
 - Cyber Security and Data Protection
 - Internet of Things
 - Remote applications (Telemedicine, Online Surveys, etc)



Lots of opportunities... a few examples

- **Sustainability & Climate Change**
 - Energy & Decarbonization
 - Alternative Fuels
 - Production, Storage, Distribution, Usage
 - Alternative Sources of Energy
 - Renewable Energy Harvesting
 - Hybrid systems



Ideas !
Questions ?



Thank you for your attention!

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ARIADNE: A Synthesis of 3 Critical 6G Enablers

Angeliki Alexiou

ARIADNE Project Technical Manager

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ARIADNE WP Leader, Presenter

flaz@iit.demokritos.gr

PAINLESS 4th Summer School, 9 May 2022



ict-ariadne.eu

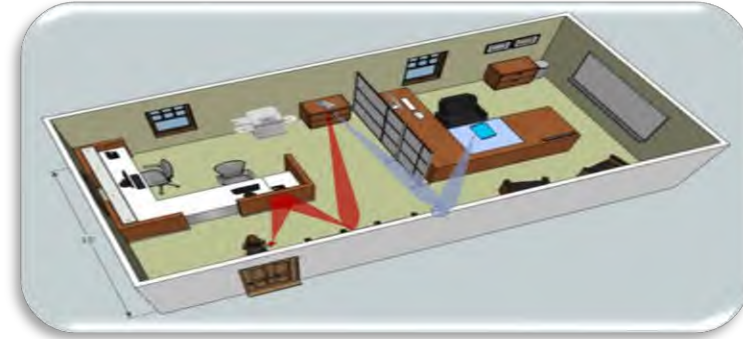
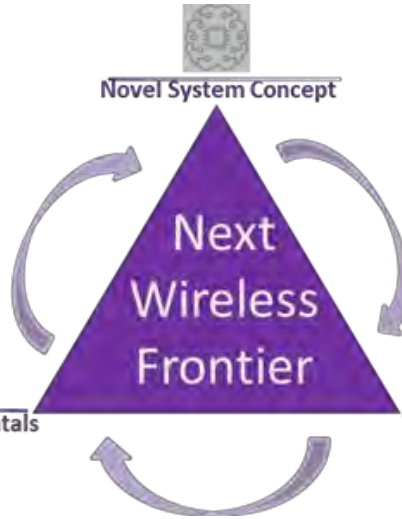
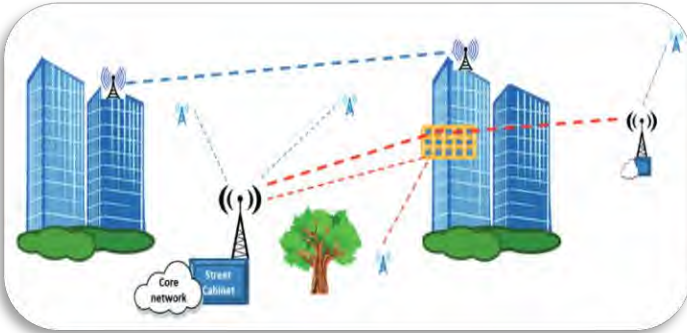


contact@ict-ariadne.eu

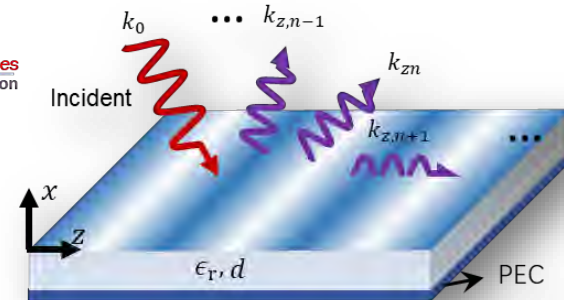
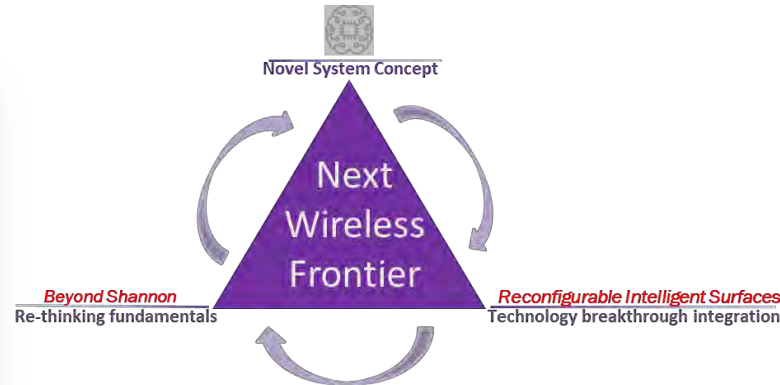
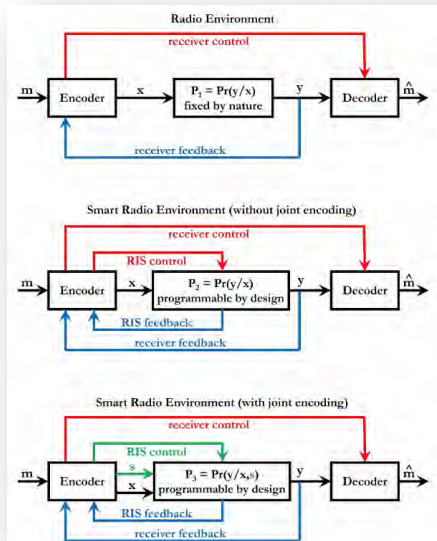


[ict-ariadne](https://twitter.com/ict-ariadne)

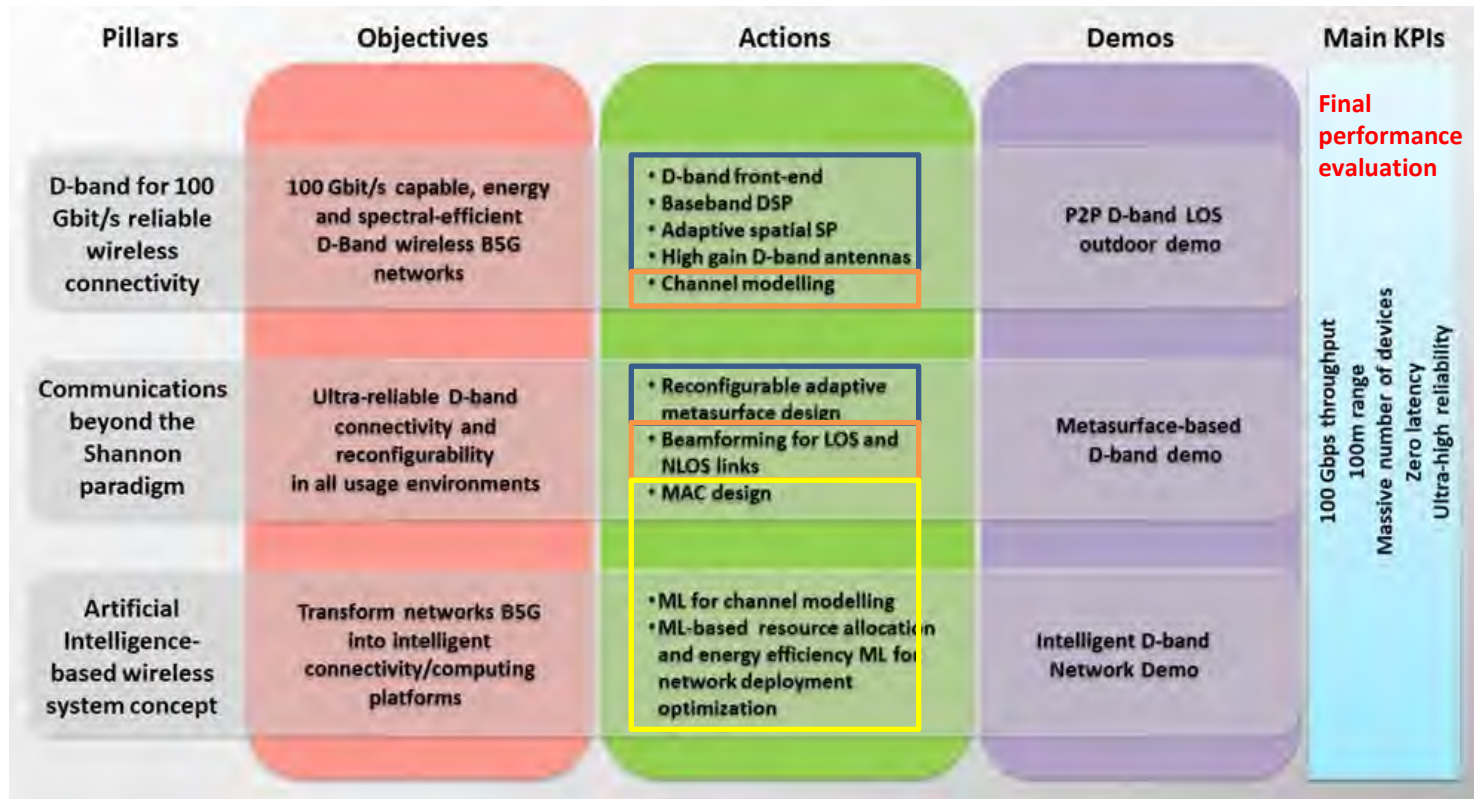
ARIADNE System Concept



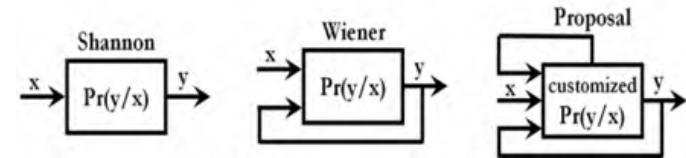
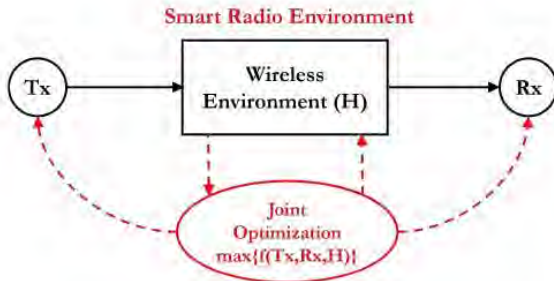
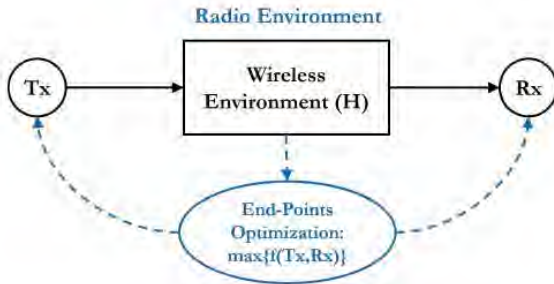
ARIADNE System Concept



ARIADNE Objectives



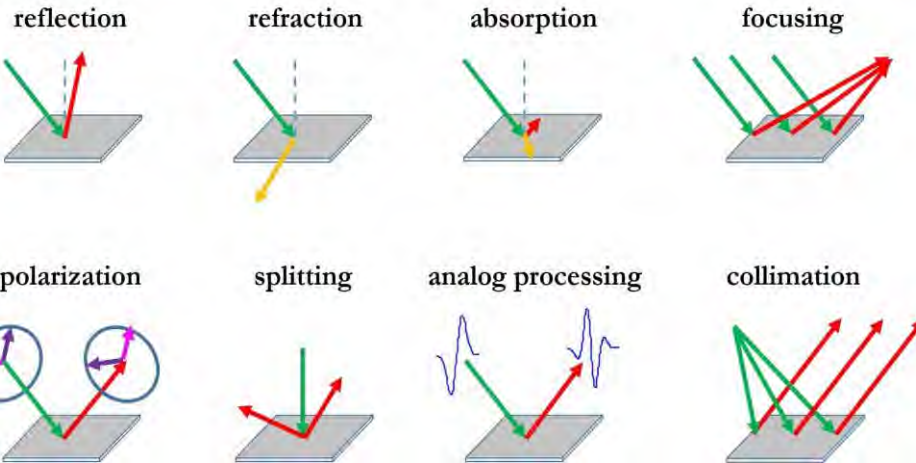
Beyond Shannon Communications: the dawn of EM Information Theory



By jointly optimizing the transmitter, the receiver, and the environment, the channel capacity of a point-to-point wireless communication system can be further improved.

Source: M. Di Renzo et al., "Smart Radio Environments Empowered by Reconfigurable Intelligent Surfaces: How It Works, State of Research, and The Road Ahead," in IEEE Journal on Selected Areas in Communications, vol. 38, no. 11, pp. 2450-2525, Nov. 2020, doi: 10.1109/JSAC.2020.3007211.

A RIS-based Wireless: the dawn of the Internet of Materials

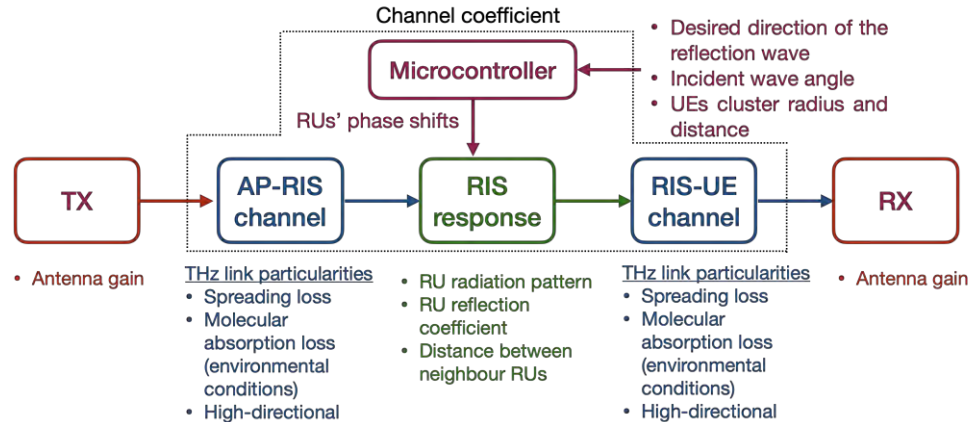
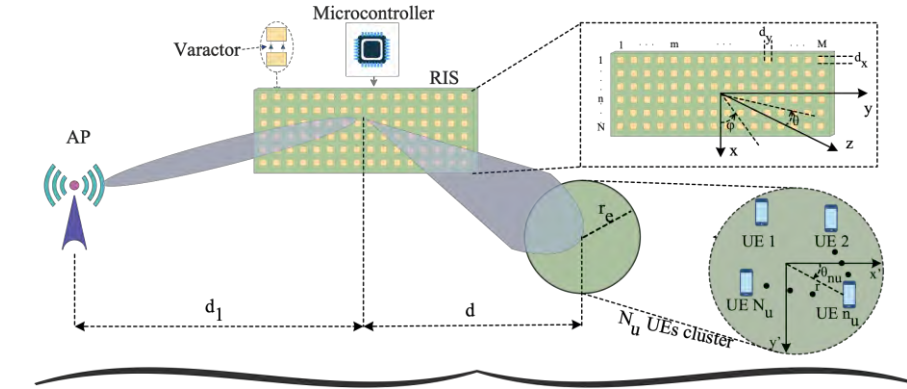


Source: M. Di Renzo et al., "Smart Radio Environments Empowered by Reconfigurable Intelligent Surfaces: How It Works, State of Research, and The Road Ahead," in IEEE Journal on Selected Areas in Communications, vol. 38, no. 11, pp. 2450-2525, Nov. 2020

RIS can introduce an intelligent filter offering:

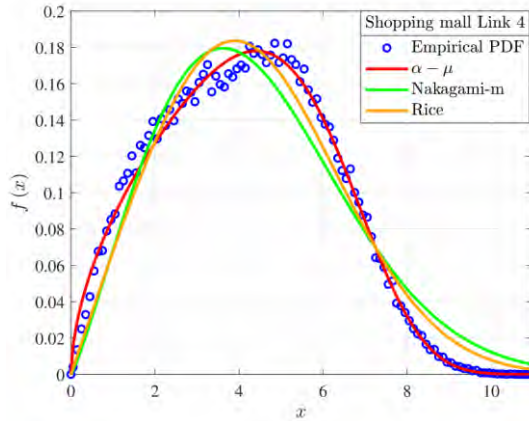
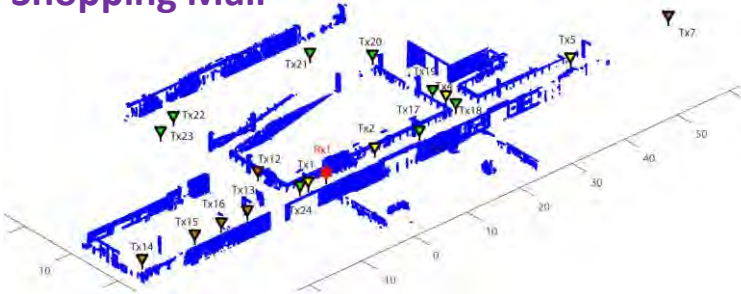
- ✓ Power transfer / relaying
- ✓ Reliable NLoS (indirect link)
- ✓ Interference mitigation
- ✓ Diversity
- ✓ Beamforming
- ✓ (any filter 'synthesized' by the surface EM functionalities)

A RIS-based Wireless Architecture

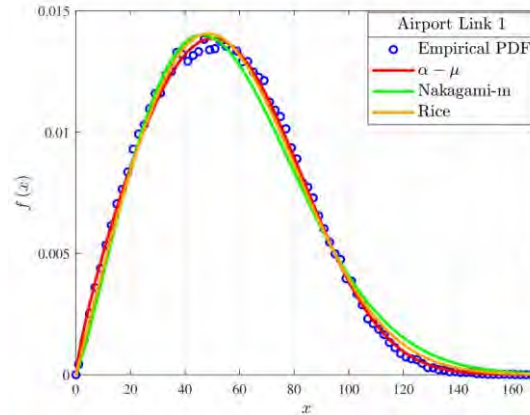
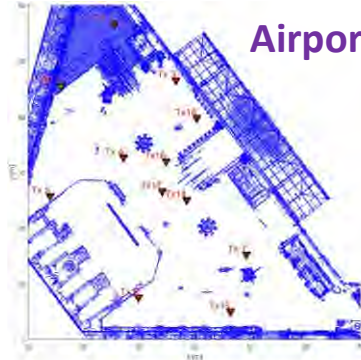


D-band connectivity

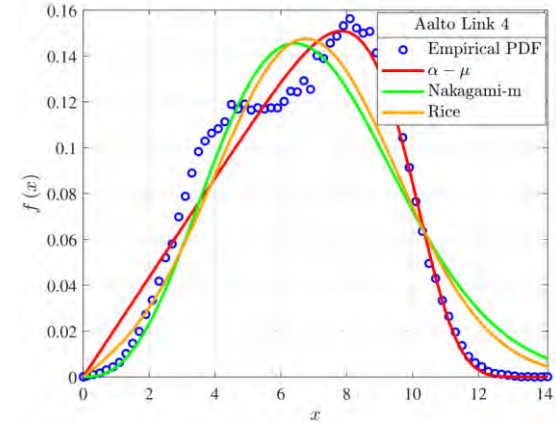
Shopping Mall



Airport



Aalto University

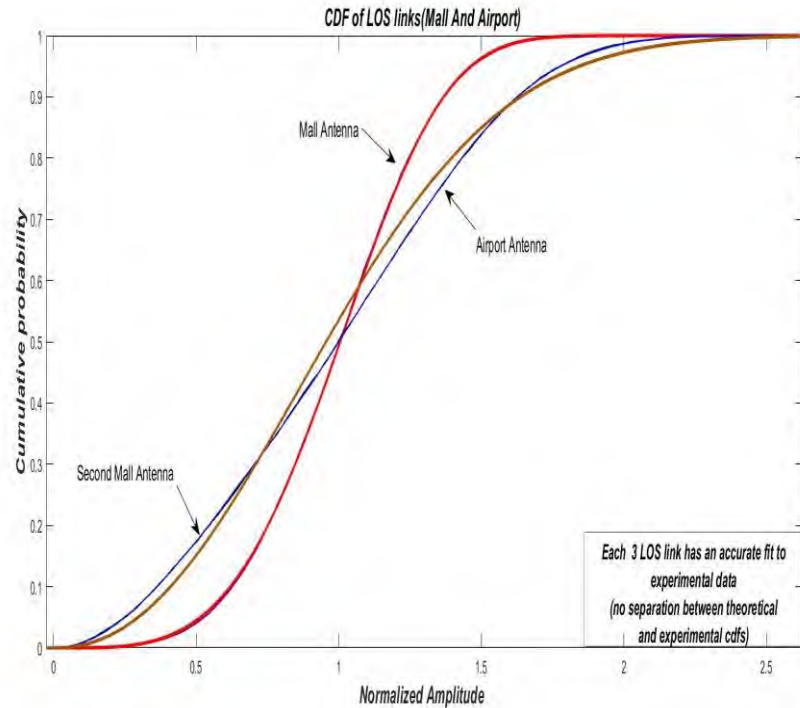


All measurements (by Aalto University) were conducted at $f = 142$ GHz with a bandwidth of 4 GHz.

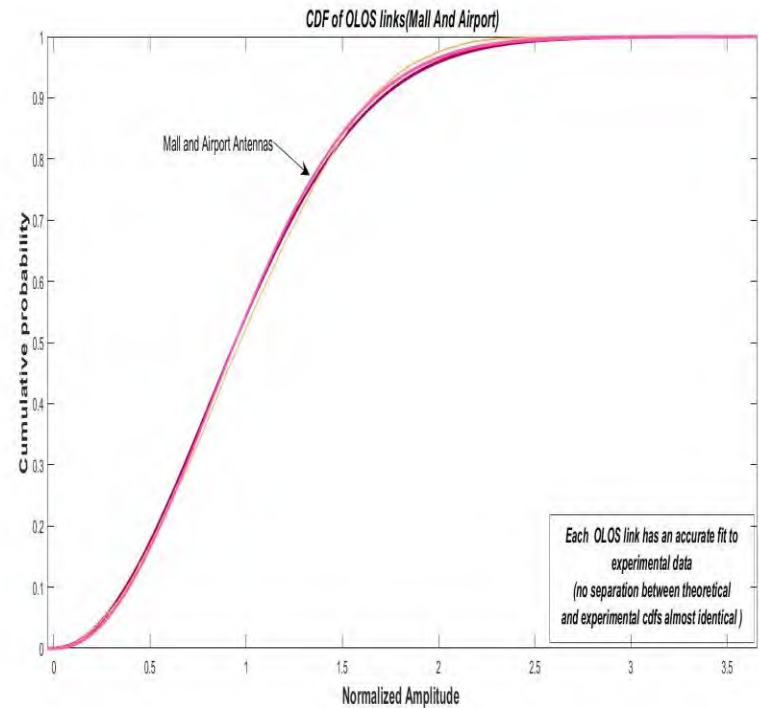
E. Papasotiriou et al. , “An Experimentally Validated Fading Model for THz Wireless Systems”, August 2021, Scientific Reports

D-band connectivity (2)

Weibull vs LOS data

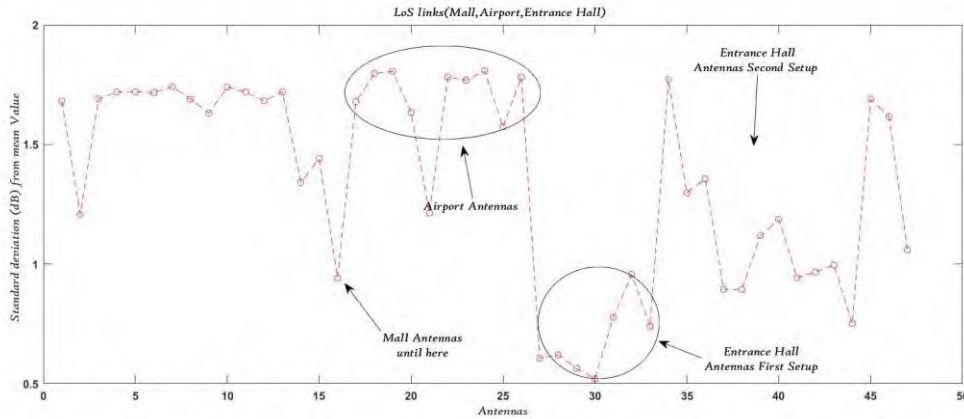


Nakagami-m vs NLOS data



D. Selimis et al. "Initial investigation of D-band small-scale fading statistics", EUCAP 2021

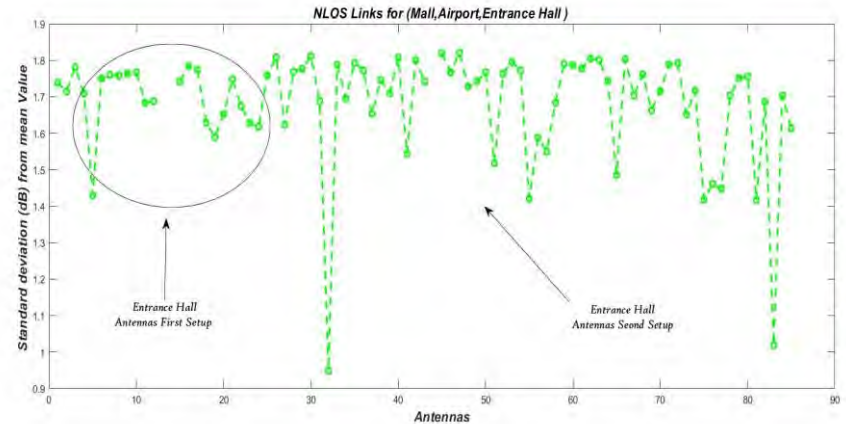
D-band connectivity (3)



LOS links

Standard deviation of small-scale fading

NLOS links



D-band Path-loss modeling

- 1m close-in (CI) free space path loss model

$$PL(f_c, d) = FSPL(f_c, d_0) + 10 n \log_{10} \left(\frac{d}{d_0} \right) + x$$

Examples of FSPL at 10m

- $f = 6$ GHz, FSPL = 68 dB
- $f = 28$ GHz, FSPL = 81.4 dB
- $f = 140$ GHz, FSPL = 95.4 dB

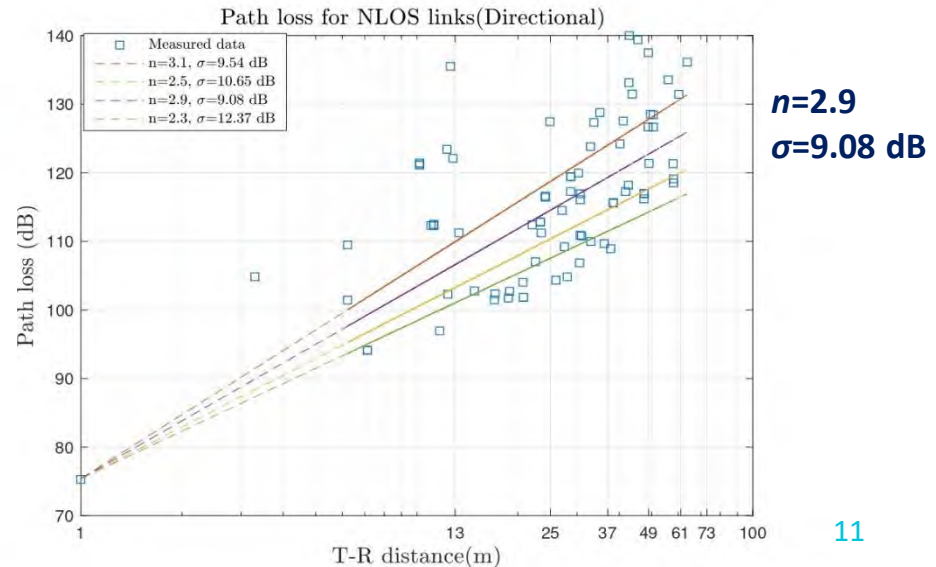
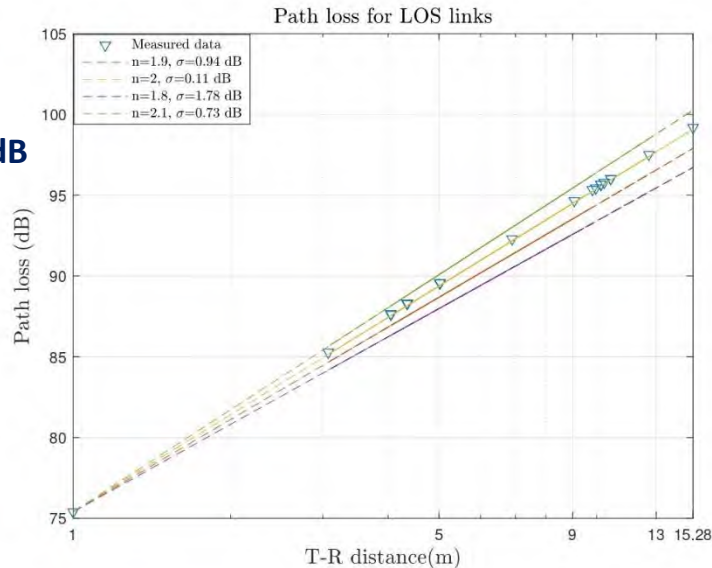
PL: path losses

FSPL: indicates free space path losses at reference distance $d_0 = 1$ m

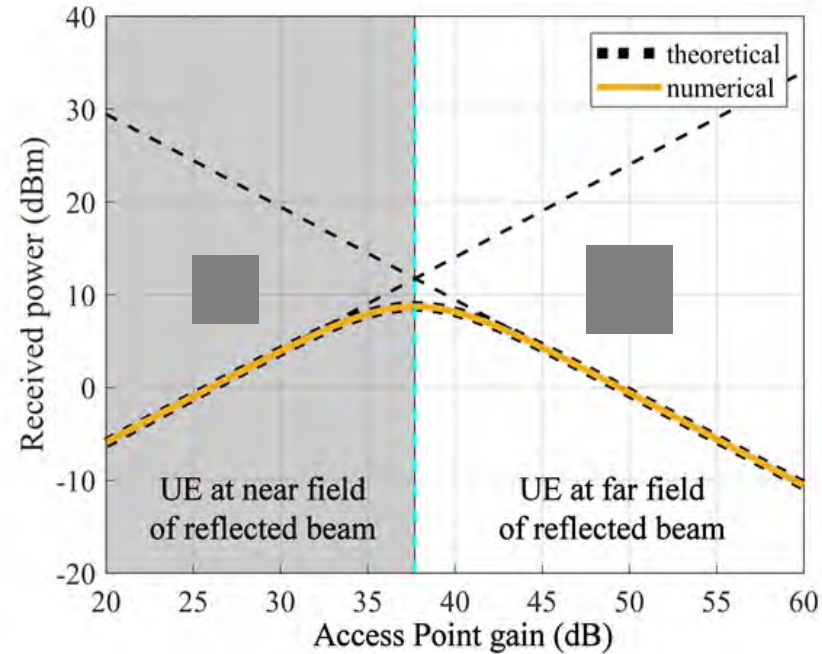
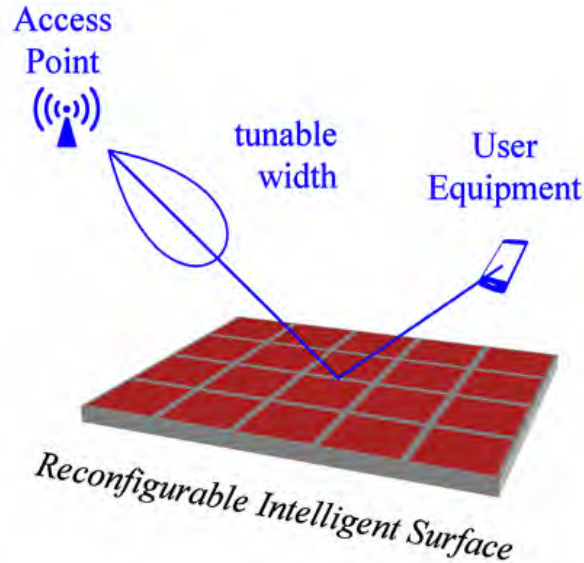
n : Path loss exponent

x : Large scale shadow fading in dB, with standard deviation σ (in dB)

**$n=2$
 $\sigma=0.11$ dB**

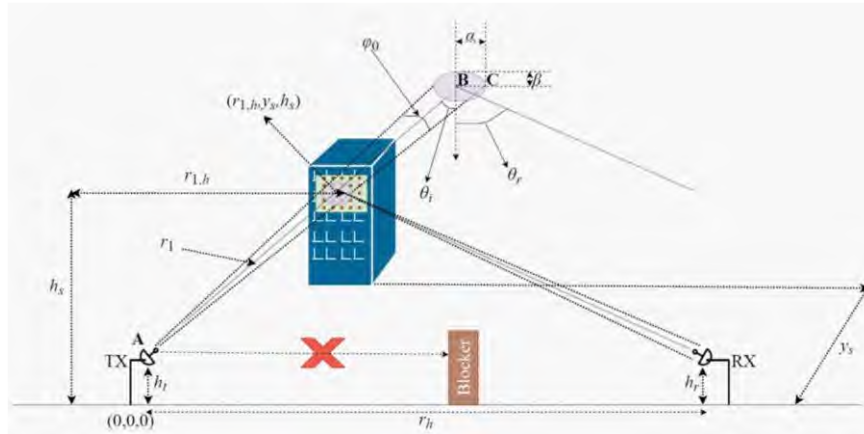


BF efficiency in RIS-aided links



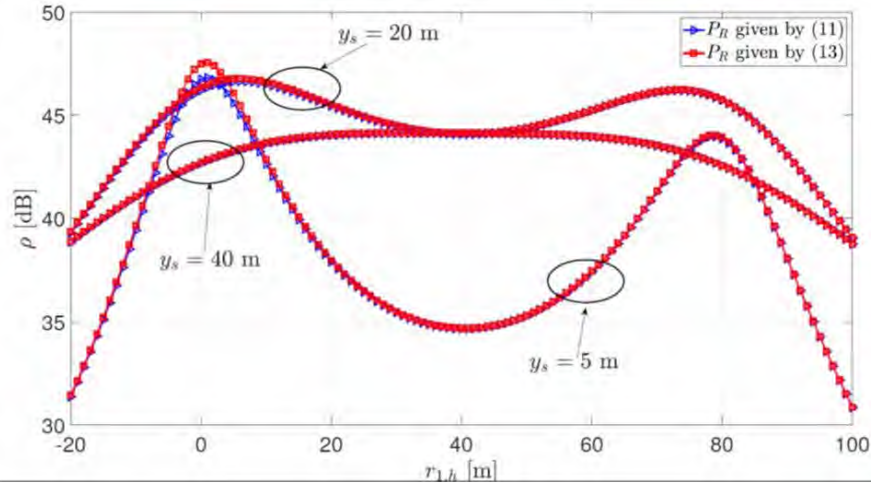
G. Stratidakis, S. Droulias and A. Alexiou, "Analytical Performance Assessment of Beamforming Efficiency in Reconfigurable Intelligent Surface-Aided Links," IEEE Access, vol. 9, pp. 115922-115931, 2021, [doi: 10.1109/ACCESS.2021.3105477](https://doi.org/10.1109/ACCESS.2021.3105477).

Optimal placement of RISs

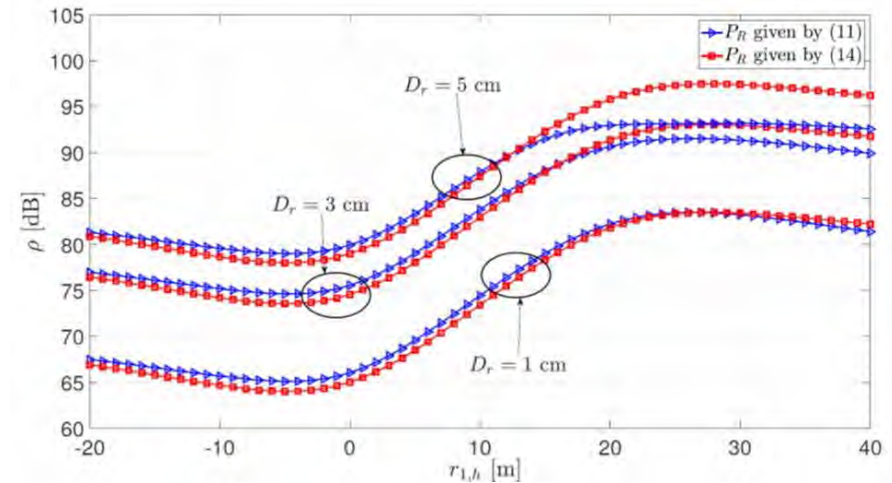


K. Ntontin et al. "Reconfigurable Intelligent Surface Optimal Placement in Millimeter-Wave Networks", IEEE Open Journal of the Communications Society, 2021

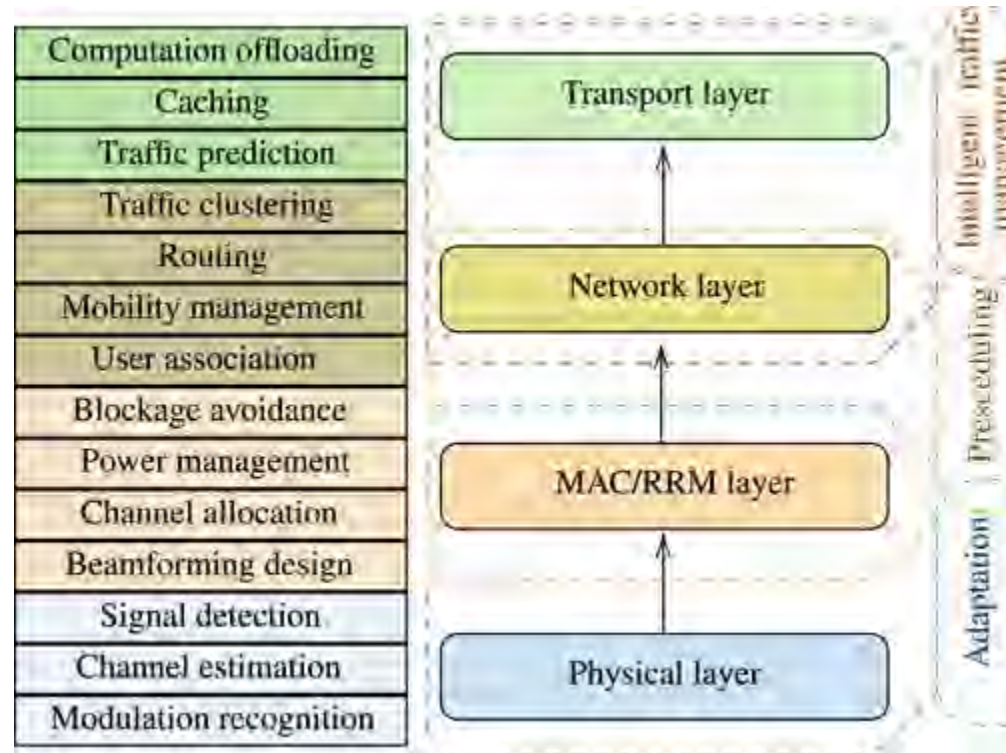
Main lobe footprint larger than RIS



Main lobe footprint smaller than RIS

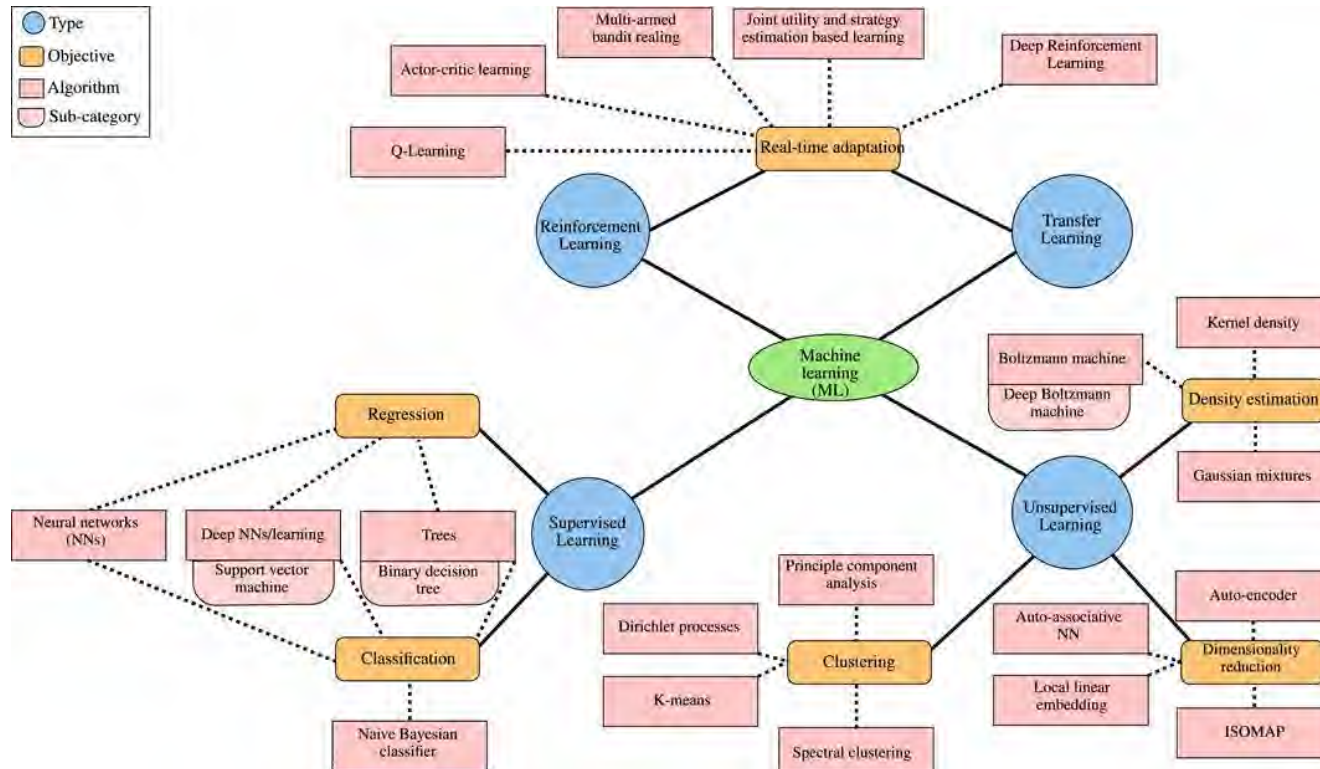


AI/ML-powered Network Architecture



A.-A. Boulogeorgos et al. "Machine Learning: A Catalyst for THz Wireless Networks",
Front. Comms. Net., 09 September 2021, <https://doi.org/10.3389/frcmn.2021.704546>

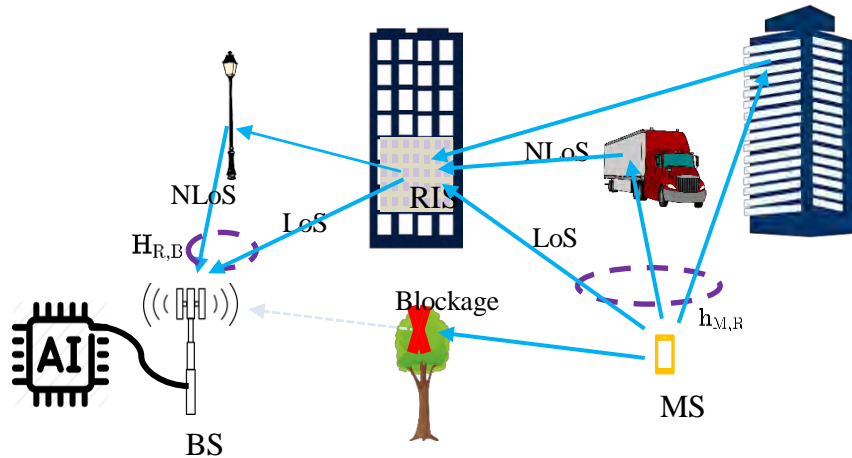
AI/ML-powered Network Architecture (2)



A.-A. Boulogeorgos et al. "Machine Learning: A Catalyst for THz Wireless Networks",
Front. Comms. Net., 09 September 2021 | <https://doi.org/10.3389/frcmn.2021.704546>

Estimating RIS-Aided MISO Channels via Deep Unfolding (DU)

System Model



- ❑ No direct MS-BS channel
- ❑ RIS is a uniform linear array (ULA)
- ❑ Parametric channel model (inherent sparsity)
- ❑ RIS is purely passive with no baseband processing units

Deep Unfolding for Channel Estimation (CE)

\mathbf{W} =combining matrix, \mathbf{H}_c =cascaded channel, $\bar{\mathbf{\Omega}}$ =RIS phase control matrix (measured), \mathbf{N} = noise

- Collection of pilot signals

$$\mathbf{Y} = \mathbf{W}^H \mathbf{H}_c \bar{\mathbf{\Omega}} + \mathbf{W}^H \mathbf{N}, \quad \text{Assumptions}$$

- Vectorization

$$\mathbf{y} = (\bar{\mathbf{\Omega}}^T \otimes \mathbf{W}^H) \mathbf{h}_c + \mathbf{n},$$

known

$$\mathbf{h}_c = \text{vec}(\mathbf{H}_c)$$

$$\bar{\mathbf{\Omega}} = [\omega[1], \dots, \omega[K]]$$

- Definition of measurement matrix

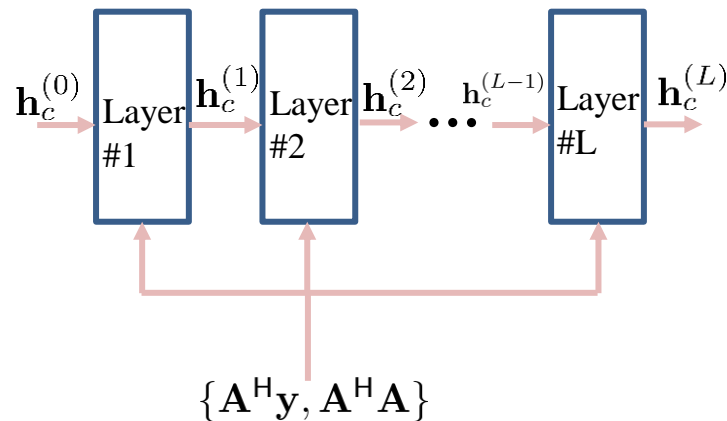
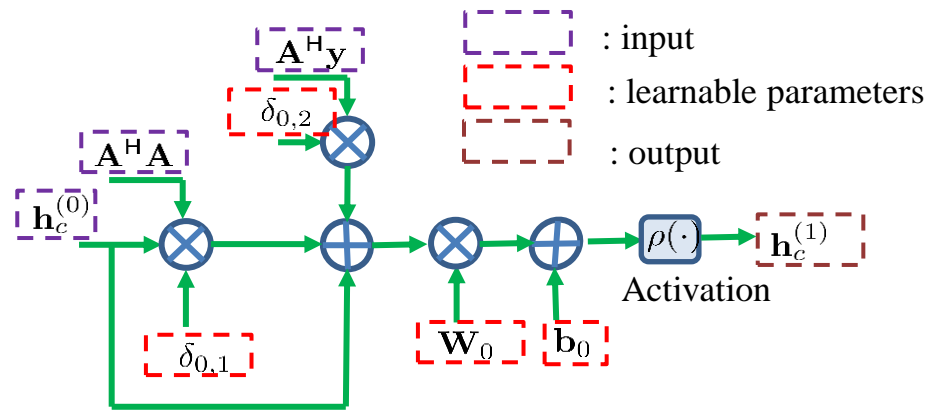
$$\mathbf{A} = \bar{\mathbf{\Omega}}^T \otimes \mathbf{W}^H$$

- Reformulation of \mathbf{y}

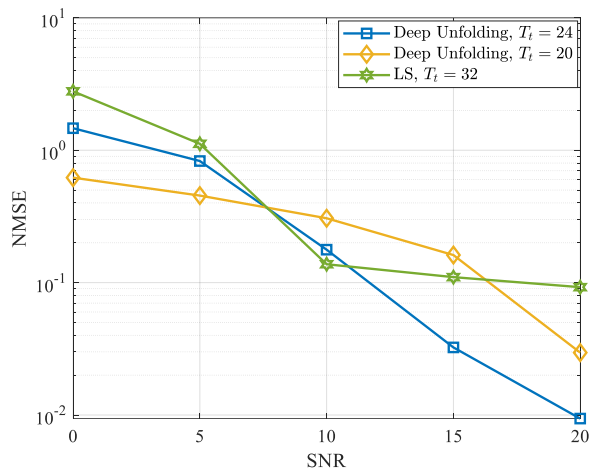
$$\mathbf{y} = \mathbf{A} \mathbf{h}_c + \mathbf{n}$$

- Estimation of \mathbf{h}_c

- Conventional CE method: LS
- New CE method: data-driven deep unfolding



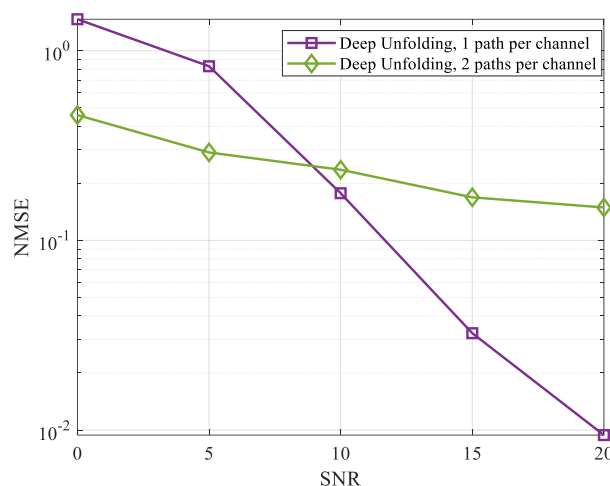
2×1 MISO, RIS:32



Effect of training overhead

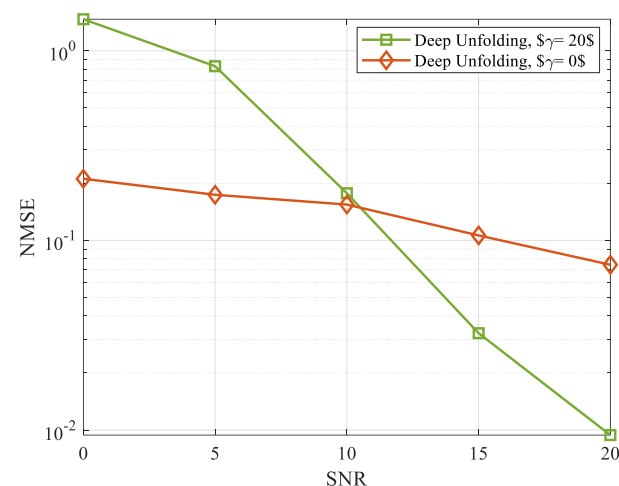
◆ DU can outperform LS with less overhead

2×1 MISO, RIS:32



Effect of number of paths

◆ Performance saturates when no. of paths increase



Effect of training SNR

◆ Low training SNR brings better results in low SNR regime, and vice versa.

No. of training samples: 100.000
No. of testing samples: 10.000

No. of epoch: 40
Optimizer: Adam

No. of layers: 15
Loss function: NMSE

User association (UA) motivation in D-band networks

Directional communication
due to high path-loss

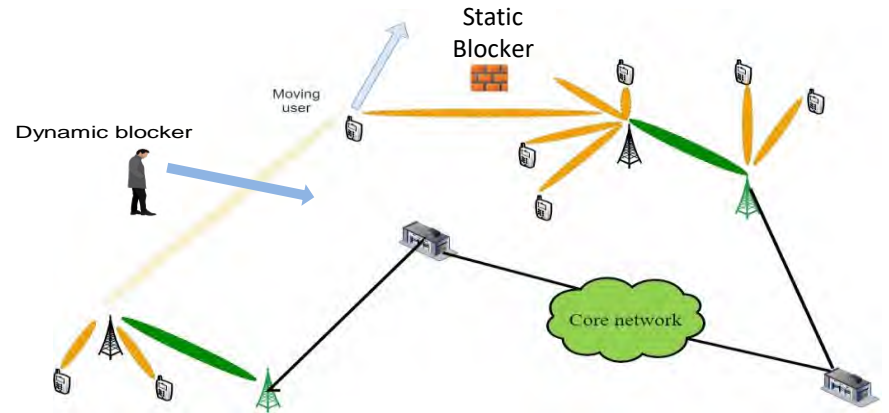
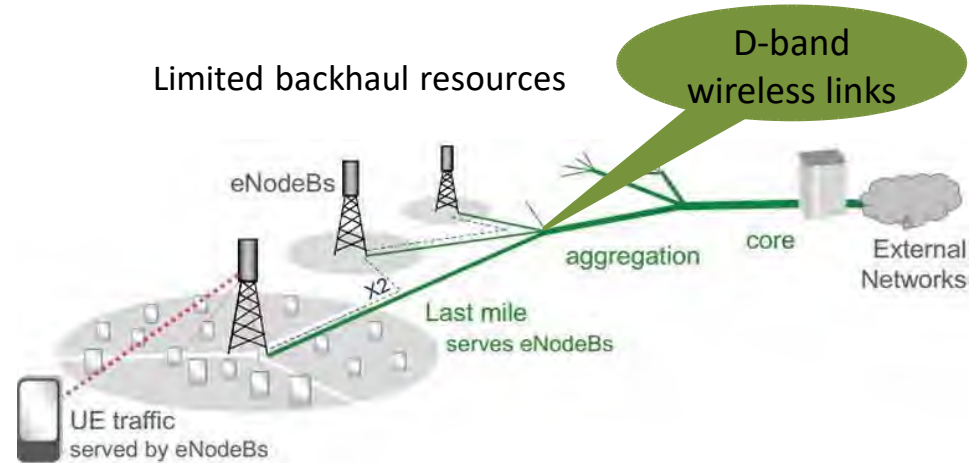


Sensitivity to blockage
phenomena



D. C. Mur, et al, "AI and ML – Enablers for Beyond 5G Networks", 5G PPP Technology Board, v. 1.0, May 2021.

Limited backhaul resources



User association Problem Formulation & Solution

Cell-User assignment of User Equipments (UE) to Access Points (AP) requires resource allocation in dense network models that face LoS blockages

➤ Objectives as Constraints

- C1:** Uniquely associate a UE to an AP (1:1)
- C2:** An AP can be assigned multiple UEs (1:m)
- C3:** Minimize overuse of AP's resources, which are required by all assigned UEs
- C4:** Avoid or minimize LOS blockages between UE and AP

The ML solution had following properties:

- All UEs were associated to APs
- Solution used only 99 out of 125 APs, hence it is energy efficient!
- Slightly unbalanced as 22 APs are slightly overloaded
- Obedience of LOS constraint
 - For 86% UEs, partial blockages are fully avoided. For rest 14% UEs, blockages minimized to 1
- ML model (Gradient Boosted Tree) was trained on solutions found by Late Acceptance metaheuristic optimization
- On average: 7.5 UEs assigned to 1 AP

UEs (Total: 741)			APs (Total: 125)		
Allocated	LOS Obeyed	1 partial blockage	Used	Utilization: OK	Utilization: Overloaded
741	635	106	99	77	22

AI/ML Framework for Autonomous Management of Directional Connectivity

- **AI/ML Framework:** to solve planning problems for connectivity & resource allocation with hybrid outcome: 1) Metaheuristic solution 2) ML model and its predicted solution
- **Problem Solved:** Cell-User assignment (joint resource allocation & LoS blockage minimization) of Users Equipment (UE) to Access Points (AP) in dense networks facing blockages
- **Result:** Optimal UE-to-AP assignments (directional connectivity) by Metaheuristics & ML predictions

Legend:

Surrounding Dots are UEs

Purple Dot = UE in SouthEast

Skyblue Dot = UE in SouthWest

Orange Dot = UE in NorthWest

Peach Dot = UE in NorthEast

Central Dots are APs

Gray Dot = AP not overloaded

Red Dot = Overloaded AP

Line color shows LoS blockages

Green line = 0 partial blocker

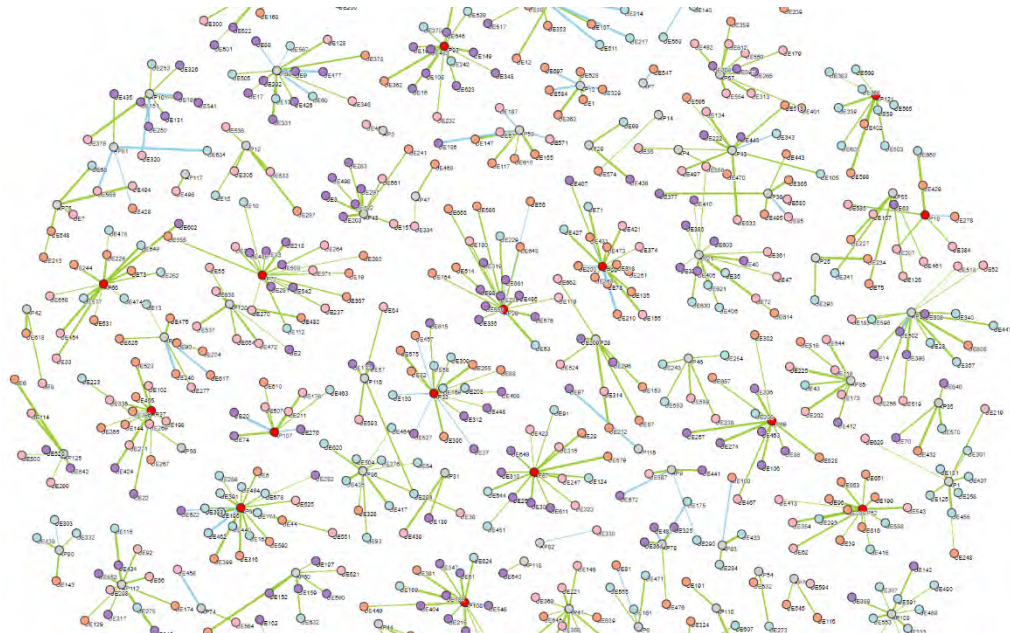
Blue line = 1 partial blocker

Red line = 2 partial blockers

Line Length = distance from AP

Line Width = resource (bandwidth) required by UE

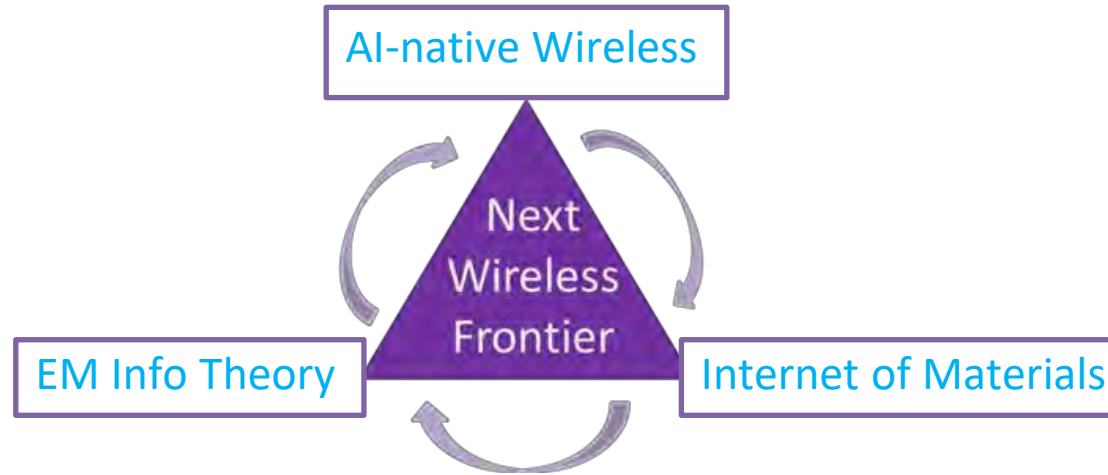
Tooltip: provides further information of AP or UE



Concluding remarks

- Realizing **ARIADNE vision** involves rethinking of wireless fundamentals (beyond Shannon), inventing breakthrough technology enablers (RIS at D-band) and devising a novel AI/ML based system concept
- Delivering the **ARIADNE system concept** requires disruptive innovations that will highly impact architecture wrt: TxRx design, algorithms and signalling, MAC protocols, resources and network management and offline/real-time optimization
- **ARIADNE** targets ‘smartness’ at various levels: HW component, modelling, signalling, algorithm, management, optimization
- **Key success factor**: adequately address ARIADNE system technology particularities (D-band propagation, misalignment, blockage, etc) and usage scenarios challenges (backhaul/fronthaul, NLOS connectivity, adhoc/moving topology)

ARIADNE 6G Innovations and Impact



Special Issue of IEEE J-SAC on Beyond Shannon Communications Guest Edited by ARIADNE
Submission Deadline: 1 August 2022

Thank You!



ict-ariadne.eu



contact@ict-ariadne.eu



[ict-ariadne](https://twitter.com/ict-ariadne)

ARIADNE is a three years Research and Innovation action / project under the EU program Horizon 2020 (Grant Agreement no. 871464) started on 1 November 2019

"Entrepreneurial Tales: From concept to commercialization- challenges and realities".

Dr. Katerina Voutsina

Assistant Professor in Entrepreneurship

Research Fellow at Research Technology and Innovation
Network (RTIN)

kvoutsina@acg.edu

The brave new world of Startups....

THE INCREASINGLY CROWDED UNICORN CLUB:

PRIVATE COMPANIES VALUED AT \$1B+

as of 1/31/2017



DATE OF \$1B+ VALUATION

Some facts...

The Startup Genome* 2019 Report investigated over 3,200 *high growth Tech Startups*.

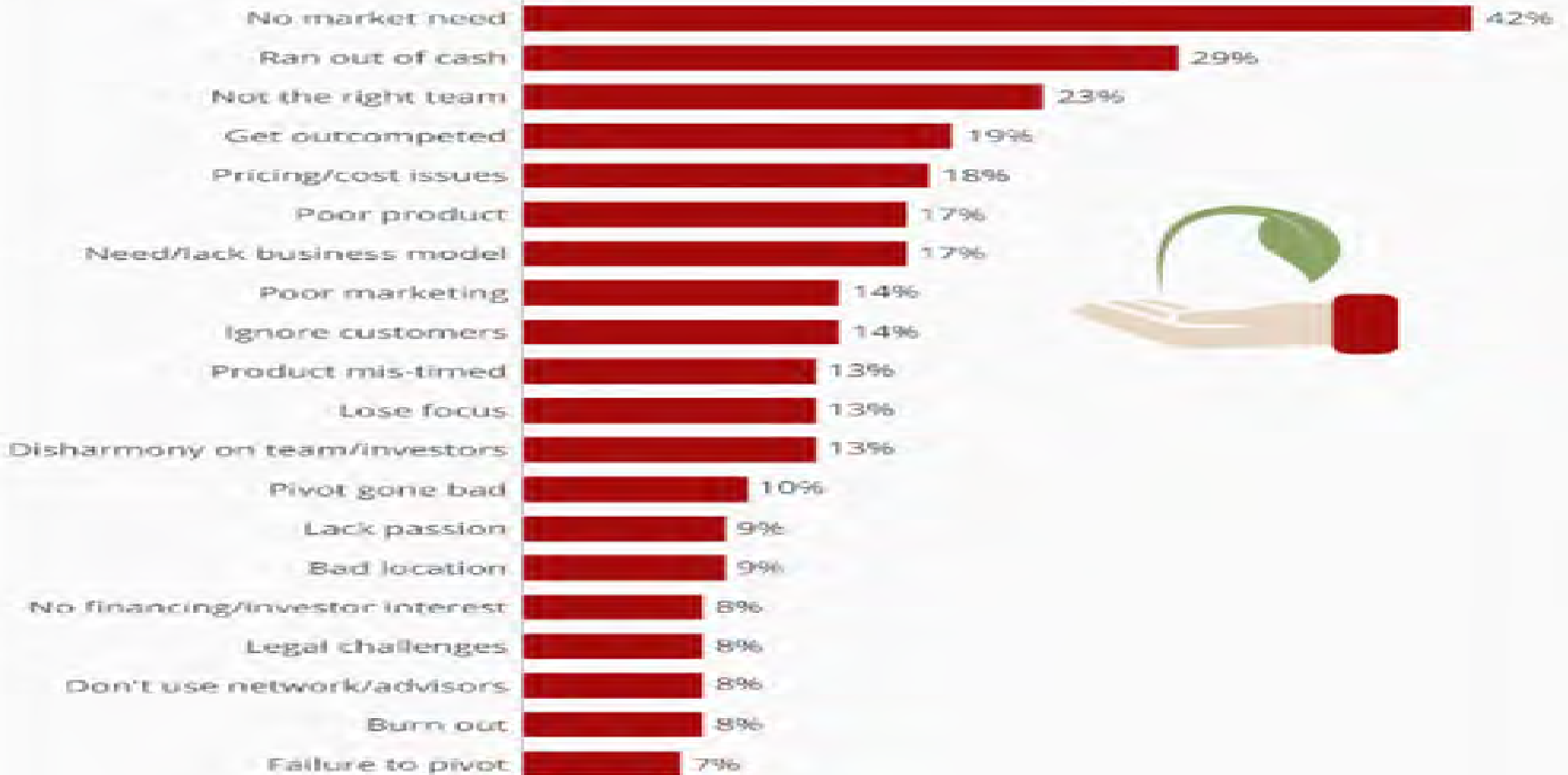
The findings revealed that **over 90% fail**, in most cases due to self-destruction rather than competition.

(*): Startup Genome is a world-leading innovation policy advisory and research firm, having advised the ecosystem development strategy and action plans for more than 45 governments in the last year.



The Top Reasons Startups Fail

Most frequently cited reasons for startup failure*



What is actually a Startup ?

Popular definition of a startup:

- a *“tech company with less than 100 people”*

Old-formula:

- you write a business plan
 - pitch it to investors
 - assemble a team
 - introduce a product
- start selling as hard as you can.

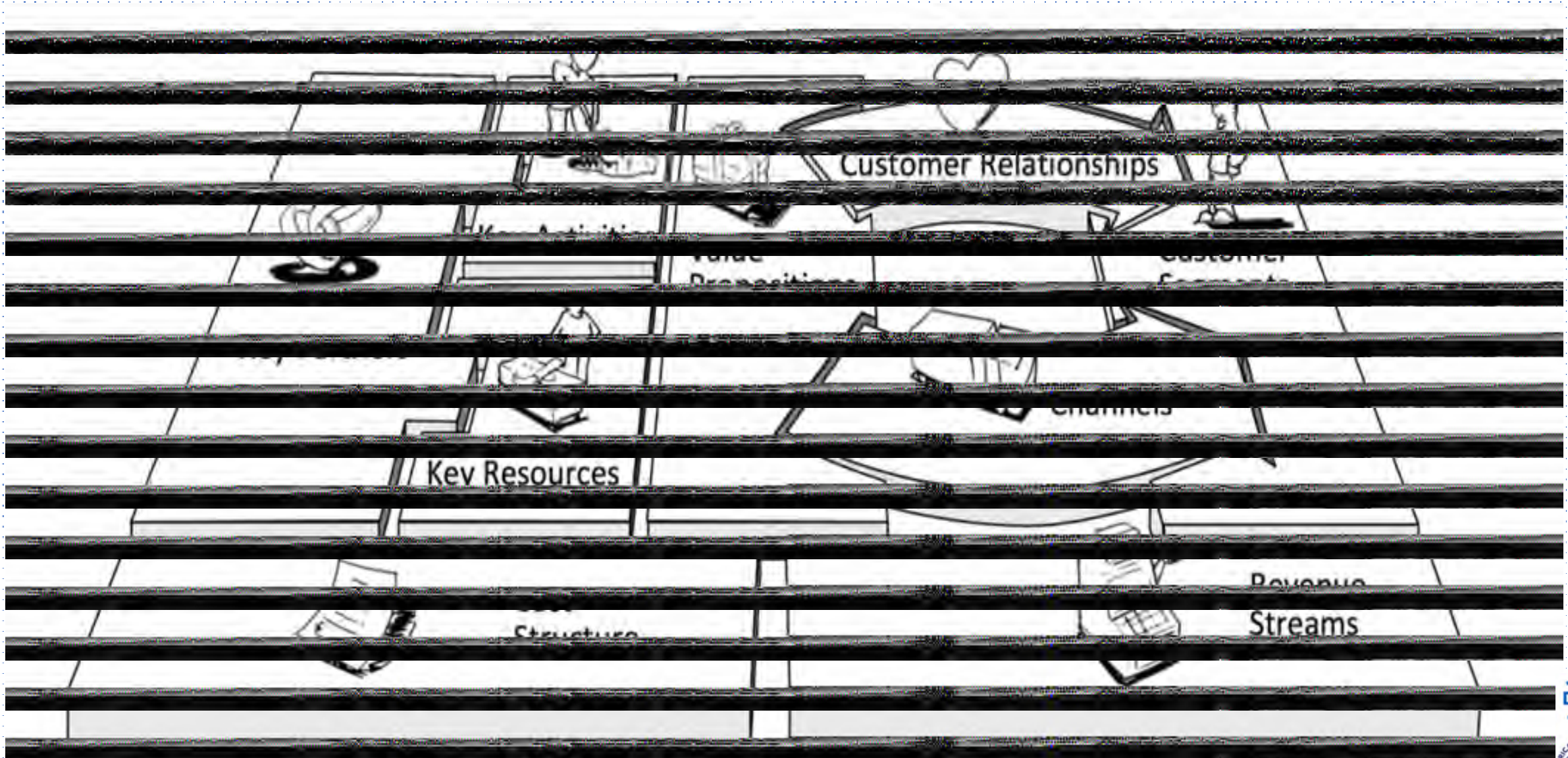
A new understanding of a Startup

- ✓ A startup is a “*temporary organization designed to **search** for a repeatable and scalable business model*”, while the small business existing companies execute a rather fixed business model (Steve Blank- *The 4 stages of epiphany*).
- ✓ A start-up is a “*human institution designed to create a **new** product or service under conditions of **extreme uncertainty***” (Eric Ries- *Lean Startup*)
- ✓ A startup is a “*company working to solve a problem where **the solution is not obvious and success is not guaranteed.***” (Neil Blumenthal, co-founder & co-CEO of Warby Parker)

Business model



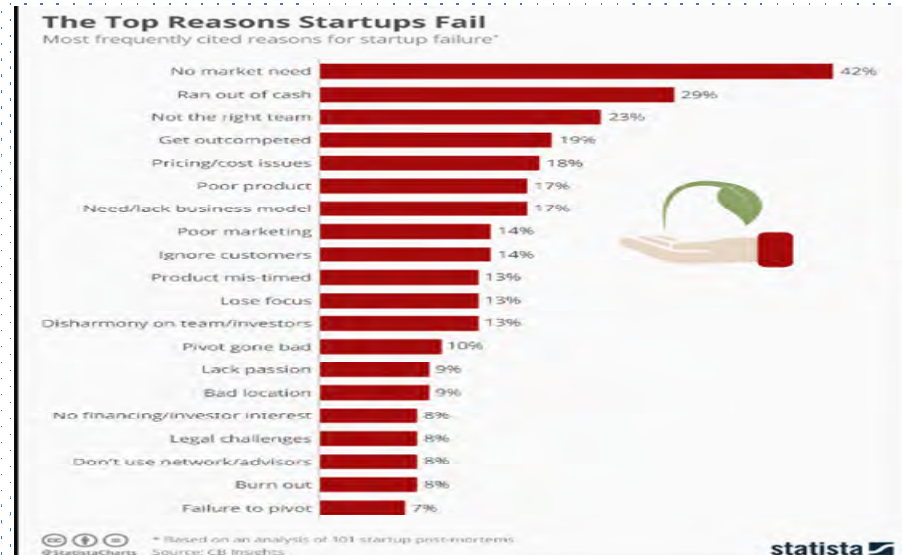
The Business Model Canvas (Alexander Osterwalder)



The underlying problem of Startups

Be reminded: A start up is

- a “*temporary organization designed to search for a repeatable and scalable business model*”, while the small business existing companies *execute* a rather *fixed* business model
- a human institution designed to create a new product or service *under conditions of extreme uncertainty*
- a company working to solve a problem where *the solution is not obvious and success is not guaranteed.*”



A possible remedy for Startups

The Four Steps to the Epiphany

Successful Strategies for Products that Win

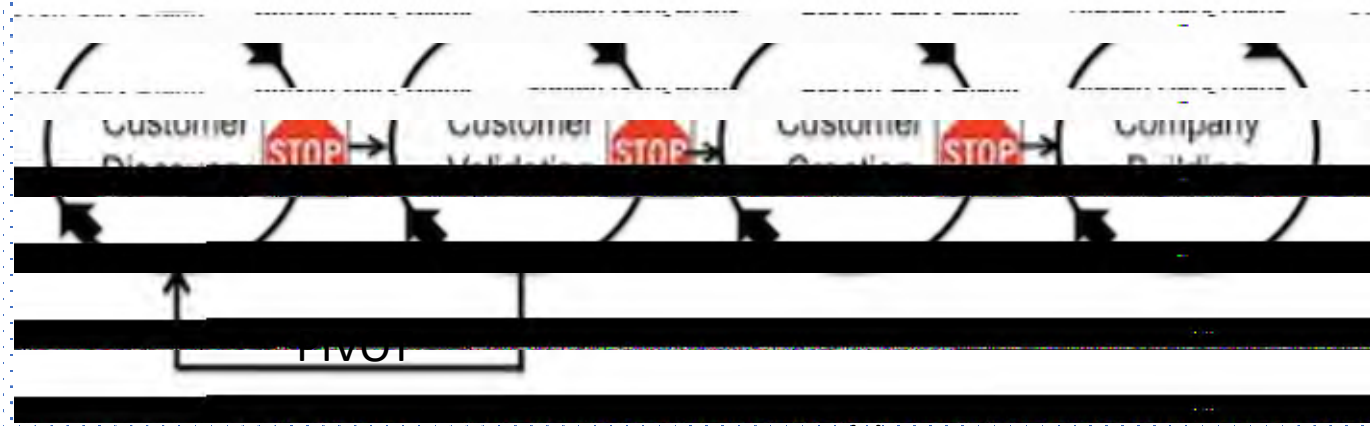


Steven Gary Blank

Identify
problem &
BM

Build MVP &
validate BM

Execution



Problem-Solution Fit
-Develop the Business Model

Product-Market Fit
-Develop MVP
-Sell to early adopters/
Earlyvangelists

Build demand – Mrk roadmap & launch strategy

-Sell to mainstream customers
-Develop a functional org. structure

*Small-funding team
Startup*

*Scale the team
Formal Organization*

The customer
process

facts in here

"GET OUT OF THE BUILDING!"

Talk to CUSTOMERS,
PARTNERS, and VENDORS.

"GET IT ALL WALL!"

Design

Run Tests

Get Data..

Make it VISIBLE.

begin to see patterns...

Business model validation & Lean methodology

Build a venture step by step – by an iterative process of explicitly formulating and testing ALL assumptions

- ✓ Summarize the assumptions via the BMC
- ✓ Get outside the building to test those assumptions with MVP: take feedback on all elements of the business model
- ✓ Drawing on customers' feedback revise your assumptions customers and start the cycle over again making smaller adjustments (iterations) or more substantial ones (pivot)
- ✓ Agile development: start-ups create the MVPs they test-> Customer Development// Product Development

The promise of Minimum Viable Product (MVP)

‘Develop products that resonate with customers’

The Minimum Viable Product:

“is that version of a new product a team uses to collect the maximum amount of validated learning about customers with the least effort.”
(Eric Ries)

- ✓ It is more than a prototype with just the set of features required to gather *validated learnings* about it or some of its features
- ✓ It is rather a process (*experimentation and iteration*) of investing the smallest amount of effort to learn.

“YOU WILL GET ALL YOU
WANT IN LIFE, IF YOU
HELP ENOUGH OTHER
PEOPLE GET WHAT THEY
WANT”

Zig Ziglar

Venture Capital: An Insider's View for Entrepreneurs and Researchers



Alex Eleftheriadis, Ph.D.

Partner, Big Pi Ventures

&

Chief Scientist, Enghouse

<http://linkedin.com/in/eleft>

May 10, 2022

Some History

- Silicon Valley



Some History

- Silicon Valley
- Fred Terman, Stanford EE Professor/Dean
- Hewlett Packard founded in 1939
- Terman brought Shockley in 1956
(co-inventor of transistor)
 - 8 Shockley employees started Fairchild Semiconductor in 1957
 - 38 companies started from Fairchild employees
 - Intel among them (Gordon Moore & Robert Noyce, 1968)
 - \$77.8B revenue (2020), 110,600 employees

What is Venture Capital?

Equity for startups

not grant, not loan

Innovation

business model or technology

High risk, high return

Grow and exit

Venture Startup Company Stages

- Founding Team Formation & Concept
- Self-funded or Angel Investors provide Seed Capital (~100-300K)
 - Use of convertible loans or SAFE (Simple Agreement for Future Equity) with discounts/caps to avoid valuation
- Series A Investment Round (first “Institutional Investors”) (~1-5M)
- Series B, C, etc. Investment Rounds (existing investors may participate) (>10M)
- Sale or Initial Public Offering (IPO, >100M), ideally in <6 years

Value Creation & Cap Table Example

Series A Cap Table						
	Common Stock		Series A Preferred Stock			
NAME	Outstanding	Capital	Outstanding	Investment Amount	Total Fully Diluted	Fully Diluted % Ownership
John Smith	45,000	500			45,000	36.00%
Mary Jones	45,000	500			45,000	36.00%
Happy Investing Fund IV, LLC			25,000	\$ 1,000,000	25,000	20.00%
Shares Allocated to Incentive Plan	10,000				10,000	8.00%
TOTAL	100,000	1,000	25,000	\$ 1,000,000	125,000	100.00%
Pre-money Valuation		\$ -		\$ 4,000,000		
Post-money Valuation		\$ 1,000		\$ 5,000,000		
Share Price		\$ 0.01		\$ 40.00		

Post-investment, John is worth 36% x 5,000,000 or 1,800,000!

Two Exit Scenarios

- Company is sold in 5 years at 50M
 - VC's 20% is 10M (IRR 58%)
- Company IPOs in 5 years, offers 10% for 50M (500M valuation)
 - VC 20% will dilute to 18.18% but most of it will be sold at IPO – total value 90.9M (IRR 146%)
 - Founders are each “worth” 163M!
 - Will be allowed to sell only portion of their stock

Two Bad Scenarios

- Down round
 - Valuation lower than previous round (dilution without value appreciation)
- Liquidation
 - Institutional investors have priority (“liquidation preference”), paid back capital plus interest, typically after any loans are paid

Stock Options for Employees

- 10-15% of total equity allocated to stock options for employees
- Stock option package for an employee with Board approval with a set number of shares and given per-share price
- 4-year vesting schedule with one-year cliff for new employees (each month locks 1/48 of the package)
 - Vesting automatic upon liquidation event (sale or IPO)
 - You buy the stock and sell it the same day and also cover tax due from the proceeds
 - **Note: 3-6 month lock-up typical after an IPO for options holders!**
- Options typically expire in 10 years (must decide if you will buy)

Venture Capital Firm Entities & Terms

- Partners
- Associates
- Limited Partners (partners are usually also LPs)
- Capital under management
- Capital Call
- Investment Period
- Lead investor
- Follow-on investment
- Pro-rata / drag-along / tag-along

How do VCs Make Money?

- Management Fees
- Carried Interest
 - Partners get X% of capital gains achieved beyond a minimum annual return for LPs, e.g., 6% per annum
- KPIs: multiples, IRR, etc.
- Multiple funds under management (Happy Investing Fund I, Happy Investing Fund II, etc.) in a pipeline mode

What value do VCs bring?

- Capital
- Management Experience (indirectly and via seat on Board of Directors)
- Business development connections
 - Suppliers
 - Contractors
 - Customers
- Access to follow-on capital (other VCs, venture lending)
- Prep for IPO, acquisition negotiations

Greek Ecosystem

Research

- Good basic research
- Little commercial application
- Contracts, not products

Startups

- 100s since 2013
- Business innovation, light tech
- Almost no spinoffs

Funds

- Comparatively underfunded
- JEREMIE funds 2012-2016
- "EquiFund" 2018-2023
equifund.gr

“Innovation Window”

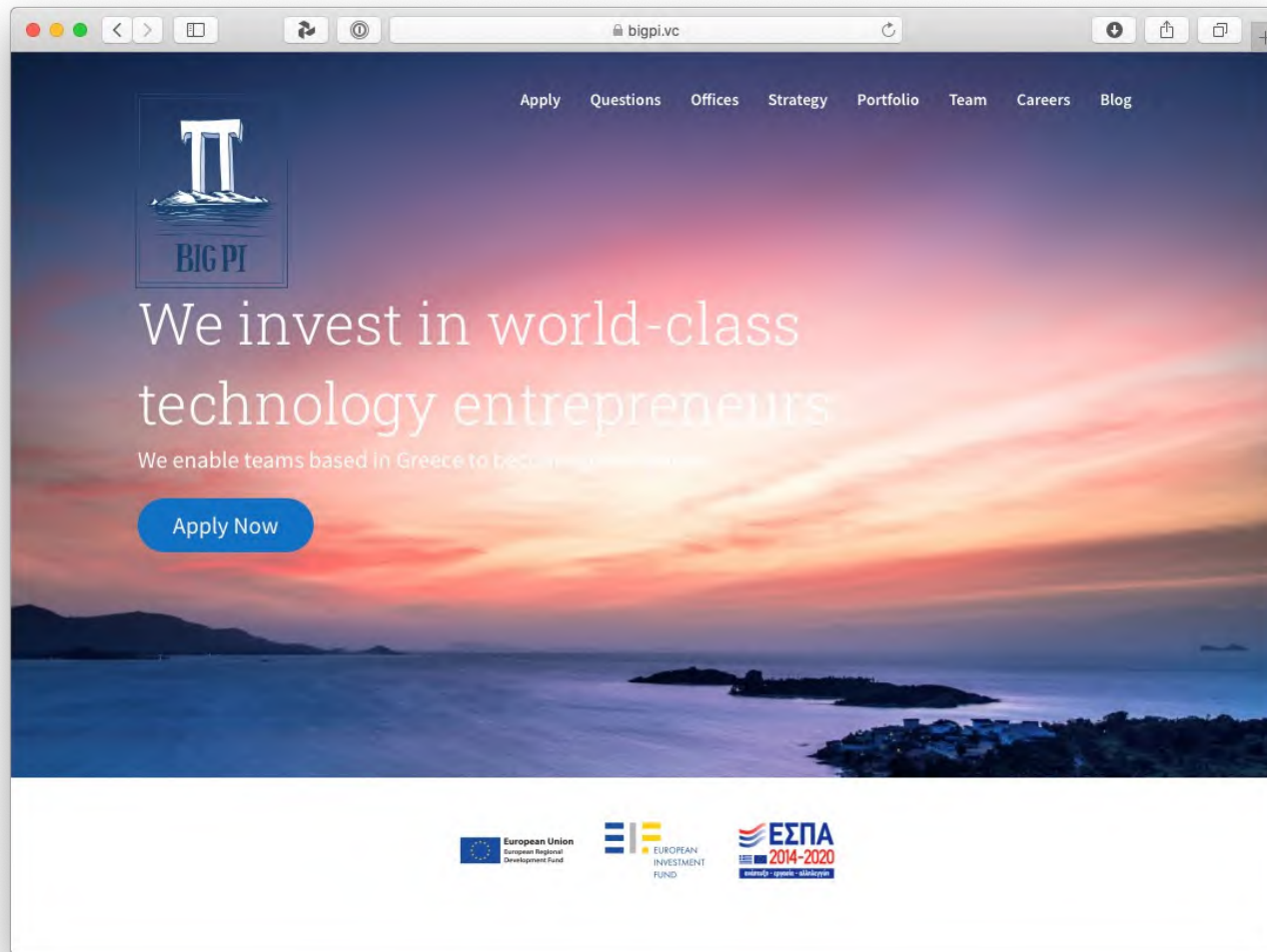


METAVALLON



“Early Stage”





Big Pi

- Founding Partners: Doxiadis, Eleftheriadis, Veremis
- Deep tech, early stage fund (Seed/Series A)
- 45M Euro capital
- 23 investments
 - 7 - Greek research institutions
 - 11 - Founders based abroad
 - 5 - Other
- Big Pi II in the works
 - 60-80M EUR capital
 - Support from HDBI's InnovateNow



Big Pi investment strategy

Stages

Lead the seed stage
€200K-1.5M

Follow in Series A
Up to €3.5m
(Total: up to €5.0m)

Sectors

- Software/ Data/ AI
- Hardware
- Materials
- Chemical engineering
- Life sciences

Targets

- 20-25 portfolio companies
- At least 50% with science-based IP
- Successful exit valuations at €50M - €300M

Product Math

dV : increase in value

dC : increase in cost

	$dV > 0$	$dV < 0$
$dC > 0$	$dV/dC > 0$	$dV/dC < 0$
$dC < 0$	$dV/dC < 0$	$dV/dC > 0$

Extra features for extra cost
(or new product category)

Extra features for lower cost

Lower features for lower cost
(e.g., 3/4 features for 1/100 cost)

Investment Criteria

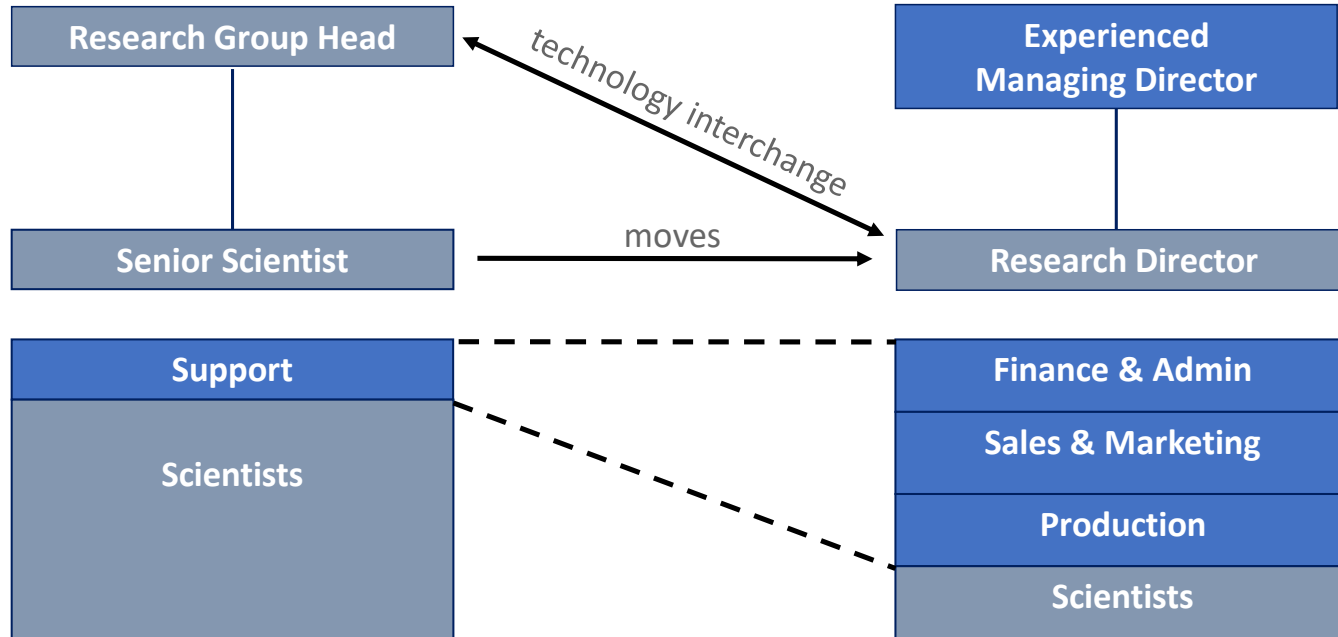
When looking at proposals, we make an assessment based on:

- Team
- TAM (Total addressable market)
- Tech (Product quality)
- Trenches (Defense against competition)
- Traction (Adoption by users; sales)
- Timeline (Roadmap)

People Changes in Creating a New Venture

Research group

New venture



Source: University of Oxford, Said Business School

Portfolio

 prosperity

 ALTERED

 SAPHETOR

 Biomimetic.

 ORFIUM

ANDDYNE
nanotech

 dataviva

Bryq

 pd neurotechnology[®]
medical solutions

 navenio

 PCN^{ano}
materials

 ATHROA
INNOVATIONS

vivante
HEALTH

 2bull

accysonus

Phenometry

Kinems
LEARNING GAMES

 Space Talos

 inteligencia.ai

[tile]DB

 balena

 Fieldscale

•Intellectual Property

Patents

- exclusive commercial right for 20 years in exchange for public disclosure
- offensive, defensive, royalties, collateral or exit asset
- file in the US, EPO, Greece

Caveats

- ✓ first-to-file, no early disclosure (US only, 12m)
- ✓ invalid if you miss an inventor
- ✓ clarity on assignee (owner of rights)

Intellectual Property

Copyrights

- protects rights of authors (life+70y)
- applies to software
- exists the moment it is fixed in tangible form
- assigned to employers through agreements

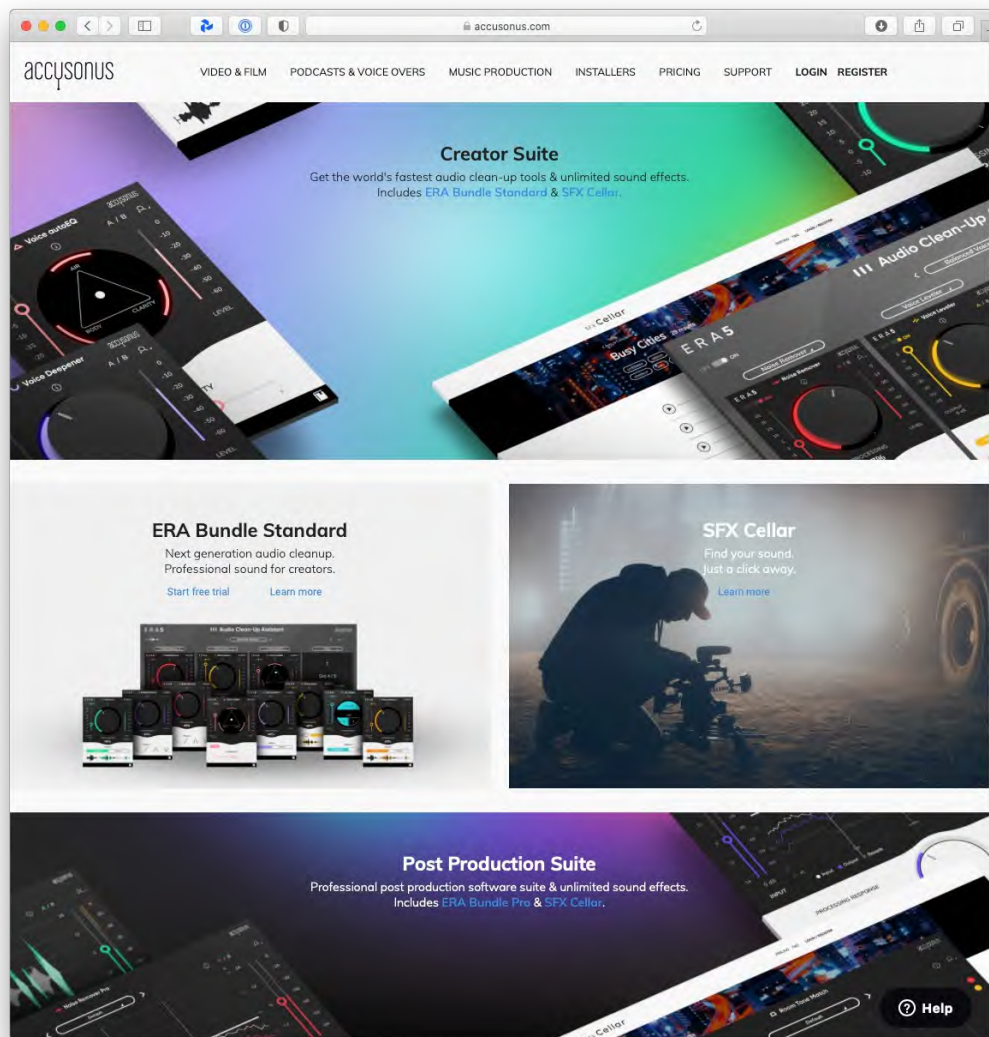
Caveats

- ✓ developers who have not assigned their copyright
- ✓ viral (copyleft) open source licenses

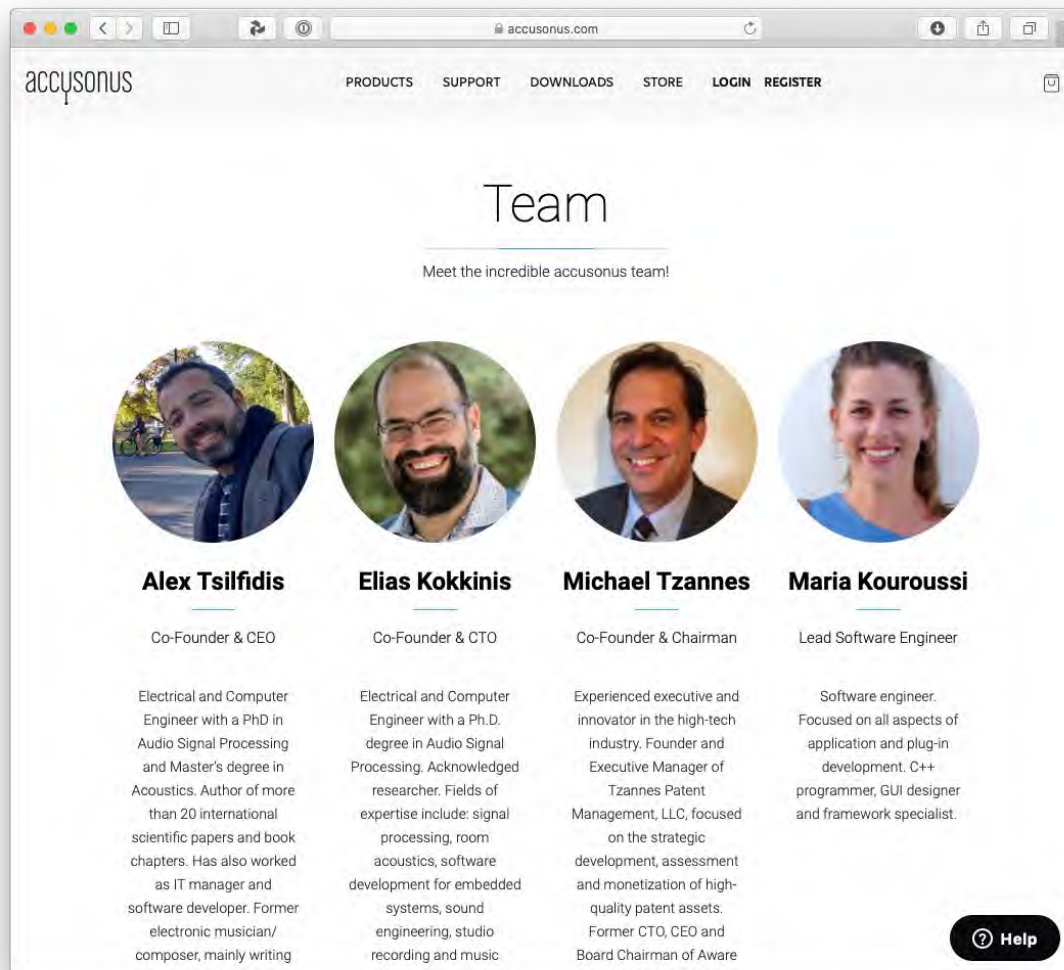
The Mechanics

- Pitch deck
 - 10-20 slides addressing all aspects of the business
 - Includes summary financials
 - Investment ask and what stage will it get you to
- After a successful first meeting
 - Detailed Excel business model (quarterly granularity)
 - Detailed use of funds Excel (quarterly or monthly granularity)
- One or more iterations
 - Technical, business, legal due diligence as needed (possibly including outside advisors)
- If VC investment committee agrees to invest
 - Term sheet will be offered outlining business terms (funding amount, valuation, other)
 - Upon acceptance, the company's lawyers will convert the term sheet to a definitive investment agreement
 - One partner will become Board member
- This is just the beginning of the company's journey

Case Study: Accusonus



Case Study: Accusonus



The screenshot shows a web browser window with the URL accusonus.com. The navigation bar includes links for PRODUCTS, SUPPORT, DOWNLOADS, STORE, LOGIN, and REGISTER. The main heading is "Team", followed by the subtext "Meet the incredible accusonus team!". Below this, four team members are featured, each with a circular portrait, a name, a title, and a short biography.

Alex Tsilfidis	Elias Kokkinis	Michael Tzannes	Maria Kouroussi
Co-Founder & CEO	Co-Founder & CTO	Co-Founder & Chairman	Lead Software Engineer
Electrical and Computer Engineer with a PhD in Audio Signal Processing and Master's degree in Acoustics. Author of more than 20 international scientific papers and book chapters. Has also worked as IT manager and software developer. Former electronic musician/composer, mainly writing	Electrical and Computer Engineer with a Ph.D. degree in Audio Signal Processing. Acknowledged researcher. Fields of expertise include: signal processing, room acoustics, software development for embedded systems, sound engineering, studio recording and music	Experienced executive and innovator in the high-tech industry. Founder and Executive Manager of Tzannes Patent Management, LLC, focused on the strategic development, assessment and monetization of high-quality patent assets. Former CTO, CEO and Board Chairman of Aware	Software engineer. Focused on all aspects of application and plug-in development. C++ programmer, GUI designer and framework specialist.

A "Help" button with a question mark icon is located in the bottom right corner of the page.

Case Study: Accusonus

Τύπος 1 Φεβρουαρίου 2022

ΕΛΛΗΝΙΚΗ ΟΙΚΟΝΟΜΙΑ

Η ΚΑΘΗΜΕΡΙΝΗ 23

Η Facebook εξαγοράζει την ελληνική startup Accusonus

Ο αμερικανικός κολοσσός σχεδιάζει να ιδρύσει και θυγατρική στη χώρα μας

Του ΗΛΙΑ Γ. ΜΠΕΛΑΟΥ

Εκ προχωρημένης σύστασης για την ίδρυση ελληνικής θυγατρικής εταιρείας, κόπια από την ομιλία της οποίας θα μπορούσαν να μεταφραστούν προσκλήσει δι'εθνείς δραστηριότητες που αφορούν τη στιγμή υλοποιούνται από άλλες χώρες, αλλά και για την εξαγορά της ελληνικής εταιρείας προηγμένης ποιότητας τεχνολογίας Accusonus, βρίσκεται η μελλοντική εταιρεία της Facebook, Meta Platforms, Inc.

Σύμφωνα με πληροφορίες, η Meta Platforms θα εξαγοράσει το 100% της Accusonus από τους ιδρυτές και μετόχους της, Λάλενδρο Τσάβιθ, Ηλία Κοκκινί και Μακάρι Τζόνσον, όπως και ένα μέρος της, το παρόμοιο επιχειρηματικό συμβόλαιο Big PI Ventures, συμπεριλαμβανομένου Μάρκο Βέρνι, σε αποκοπή (separation) να γίνει η εταιρεία που ανήκει στην παλαιότερη μετόχους 70 και 100 εκατομμυρίων ευρώ. Οι υπογραφές δεν πραγματοποιούνται να γίνουν, σε περίπτωση που η εταιρεία, την ελληνική Παρασκευή και οι σχέσεις αναμένονται να γίνουν στις αρχές της επόμενης εβδομάδας.

Η Meta Platforms, που πραγματοποιεί τα σχετικά διαπραγματεύσεις εδώ και λίγους μήνες, σε μόνο θα διατηρήσει τη δραστηριότητα της Accusonus στην Ελλάδα, και ειδικότερα στην Αθήνα και στην Πάτρα όπου διατηρεί γραφεία (αλλά εκεί έδρα στη Μισοκοκκίτη των ΗΠΑ), αλλά και θα επενδύσει για να την αναπτύξει περαιτέρω. Στόχος της είναι ο ελληνική startup να παίζει τη λύση που απαιτεί ο κόσμος εν-κοινωνίας πραγματοποιείται η περαιτέρω που απαιτείται ο αμερικανικός τεχνολογικός κολοσσός. Σημειώνεται πως ο όρος «παιχνίδια» περιγράφει τη συνολική των δραστηριοτήτων και τις επεκταμένες δραστηριότητες με αποτέλεσμα την επανειλημ-



Ο ιδρυτής της Facebook, Μάρκ Ζούκερμπεργκ, βρίσκεται ένα βήμα πριν αναλάβει τη Meta Health, θυγατρική με ελληνικό ΑΦΜ που μελλοντικά μπορεί να αποσκοπεί σε αρθρώσεις, εκπαιδευτικές εργαλεία από τους 68.177 ανθρώπους που εργάζονται για την εταιρεία.

Οι υπογραφές για το ντύλ αναμένεται να πέσουν την επόμενη Παρασκευή.

είκε η ομάδα της αμερικανικής εταιρείας ανέλαβε να συντονιστεί και να αναπτύξει επεξεργασία της κομμάτιας υπό τη διεύθυνση του επικεφαλής του οικονομικού γραφείου του πρώτου προέδρου Κυριάκου Μητσοτάκη, Λάλενδρο Τσάβιθ.

Οι συζητήσεις περιλάμβαναν αναλυτικές παρουσιάσεις τόσο του φορολογικού και εργασιακού πλαισίου στην Ελλάδα όσο και της ασφαλιστικής κάλυψης και των παροχών και κινήτρων που έχουν ήδη νομοθετηθεί για να προσελκύσουν αλλοδαπούς εργαζόμενους και εταιρείες να μεταφερθούν και να εγκατασταθούν στην Ελλάδα.

Καθοριστικό ρόλο στις αποφάσεις της Meta Platforms διαδραμάτισε ο αριθμός εργαζομένων των οποίων οι εταιρείες στην Ελλάδα θα πρέπει να προσελκύσει επενδύσεις από τον οικονομικό

Αναπτύσσει λογισμικό τεχνητής νοημοσύνης για την επεξεργασία ήχου

Τα προϊόντα της ελληνικής Accusonus, startup η οποία ιδρύθηκε το 2013, χρησιμοποιούνται από πολλούς μουσικούς με Grammy νικητές και έχουν συνεργαστεί με παρόμοια ονόματα της μουσικής βιομηχανίας, όπως οι Μπιλ Ντίνλεϊ, Λου Ρένι, Ζακάρ και πολλοί άλλοι. Πρόκειται για εταιρεία που αναπτύσσει εργαλεία τεχνητής νοημοσύνης, τα οποία βασίζονται στην επεξεργασία ήχου και βίντεο. Επαγγελματίες και μη έχουν τη δυνατότητα μέσω των αλγορίθμων της να επιδοθούν άμεσα τον ήχο στα βίντεο τους, δίνοντας μέγιστα την εντύπωση πως έχουν γραφτεί εντός ενός επαγγελματικού στούντιο.

Η Accusonus αποσκοπεί πάνω από 50 άτομα και σύμφωνα με στοιχεία του Crunchbase, μέχρι πρόσφατα είχε σπείσει 3,9 εκατ. δολάρια από την αγορά, γιναιστούμενος το 2019 από εταίρους όπως η Google, 3.3 εκατ. δολάρια (Series A). Στην αγορά εκείνη εργάστηκε ο ελληνικό Venture Friends και συμμετείχαν το επίσης ελληνικό Big PI Ventures, το KJBeta και ο ομίλος Quest, η PJ Tech Catalyst της Τράπεζας Πειραιώς, αλλά και μια ομάδα αμερικανικών επενδυτών υπό τον Michael Tsamir, συνιδρυτή της Accusonus και πρώην CEO της εταιρείας Aware, η οποία πρωτοστάτησε στην ανάπτυξη της τεχνολογίας DSL.

Είναι από τις πρώτες εταιρείες

που ανέπτυξαν προϊόντα μηχανικής μάθησης στην αγορά λογισμικού επεξεργασίας ήχου, αναφέροντας το 2014 το πρώτο της εταιρείας και βραβεία τους επαγγελματίες παίκτες να βελτιστοποιήσουν τον ήχο των παροχών των νταμπών, λίγα χρόνια

Τα προϊόντα της χρησιμοποιούνται από πολλούς βραβευμένους με Grammy παραγωγούς.

από τότε, το 2017, η ομάδα λάνσαρε το Beatson, ένα λογισμικό τεχνητής νοημοσύνης που μπορεί να αναλύσει ένα μεμονωμένο πακέτο ήχου και να το καθαρίσει, όπως ακριβώς ήθελε από τις οποίες προέβλεπε. Άλλα προϊόντα είναι το ERA Bundle, SEN Cells κ.ά. Σημειώνεται επίσης στην ιστορία της εταιρείας στην η ανακάλυψη της συνεργασίας της με την Adobe το 2018, στο πλαίσιο της οποίας η εταιρεία της Adobe δημιούργησε νέους κωδικούς εταιρείας ενσωματώθηκε στα προγράμματα της Adobe για την παραγωγή οπτικοακουστικού περιεχομένου.

ΔΕΙΤΕ ΤΗΝ ΚΑΤΑΛΟΓΟ



Η Accusonus ιδρύθηκε το 2013 και προσελκύει πάνω από 50 άτομα.

Kathimerini
February 1, 2022

Στο στόχαστρο ξένων ομίλων έχουν μπει ελληνικές επιχειρήσεις

Του ΔΗΜΗΤΡΗ ΛΑΣΒΕΡΓΟΥ

Σε επενδυτικό μαργαριτάρι ξένων να μετατρέπονται οι ελληνικές επιχειρήσεις, οι οποίες, ολόκληρη και

Ποιες μεγάλες συμφωνίες έχουν πραγματοποιήσει



του Ελεγκτή και τσεκάρει εταιρείες του ομίλου Μουσταφά (5), ενώ, πριν από χρόνια, εντάχθηκε στην ομάδα της την ηλεκτρονική πλατφόρμα e-food. Με τις εξαγο-

από τον όμιλο που ανάγει στην BC Partners.

Τρόφιμα
Επίσης, ο κλάδος των τροφί-



Alex Eleftheriadis, Ph.D.

alex@bigpi.vc

<http://linkedin.com/in/eleft>

Backup Slides

6 T's: Team

- What skills are present?
- Complementary?
- How many people are full-time?
- Founder experience?
- Experience in the field?
- Team dynamics

6 T's: TAM: Total Addressable Market

- How big?
- One vertical or many?
- Barriers to expanding (logistics; local differences; regulation)

6 T's: Tech

- Does the technology actually work?
- Does it address a real problem for a specific kind of user?
- What is the advantage: cost/ speed/ ease/ what else?
- Is the product complete (MVP)?
- The tech expertise must be integral part of the team and not outsourced

6 T's: Trenches

Patents / Trade secrets / Unique know-how

- Patents are a strong asset -> File them on time!
- Budget for IP
- Who owns the IP? Are you free to use it?
- Geographical choices to be made soon after filing
- Secret sauce to build your product -> do not disclose

6 T's: Traction

- If you have regular sales:
 - How fast are they growing?
 - Are users satisfied/ recurring/ recommending?
- If no sales yet:
 - What interactions have you had with potential users?

Get early traction; don't wait for the perfect product (the MVP concept)

6 T's: Timeline

- Does the team have a timeline on paper?
- Is it detailed enough to show milestones you can monitor?
- Is the investment ask adequate to provide enough “runway”?

Don't plan milestones only at the end of the runway.

Runway is typically 18M with MVP milestone at 12M the latest.

*“Your first institutional investment: how
it
works and why it is important?”*

*Stergios Anastasiadis, General Partner at Genesis
Ventures*

*PAINLESS 4th Summer School
@ The American College of Greece
May 2022*

BEFORE IT ALL STARTS

Launch the product right away



Startup
founders



This is the only way to fully understand customers' problems



And whether the product meets their needs

Founder blueprint is validated



Startup
founders



This is the secret sauce to nailing an early investment



Solving real and difficult problems

Raise money as quickly as possible



Startup
founders



Then get back to work building product and growing



Easy to actually see when a company is fundraising by looking at their growth curve and when it flattens out you know they are raising money

Structure, Source, Price



Founders
and
Investors

- “ Rounds: credit cards, friends & family [debt], pre-Seed & Seed [convertible], Series+ [equity]
- “ Angels (passion) vs VC (structured) plus other ways to raise (i.e. crowdfunding, etc)
- “ Convertibles (simple) vs Equity (complex), Dilution, Valuation pre or post (prefer)

Interactions with investors



Founders
and
Investors



Meeting investors: be prepared, simplify pitch (first minute, don't be boring, storytell/demo/prototype (prefer), listen)



You will be hearing many No's. Pitch decks are reference points only. Meeting the founders is the secret sauce



<https://www.ycombinator.com/library>

An example



Founders
and
Investors



Companies should think about selling 10-15% in a seed round and 15-25% in their A round (and about 7% if they go through an accelerator).

When these combine into one large initial round, I suggest trying to sell no more than 30% of the company in total.

Having a solid and clean Cap Table is critical